

# Bharat Cleantech Manufacturing Platform: E-mobility Indigenisation Pathways

Accelerating an Aatmanirbhar, Green and Viksit  
Bharat

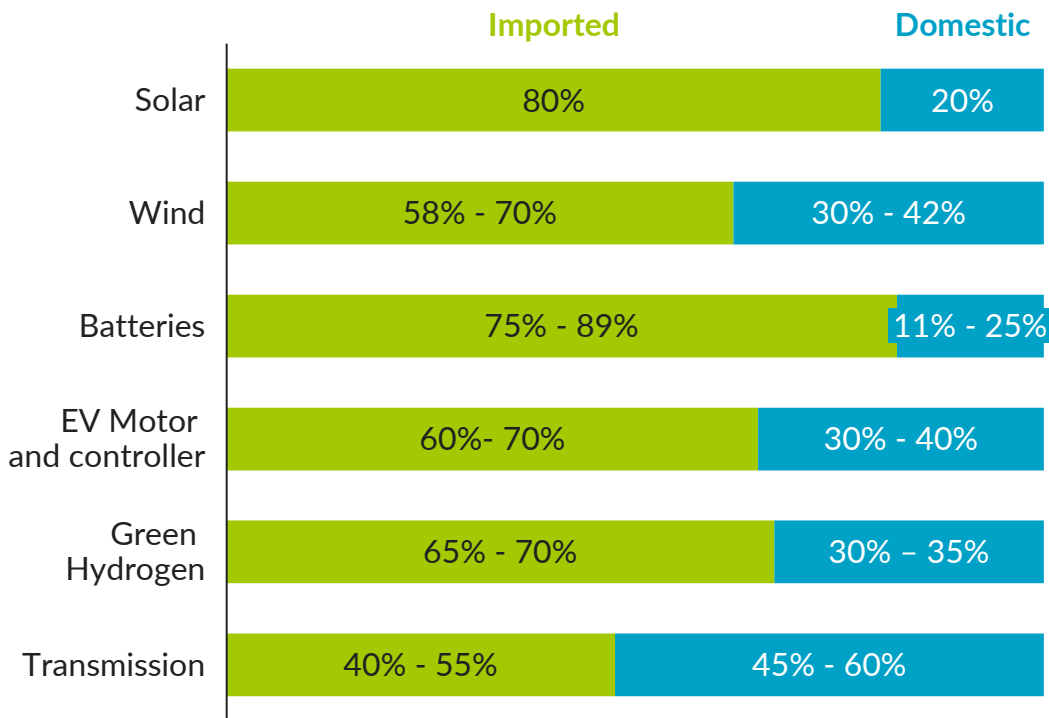
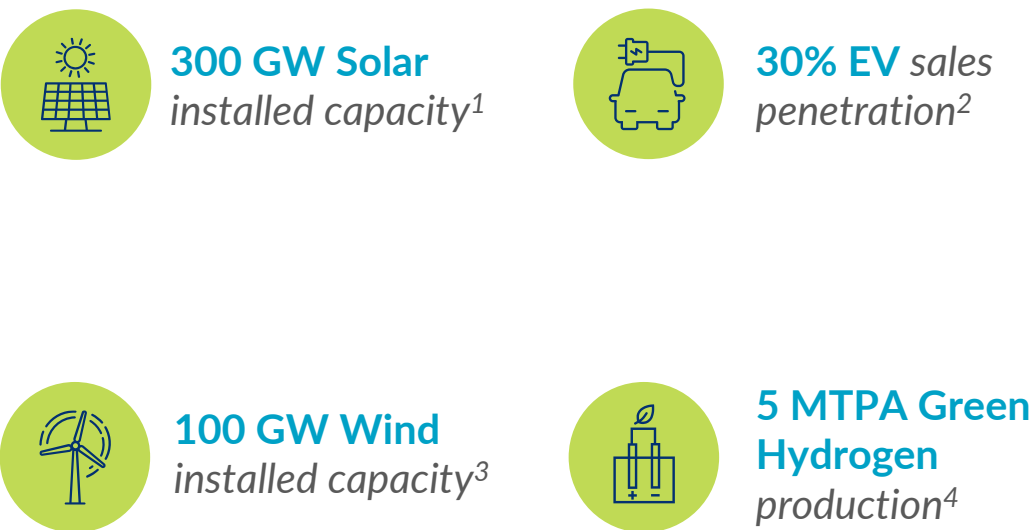


# As India rapidly moves towards meeting its NDCs, indigenisation of cleantech manufacturing is critical for an Aatmanirbhar and Viksit Bharat

India has national targets and projections across renewable energy and e-mobility for 2030...

... but cleantech supply chains are heavily import-dependent and need to be indigenised for an Aatmanirbhar Bharat

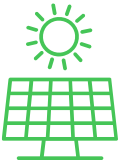
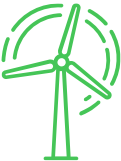
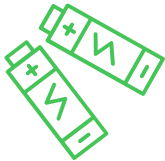



Cleantech manufacturing import dependence across the value chain, 2023



Source: (1) [MNRE](#); Solar capacity projection extrapolated from CEA's 2032 Solar capacity projections, assuming linear growth in capacity; (2) [NITI Aayog](#); (3) [ET](#); (4) [MNRE - NGHM](#); MNRE, Ministry of Power; Economics Times; BNEF's installed and announced capacity; IEA, India - World Energy Investment 2024 - Analysis; NITI, India's Power Sector | Capacity & Generation Mix; PIB, India's Ethanol Push: A Path to Energy Security, CEEW, Strengthen India's Clean supply chain, 2024; Bain, India Electric Vehicle Report, 2023; Policy circle; Economist Impact, Scaling clean energy: financing and transition strategies for India's sustainable future

The Platform could support the National Manufacturing Mission to target at least 50% indigenisation of cleantech manufacturing value chains by 2030 enabling net-zero ambition with indigenous production

The Platform’s potential to accelerate development of incremental indigenous capacity can be observed across sectors

Sector-wise goals						
	 Solar	 Wind	 BESS	 E-mobility	 Green Hydrogen	 Transmission
Installed capacity						
2030 targets	300 GW <sup>1</sup>	100 GW <sup>2</sup>	230-240 GWh <sup>3</sup>	30@30 <sup>4</sup>	5 MTPA <sup>6</sup>	648,190 <sup>7</sup> ckm
% value chain indigenisation*						
Current levels (est.)	~20%	~35%	~20%	~35% <sup>5</sup>	~35%	~55%
2030 target (Proposed)	~50%	~60%	~45%	~50%	~60%	~70%

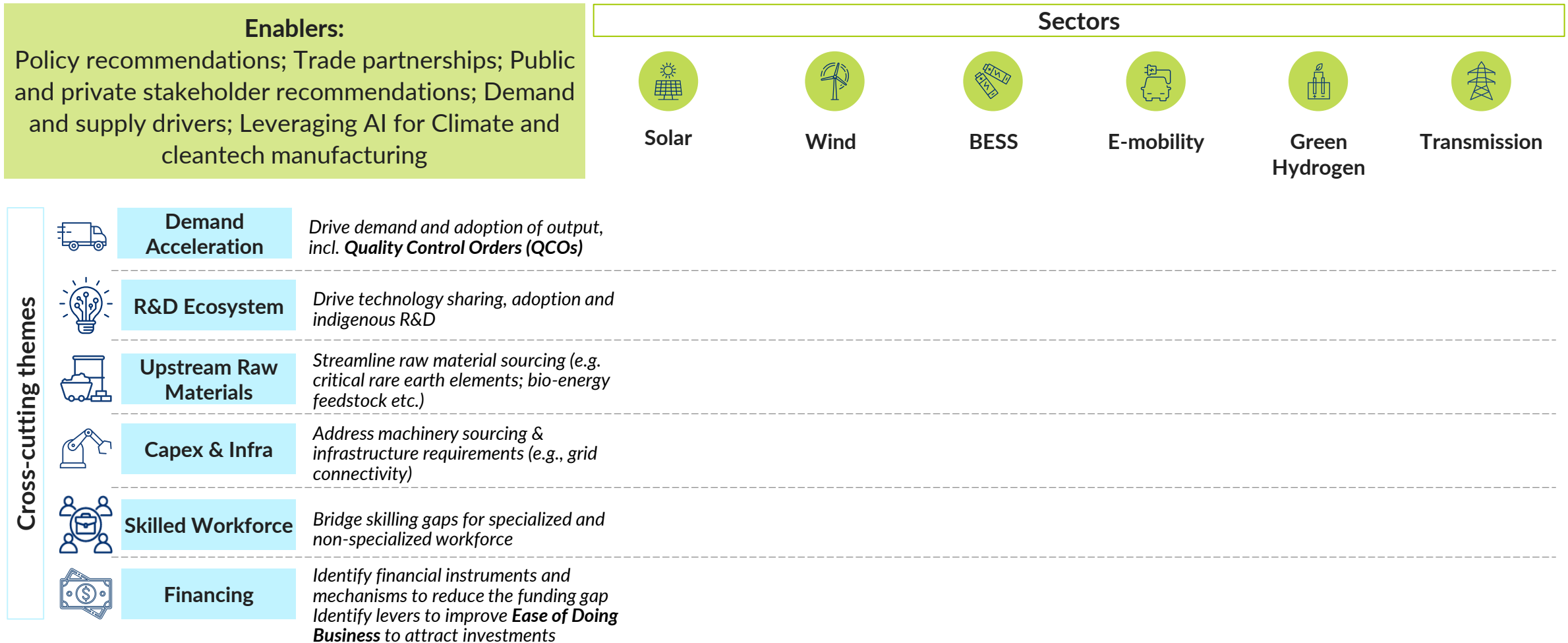
May decline due to shifting and unstable demand of domestic components amid intensified global competition

Note: \*Indigenisation is domestic value contribution across cleantech value chain from raw materials to end production for all components; : (1) MNRE; (2) ET; (3) Estimated requirements under National Electricity Plan (NEP) 2023 of CEA; (4) NITI Aayog; (5) For EV Motors and controllers; (6) MNRE - NGHM (7) 2032 target from National Electricity Plan Volume II – Transmission of CEA

Source: MNRE, Ministry of Power; Economics Times; BNEF’s installed and announced capacity; IEA, India – World Energy Investment 2024 – Analysis; NITI, India’s Power Sector Capacity & Generation Mix; PIB, India’s Ethanol Push: A Path to Energy Security, NEP 2023 of CEA; EV Reporter, India’s electric vehicle supply chain landscape | An overview of the Indian EV supply chain

A detailed strategy and action plan for the focus sectors would be developed to achieve these goals and objectives and build the cleantech indigenisation pathways for these sectors

**Sector-wise gaps would be identified and addressed with all stakeholders across each cross-cutting theme in alignment with the National Manufacturing Mission**



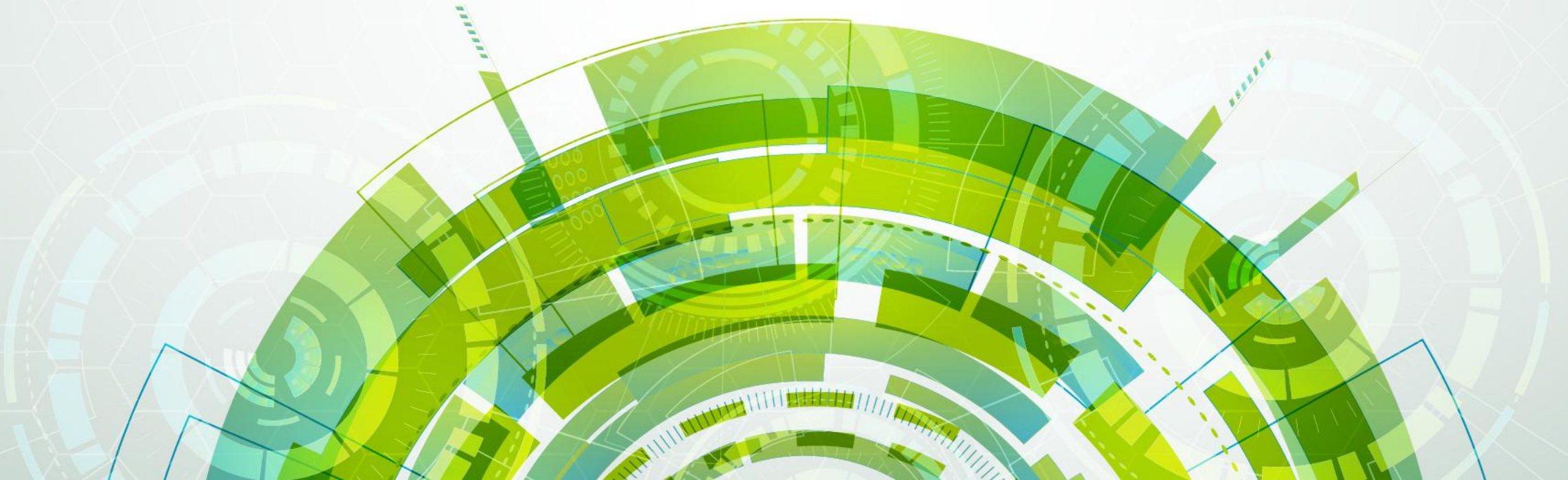


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2. E-Mobility Indigenisation Pathway

SECTION ONE

# CURRENT E-MOBILITY LANDSCAPE: GLOBAL AND INDIA



# EVs comprise a range of technologies that can serve as alternative to fossil fuel vehicles to deliver cleaner mobility for people and goods

## HEV

Hybrid electric vehicle



Instead of using an external plug to charge the vehicle, the electricity generated by the HEV's braking system is used to recharge the battery. This is called 'regenerative braking' and is also used in BEVs, PHEVs and FCEVs.



Petrol

## PHEV

Plug-in hybrid electric vehicle



Powered by a combination of liquid fuel and electricity. They can be charged with electricity using a plug but also contain an internal combustion engine that uses liquid fuel.



Petrol +



Electricity

## BEV

Battery Electric Vehicle



Fully-electric, meaning they are solely powered by electricity and do not have a petrol, diesel or LPG engine, fuel tank or exhaust pipe. BEVs are also known as 'plug-in' EVs as they use an external electrical charging outlet to charge the battery.



Electricity

## FCEV

Fuel Cell Vehicle



Use a fuel cell instead of a battery, or in combination with a battery or supercapacitor, to power their electric motors. FCEVs are typically fueled by hydrogen and usually provide greater range than BEVs.



Hydrogen Fuel

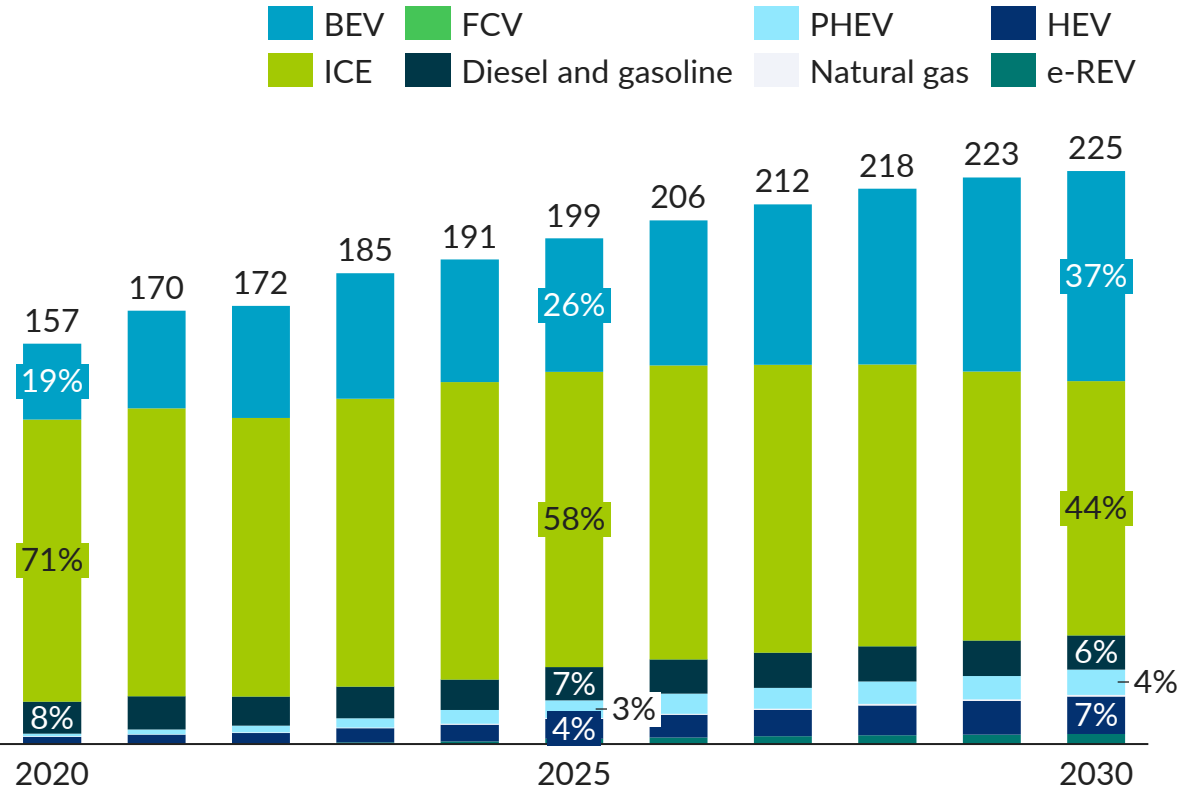
Current focus<sup>1</sup>



Globally, one in five vehicles sold in 2020 was an electric vehicle<sup>1</sup>; by 2030, BEVs are expected to make upto 37% of total annual automotive sales

Global penetration of BEVs<sup>2</sup> in annual vehicle sales has risen to ~25% and could further grow to 37% by 2030

Global vehicle sales by drivetrain type, Million vehicles, 2020-2030



Penetration is mainly driven by a limited set of countries, with China, Germany and UK as frontrunners

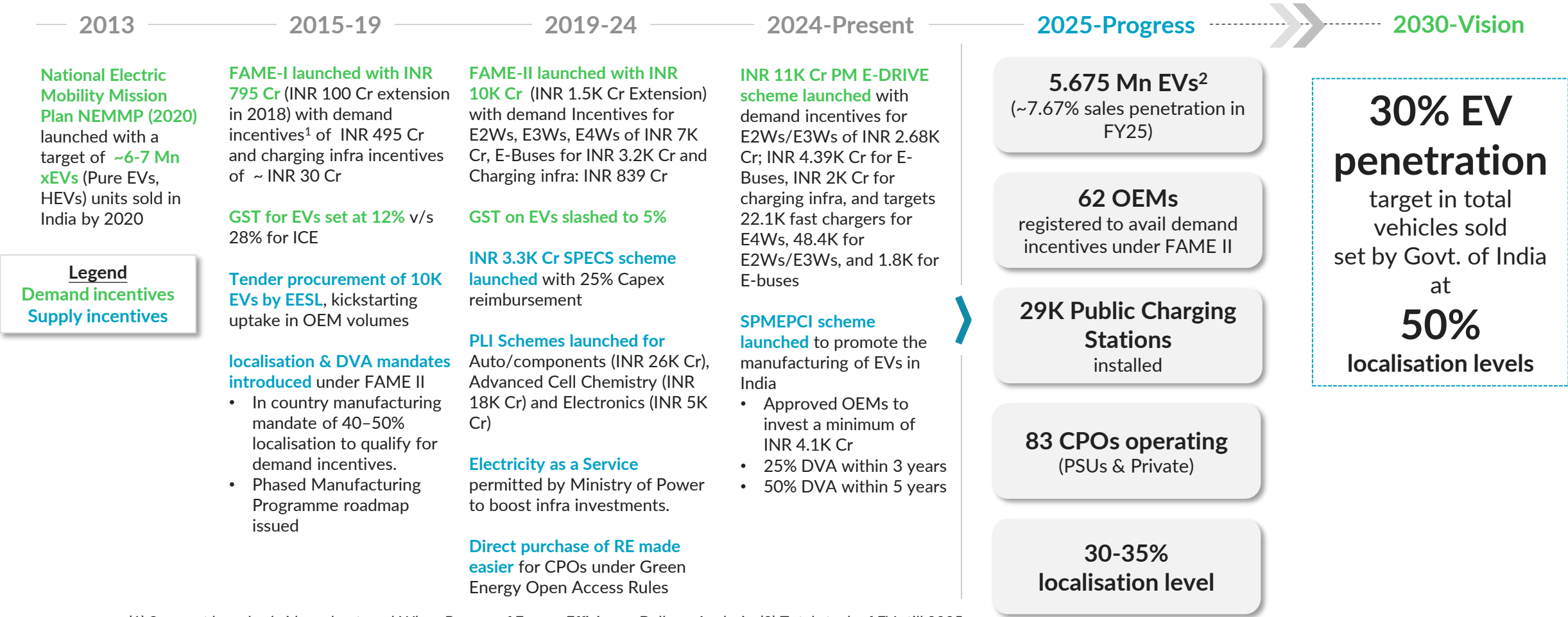
Global status on adoption of Battery Electric Vehicles

Stage	BEV Share (%)	Number of Countries	Leading Countries
Mass Adoption	>15%	25	China, Germany, UK
Tipping Point	5%-15%	25	USA, South Korea, India
Early Adoption	2%-5%	10	Brazil, Poland
Nascent	<2%	90	Japan, Mexico, Philippines



# Government of India has set ambitious targets to reach 30% EV penetration by 2030 and 50% localisation; several policy measures are accelerating this shift

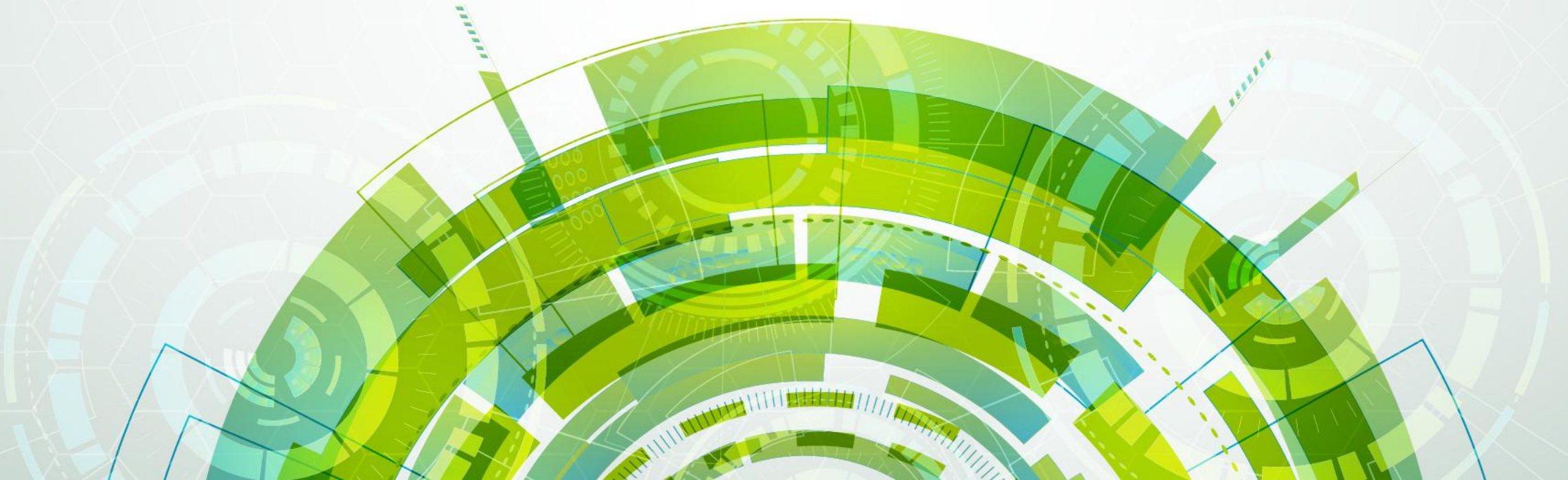
The existing policies and market drivers have led to a 7.7% sales penetration of EVs in FY 25 and the Government envisions to reach a 30% sales penetration by 2030



(1) Segment based subsidy and not per kWh; ~ Bureau of Energy Efficiency, Dalberg Analysis (2) Total stock of EVs till 2025  
Source: PIB MHI, FAME India Scheme, 2019; PIB MHI, Scheme outlay of FAME India Scheme Phase II, 2024; MHI, Operational Guidelines for PM E-DRIVE Scheme, 2024; VAHAN Dashboard; PIB MHI, Initiatives to improve EV sector, 2025; PIB MHI, MHI sanctions 7432 EV Charging Stations under FAME-II, 2023; Bureau of Energy Efficiency, Charging Point Operators, Accessed October 2025; PIB MHI, Adequacy of EV Charging Stations, 2025; PIB, Wheels of Change: India's Electric Leap for Green Mobility, 2025

SECTION TWO






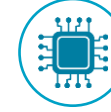
# EV INDIGENISATION PATHWAYS FOR INDIA



Current localisation across EV manufacturing in India is at 30–35%, though it varies across components; domestic capacity additions have been announced by several large players

ILLUSTRATIVE

## Localisation across the EV value chain is mainly driven by Chassis and Body manufacturing

Key components						
	Battery Pack	BMS	Motors	Power Electronics	Chassis and Body	Others
BOM Split	35-40%	5-10%	5-15%	10-20%	15-25%	10-15%
Current component DVA <sup>2</sup>	10-20%	30-40%	30-40%	40-50%	80-90%	40-50%

## Green and brown-field investments being announced to improve current levels of localisation

Key announced investments	133 GW incremental Battery Pack capacity announced over 19 GW existing capacity, by Li Energy, PureEV, etc.	Xbattery raised ~ INR 20 Cr to locally develop BMS, Ashok Leyland's INR 5,000 Cr investment in Battery ecosystem includes BMS	Japanese Auto-manufacturers, DENSO Corp and Nidec announced total ~ INR 800 Cr investment in Motor manufacturing plants	German Auto giant, Schaeffler invested ~ INR 360 Cr in an ICE and EV domestic powertrain manufacturing	UP Government announced INR 700 Cr investment to develop EV hub in Kanpur	Uno Mindo announced INR 423 Cr investment into green-field powertrain manufacturing plant (including E-axes)
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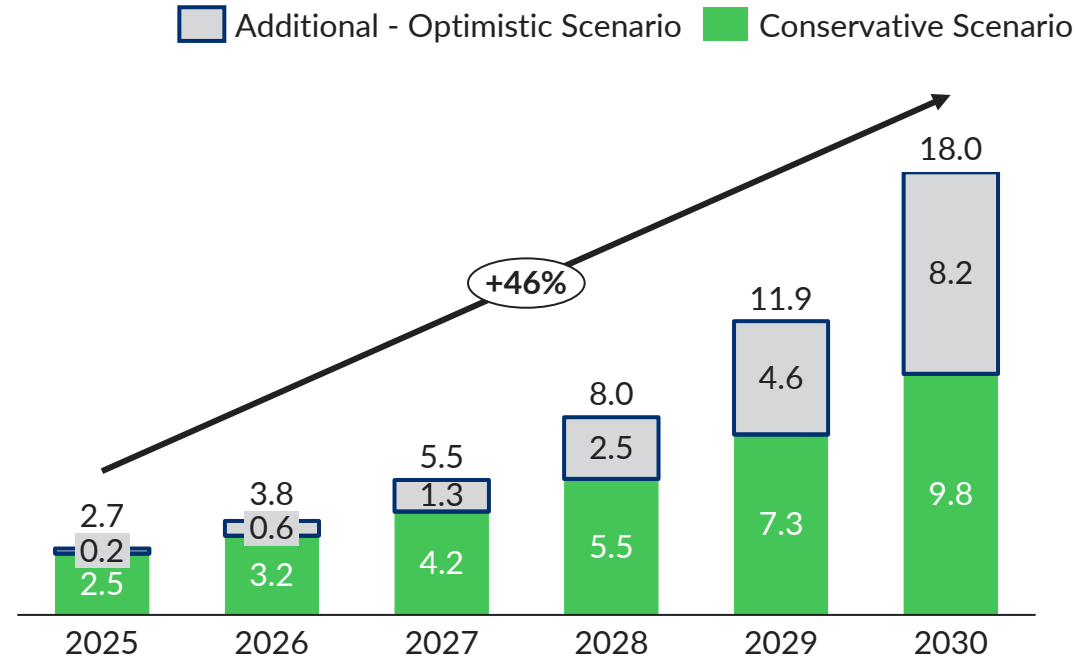
## However, import reliance for critical sub-components and raw materials could hinder localisation

Critical dependencies	CAM, AAM precursor materials	Semiconductor chips for integrated circuits	REO <sup>1</sup> magnets, specialized steel	Semiconductors for inverters, DC convertors, testing infrastructure	Testing infrastructure and semiconductors
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(1) Rare Earth Oxide; (2) localisation could vary between vehicle segments, for our analysis we have considered overall localisation across segments; Sources: EV Reporter, [Xbattery secures USD 2.3 Mn in Seed funding](#), 2025; EV Reporter, [Ashok Leyland invests in battery manufacturing](#), 2025; Invest UP, [DENSO to invest INR 250 Cr in EV component plant](#), 2025; Nikkei Asia, [Japan's Nidec to build USD 66 Mn Auto-parts plant](#), 2024; EV Story, [Schaeffler says invested INR 1,700 Cr in powertrain, e-mobility and other segments over last 3 years](#), 2025; ET Auto, [UP Govt to invest INR 700 Cr in EV manufacturing in Kanpur](#), 2025; India Today, [Uno Mindo to setup plant for EV powertrain components worth INR 423 Cr](#), 2025

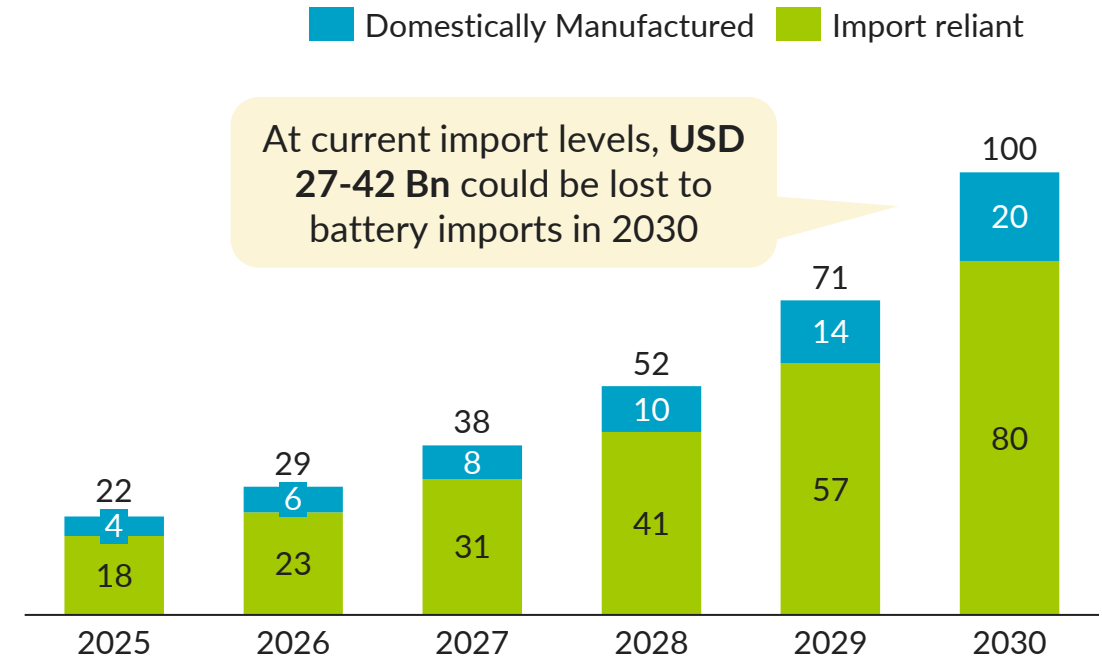
Continued import dependency can lead to USD 9.8-18 billion dollars in import bill in 2030 across the EV value chain (excluding batteries), and dependency for batteries can result in a USD 27-42 Bn import bill

## India's expected annual import bill for EVs, USD Bn, 2025-2030<sup>1</sup>



Heavy **import reliance across the EV sector** (spanning multiple components), could result in **USD 9.8-18 Bn lost in imports** across the EV value chain (excluding batteries) in **2030**

## India's import dependence for battery requirement in mobility, GWh<sup>2</sup>



Import dependence for batteries expected to rise as EV penetration rises, resulting in import bills as high as **USD 27-42 Bn**, for **batteries alone** in **2030**, Further detailed in **Batteries Indigenisation Pathways**

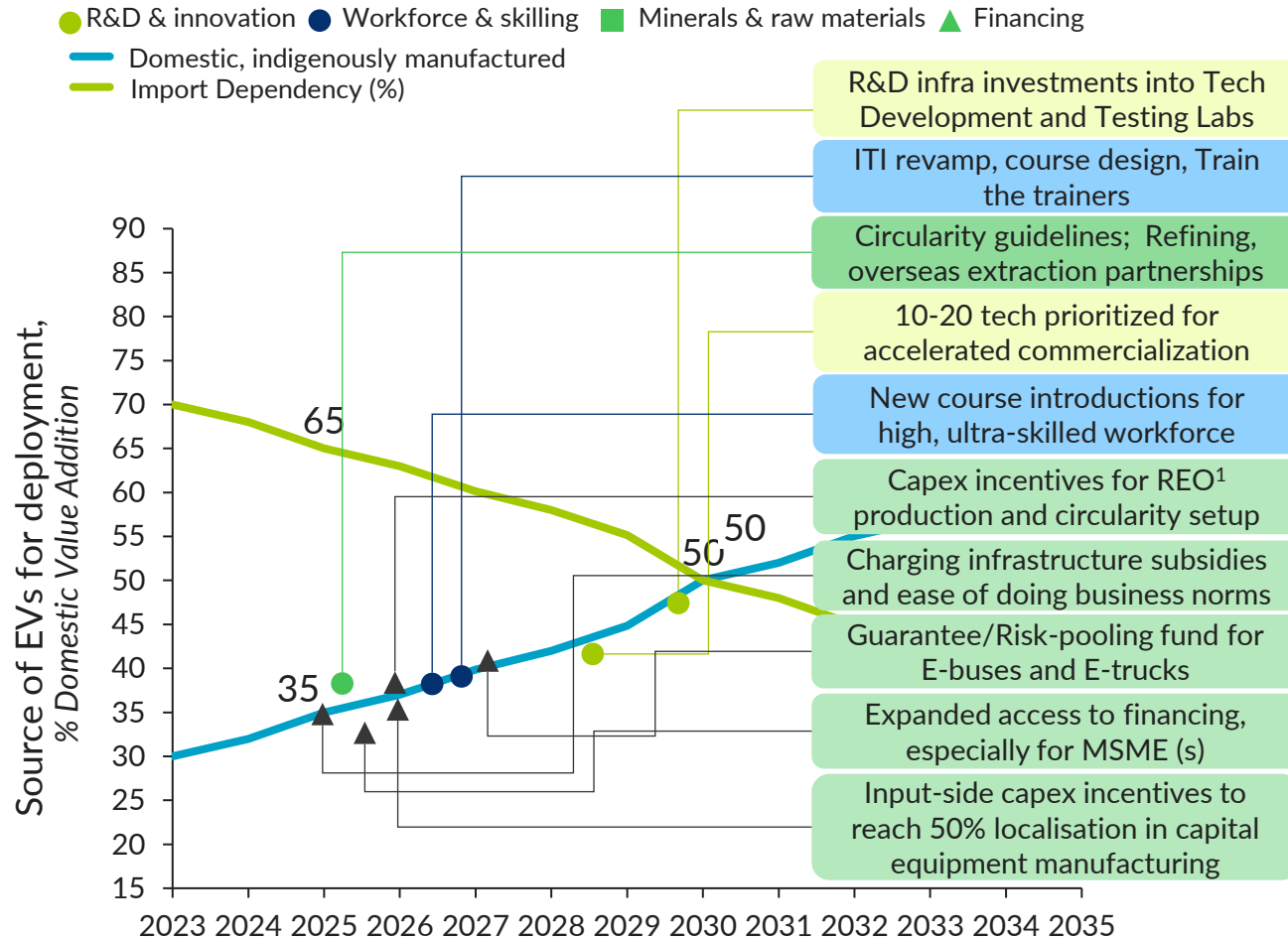
(1) Import bill has been calculated by considering expected annual vehicle registrations, assuming 65% import reliance till 2030. Cost of imports has been calculated by considering the current EV Market value and adjusting for inflation and margins. Current EV Market value has been considered in the range of USD 6-8 Bn based on secondary research and value of total vehicles into average price; (2) Battery demand estimations assume achievement of 30@30 target with 30% EV penetration by 2030. Refer to Battery Indigenisation Pathways for details; Source: GOI Ministry of Commerce and Industry, [Tradestat Data Bank](#), Accessed in October 2025; Spherical Insights, [Top 15 EV Companies in India](#), 2025; DataMint Intelligence, [India EV Market Growth Forecast](#), 2025



# Interventions focused on improving DVA across EV manufacturing (specifically on Batteries, BMS, Motors and Power electronics), could help reduce India's import reliance from 65-70% to 50% by 2030

ILLUSTRATIVE

## EV Indigenisation Pathway to increase domestic manufacturing



## Key interventions across EV value chain:

- Scaling **penetration across Vehicle Segments** by scaling **charging infrastructure** and deploying focused programs for **E-bus** and **E-trucks**
- Driving **indigenous R&D** across EV components by supporting **INR 4.5K-6.9K Cr** investments across **infrastructure** and **grants**
- Securing access to **Rare Earth Oxides (REOs)** by supporting **INR 4.6K-5.5K Cr** capex investment across **REO production** and **magnet circularity**
- Developing **Ultra-High** and **High Skilled workforce** via investment in **training programs**, **specialized courses**, etc.
- Supporting EV **manufacturing capacity expansion** by driving **INR 31.1K-37.3K Cr** capex investments across **component** and **equipment manufacturing capacities**

# Targeted investments across enablers like demand and boosting R&D can help drive further localisation within the EV ecosystem (1/2)



## Demand & Market Architecture

- **INR 4,000 Cr** incremental investment to enable CPOs to build and operate cumulative **8.7 lakh charging points**
- **INR 4,900-5,500 Cr** investment to support adoption of additional ~ **65,000 E-Buses** and ~ **27,000 E-Trucks by 2030**
- **INR 31,700 Cr<sup>1</sup>** has already been allocated under PM E-DRIVE and PM E-bus Sewa to drive EV adoption across vehicle segments

Overall **Government** fiscal investment required:

**INR 40,600-41,200 Cr**



## R&D & Product Innovation

- **50-50 co-financing** from government and private sector to scale EV R&D ecosystem
- Support building **4-6 technology Development Labs<sup>2</sup>** and **2 Testing Labs** for R&D on **10-20 indigenous battery technologies**
- **Efforts led by a Core Working Group<sup>3</sup>** with industry-academia-government representation

Overall **Government** investment (50% of total investment required):

**INR 2,250-3,450 Cr<sup>4</sup>**



## Upstream Raw Materials & Critical Inputs

- Provide **INR 120-260 Cr capex subsidies** to support development of light and heavy REO<sup>5</sup> production capacity
- Offer **INR 780-840 Cr** in capex subsidies to support development of Rare Earth Magnet recycling facilities
- Mandate **stockpiling** of Rare Earth Oxides equivalent to **25% of annual demand for 2030**

Overall **Government** investment :  
**INR 900-1,100 Cr**

*Detailed in Annex: [Demand Acceleration](#); [R&D Ecosystem](#); [Upstream Raw Materials](#)*

# Targeted investments across enablers like demand and boosting R&D can help drive further localisation within the EV ecosystem (2/2)



## Capital Equipment & Infrastructure

- Support existing capital equipment manufacturers to indigenise **building up to 50% equipment** for Power electronics, Motors and BMS manufacturing domestically
- Draw from synergies across **EV components** and other **electronics sectors** and support development of **PCB Assembly** capacity to further localise **Charging Infrastructure manufacturing**

Overall capex investment required for domestic machinery manufacturing:

**INR 9,000-16,000 Cr**



## Talent & Workforce

- Develop **"Train the Trainer" program**, dedicated master's programs, and industry-government funded **on-the-job training** with global exposure to retain ultra-skilled talent
- **Start certificate, specialization courses**, industry co-delivered modules, internships for high skilled
- Develop **standardized courses**, demo labs and allocate **upgradation budget for 1,000 ITIs** to train low-skill workforce

Overall **Government** investment :

**INR 3,000-5,000 Cr**



## Financing & Taxation

- Driving additional investment in **EV manufacturing** via capex subsidies worth **~INR 4,600-8,700 Cr** with special focus on MSMEs,
- Interest support worth **~ INR 5,800 – 9,000 Cr** on capex finance costs
- **Additional capex subsidies** of **INR 2,000-3,600 Cr** can catalyze capital equipment manufacturing capacity
- **INR 3,400-12,000 Cr** available from budget allocated under Auto PLI

Overall **Government** fiscal incentives required:

**~INR 24,600 Cr**

Achieving **50% indigenisation** across the EV value chain requires **INR 71-75K Cr** total government investment by 2030 and could result in cumulative **USD 6.4-10.6 Bn** of total import bill savings till 2030.

# These investments into the EV manufacturing value chain could help capture several opportunities till 2030



**~ INR 150,000 Cr**

Annual market potential across Batteries, BMS, Power electronics and Motors by 2030



**USD 6.4-10.6 Bn**

Cumulative import bill savings from 2025-30<sup>1</sup>



**~6 lakh jobs**

Across EV manufacturing value chain by 2030



**INR 20,000-24,000 Cr**

Annual export potential across Power electronics, BMS and Motors by 2030



**INR 165,600-230,000 Cr**

Capex financing gap closure for EV manufacturing<sup>2</sup> by 2030

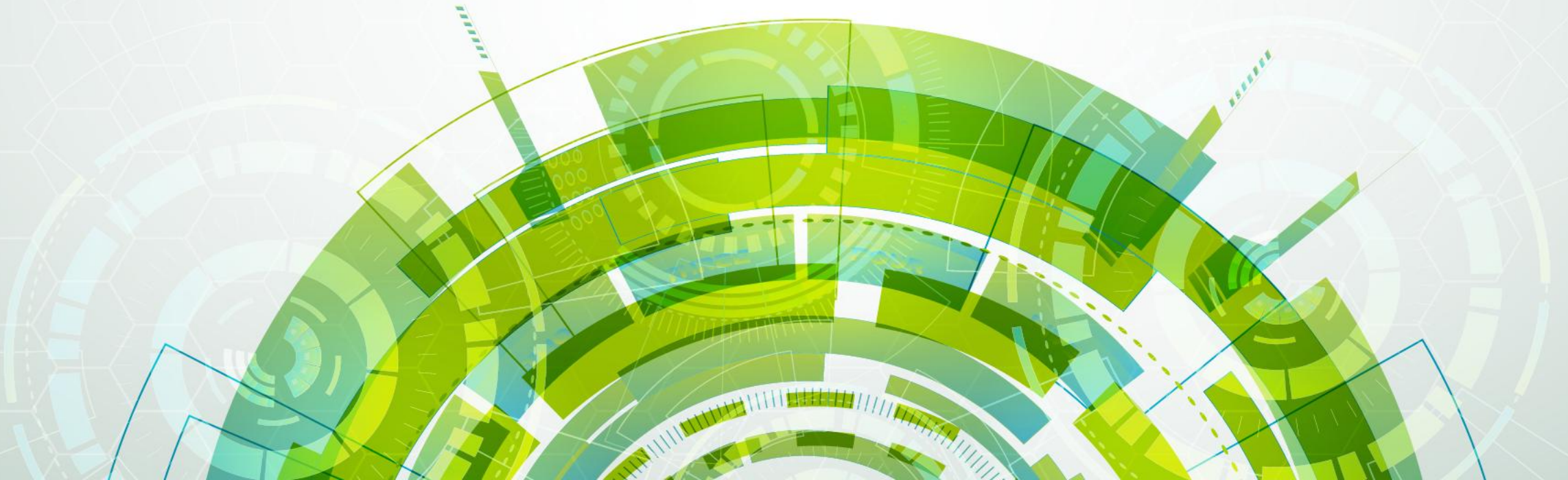
Detailed in Annex: [Potential Jobs](#); [Export Potential](#); [Capex Financing - Component](#), [Capex Financing - Capital Equipment](#)

(1) Import bill savings by reducing import reliance from ~65% to 50% across the EV value chain. Import Bill savings exclude savings from battery localisation; (2) Includes capex financing for EV component, charging infrastructure, capital equipment manufacturing, vehicle assembly, interest costs and other capex investments; Source: Dalberg analysis; CPI, [Roadmap for an Automotive Technology Upgradation Financing Facility](#), 2025



SECTION TWO, SUB-SECTION A

# E-MOBILITY INDIGENISATION PATHWAYS FOR INDIA: DETAILED BY CROSS-CUTTING THEMES

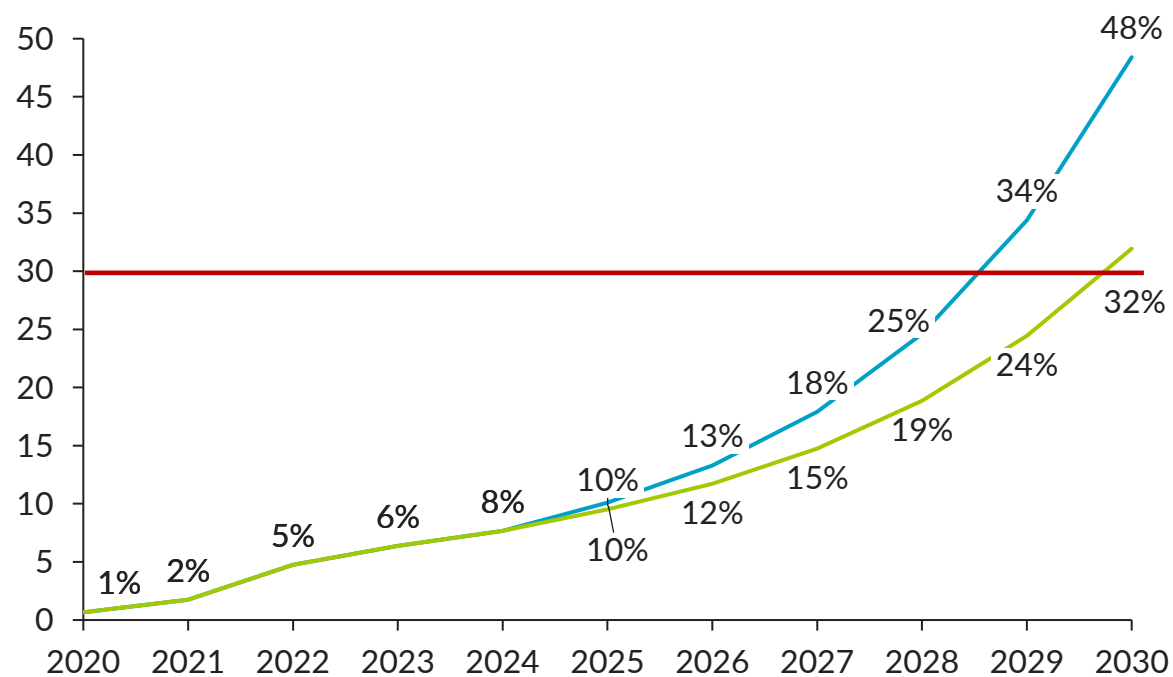


# Demand | India is on track to exceed its 30% EV sales penetration target by 2030, but penetration in 4Ws, bus and trucks segments is expected to remain limited

Driven by policy momentum and TCO<sup>1</sup> parity in 2W and 3W segments, India is poised to meet 30% EV sales penetration targets by 2030

## Annual sales penetration of EV, %, 2020 – 2030

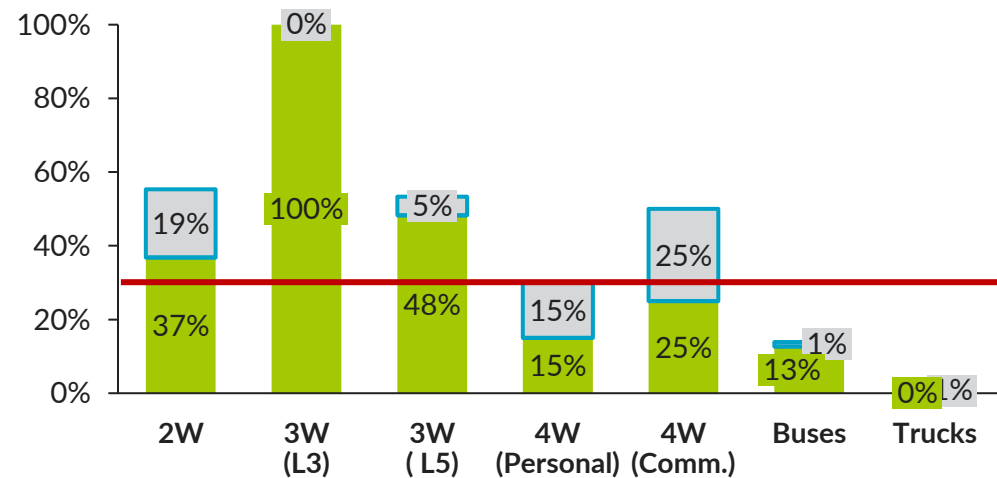
— % EV Penetration (Optimistic) — % EV Penetration (Conservative)



However, 4Ws, Buses and Trucks expected to see slowest adoption and therefore lower penetration by 2030

## Segment wise EV Penetration by 2030, %

■ Additional Optimistic ■ Conservative — 30% EV Penetration



## Total Cost of Ownership by Segment, INR/km

□ Segment with TCO for EV > ICE

EV	0.7-2	2.94	1.87	19	4.5	33	9-73
Non-EV	2.5-3.3	4.25	3.6-4.5	12-15	6.3-7.2	40	7-48

Detailed in [Annex](#)

# Demand | Targeted interventions needed to scale EV penetration beyond 2W and 3W segments – next push to come from developing charging infrastructure, enabling product innovation & financing

Pathway	Investment Required	Target outcomes	KEY ENABLERS
<b>A</b> Supporting product innovation in E-trucks & financing interventions in E-buses	<b>INR 4,900-5,500 Cr<sup>2</sup></b>	<ul style="list-style-type: none"> <li>~65,000 E-Buses &amp; ~27,000 E-Trucks to be added <b>by 2030</b></li> </ul>	<ul style="list-style-type: none"> <li>Enabling <b>tech transfer</b> in MHDT<sup>6</sup> segment and launching <b>innovation challenges</b> for OEMs for new products</li> <li>Outlining an additional <b>~INR 3,000 Cr</b> as guarantee pool fund under the existing PM E-Bus Sewa PSM Scheme to support <b>adding ~32k more buses</b></li> </ul>
<b>B</b> Offering Viability Gap Funding to offset price increase in E4Ws due to improved localisation	<b>INR 4,500-6,500 Cr</b> <i>Capped at 4W OEMs; already included in Battery Indigenisation Pathways, not proposed as additional investment within this document</i>	<ul style="list-style-type: none"> <li>Potential to add <b>~5.1 Mn E4Ws</b> till 2030</li> </ul>	<ul style="list-style-type: none"> <li><b>Extending existing subsidies</b> (e.g., FAME II), spread over the next 4 years and <b>linked at various stages</b> of the EV production to <b>offset</b> the <b>15-25% price increase</b> in E4W segment</li> <li>Addressing the key challenges with the design and execution of subsidy disbursement to improve the effectiveness of policy</li> </ul>
<b>C</b> Enabling CPOs <sup>1</sup> to expand charging infrastructure by improving business viability of setting up and operating charging stations	<b>INR 4,000 Cr<sup>3</sup></b>	<ul style="list-style-type: none"> <li>Supporting establishment of <b>~7.5 Lakh additional charging points</b> by 2030, with focus on <b>top 5 Metro cities<sup>4</sup></b> (by EV adoption) in India, and <b>top 20<sup>5</sup></b> high volume <b>freight corridors</b></li> </ul>	<ul style="list-style-type: none"> <li><b>Subsidizing EVSEs</b> and <b>upstream charging infrastructure</b> for <b>depot CPOs</b></li> <li>Building a <b>one window system for CPOs</b> for the entire <b>end-to-end process</b> of setting up a charging station</li> <li>A <b>centralized end-consumer app</b> built on the existing capabilities of BEE and e-AMRIT with features such as locations of charging stations, waiting time, etc.</li> </ul>

Additionally, **~INR 31,700 Cr** available undisbursed funds under **PM E-DRIVE** and **PM E-bus Sewa** and **INR 4,800-5000 Cr private sector investment** will be required to support higher adoption of E-trucks and E-buses, and accelerate charging infrastructure development

# Demand | An investment of INR 4,900-5,500 Cr across product and financing levers is needed to boost E-Bus and E-Truck penetration which is currently at just ~3% and 0.01% in their respective vehicle stocks

Both E-Bus and E-Truck segments currently witness less than 5% EV penetration but face different challenges; improving penetration for E-Buses requires focus on providing financing support whereas E-Trucks need a product centric approach

Critical Solution				
	E-Bus		E-Truck	
	Challenge	Solution	Challenge	Solution
Product	Heavy battery packs and lack of model diversity reduce passenger capacity, range, and adaptability for varied routes	Support OEM-Tier-1 partnerships and pilot grants to develop missing variants (mini/midi, hill-city, high-heat battery-thermal packages)	High battery weight cut payload capacity by 15–20%, restricting route economics	Establish a HDETs <sup>3</sup> Technology Access Window to co-finance OEM licensing and validation for Indian duty cycles; launch product innovation challenges
Financing	1.3–2.5X higher upfront costs, delayed GCC <sup>1</sup> payments, and mismatched loan tenures constrain cash flows and private lending	Allocate additional INR 2,900–3,000 Cr as a guarantee/risk-pool fund to back 32K additional buses under the existing PM E-Bus Sewa PSM scheme <sup>2</sup>	2-3X higher upfront costs, limited financier trust due lack of proven business models, resulting in finance costs higher by ~7 percentage points	Setup National Performance Registry/Guarantee Fund (additional INR 2,000-2,500 Cr) to enable risk-sharing; extend subsidy cap under PM e-Drive to first 10K E-trucks
Charging	Slow charging and waiting time increases downtime effectively requiring 1.2 E-buses to replace 1 Diesel/CNG bus	Plan depots with a 1:3 charger-to-bus ratio and provision HT grid capacity upfront; pilot wireless charging pads at bus stops to cut downtime	Limited availability of dedicated fast and ultra-fast charging points along highways could result in low economic feasibility; high charging costs (INR 18-23/kWh)	Target ~2GW truck charging by 2030 in 5 key states, anchoring rollout with MoP's 12 e-Highway corridors
Operations	Range limits, low charger-to-bus ratio, and limited technician capacity reduce fleet reliability	Mandate telematics, predictive maintenance, and charger-queue management in GCC KPIs with standardized training for drivers and technicians	Higher operational costs driven by greater downtime (for charging), limited driver/technician skills	Mandate shipper-fleet-CPO tripartite MOUs for guaranteed volumes; promote algorithmic routes and charge scheduling to maximize payload-time economics

Detailed in [Annex](#)



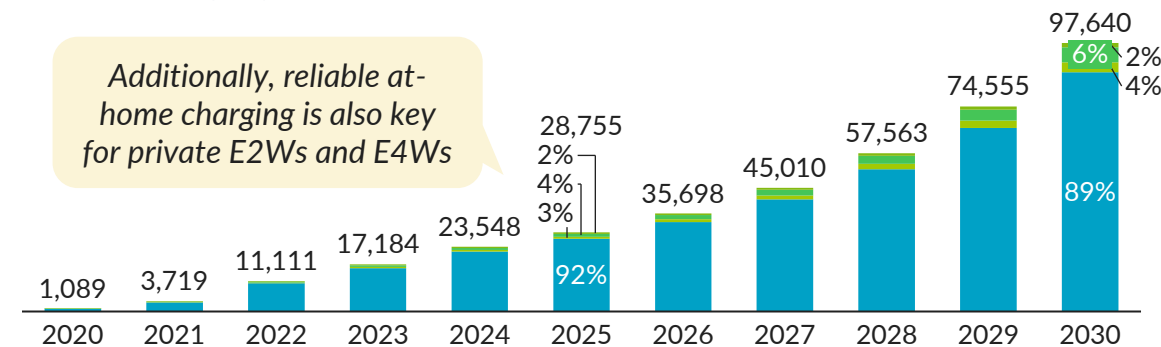
# Demand | Strengthening the business case for CPOs, alongside an additional investment of INR 4,000 Cr, will be critical to achieve 8.7 lakh charging points by 2030 to meet the energy needs of India's growing EV stock

## India needs 8.7 Lakh charging points across Public and Depot charging points, by 2030 to support growing EV registrations

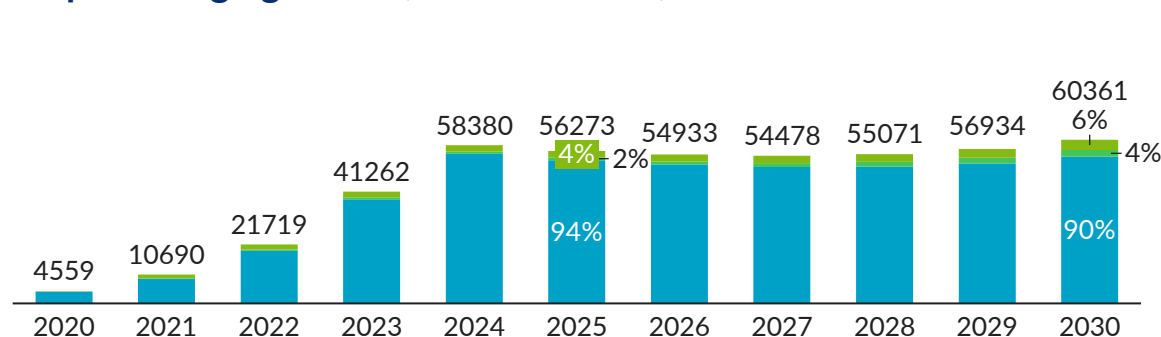
### Annual incremental charging infrastructure requirement (Added on YoY basis)

■ CCS II (120 kW) ■ CCS II (60 kW) ■ Type II AC (22 kW) ■ Type II AC (7.4 kW)

#### Public Charging Points (Added on YoY basis)



#### Depot Charging Points (Added on YoY basis)



## Targeted interventions and ~INR 4K Cr investment required to overcome existing challenges, and scale charging infrastructure

### Key interventions to scale charging infrastructure<sup>1</sup>



#### Support Business Economics for CPOs

Subsidizing EVSEs and upstream charging infrastructure for depot CPOs in addition to the subsidies provided under PM E-DRIVE



#### Improve "Ease of Doing Business" for CPOs

Building onto the existing one window portal by certain DISCOMs to expand its scope to entire end-to-end process of setting up a charging station and also availing the relevant subsidies for CPOs



#### Facilitate Grid Load Management

An consumer app built on the existing capabilities of BEE and e-AMRIT to balance utilisation of different charging stations to manage grid load

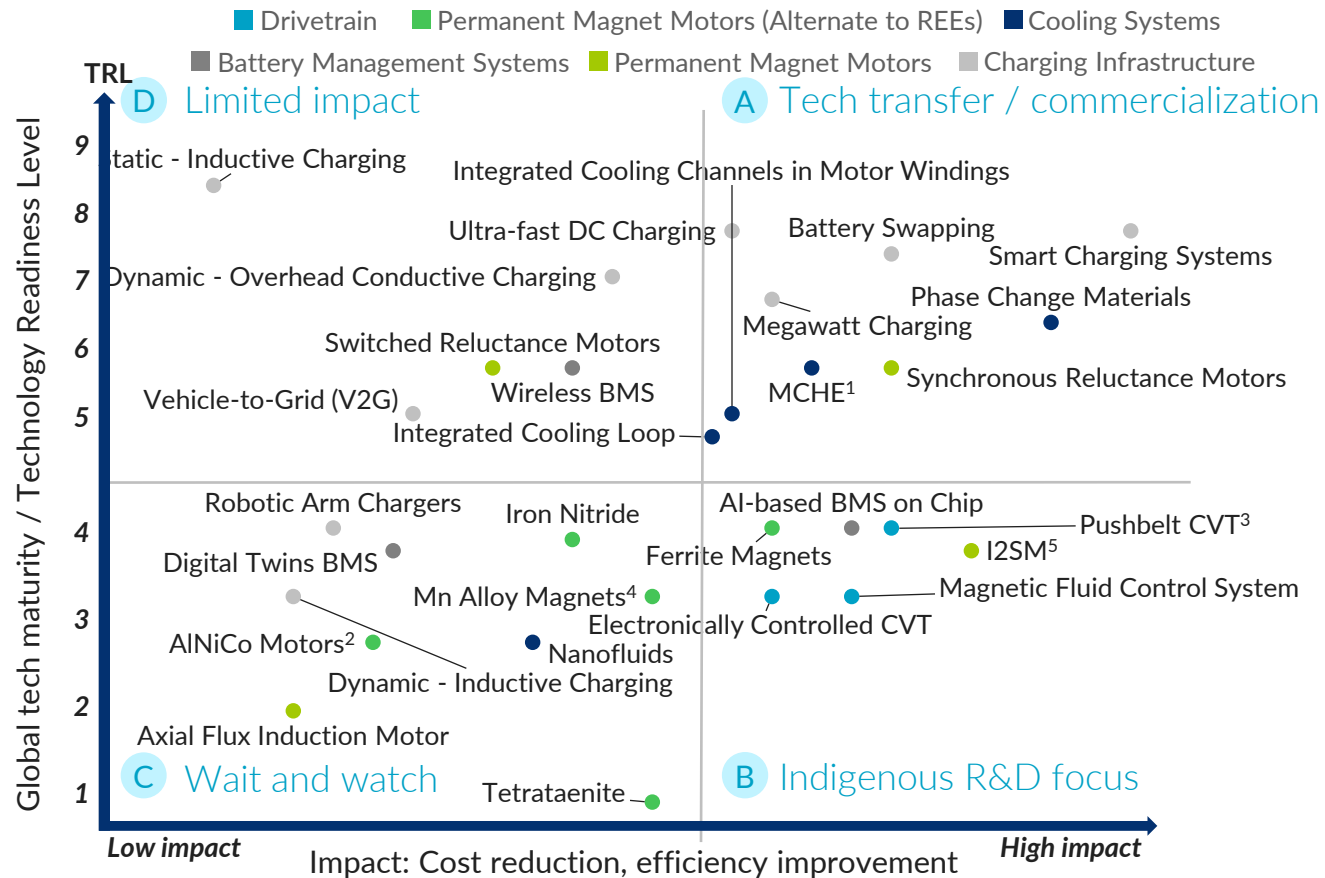
**INR 4,000 Cr**  
additional investment<sup>2</sup> required to set up adequate charging infrastructure

(1) These are additional interventions on top of the existing initiatives such as capped electricity tariffs, reduced GST on EVSEs, ToD pricing to manage demand, etc.; (2) Meeting the 2030 target of 8.7 lakh charging points, requires support for 7.5 Lakh additional charging points beyond currently installed 29,000 stations (equivalent to ~1.2 Lakh charging points). Under PM E-DRIVE, INR 2,000 Cr has been allocated for 72,000 charging stations (equivalent to ~2.5 Lakh charging points). Thus incremental 5 Lakh charging points are needed to meet the 2030 target (~2X the current subsidy coverage), necessitating ~ INR 4,000 Cr in extra investment.

## R&D | Build a collaborative R&D ecosystem with industry-academia-government collaboration to support prototyping to commercialization for 10-20 indigenous innovations across the EV value chain

The R&D ecosystem would require industry and academia participation and shared investment of INR 4,500-6,900 Cr on infrastructure investment, grants and capital access to fuel indigenous R&D and innovation for prioritized EV technologies

### Focus R&D and innovation technologies in E-mobility:



### Key insights on R&D ecosystem development

- **MHI/MoP and ANRF could set up a Core Working Group** with industry-academia-government representation **to lead efforts on** infrastructure set up, grants, private participation<sup>6</sup>
- **Industry participation crucial** to identify the right priority 10-20 innovations where industry could support commercialisation
- **INR 5,000-7,700 Cr** total EV R&D investment required
  - **R&D infrastructure:** INR 2,800-5,000 Cr (EV tech development: INR 1,700-2,800 Cr; EV tech testing: INR 1,100-2,200 Cr)
  - **Project grants:** INR 2,200-2,700 Cr
  - **INR 2,250-3,450 Cr** government investment required
- **Distinct, open-access R&D labs to be set up under PPP structure** across public and private sector<sup>7</sup> focusing on **select, high-quality labs** maximising resource efficiency and public-private collaboration

Detailed in Annex: [Steps](#); [Infrastructure](#); [Funding](#)

(1) MCHE: Microchannel Heat Exchanger; (2) AlNiCo: Aluminium-Nickel-Cobalt; (3) CVT: Continuously Variable Transmission; (4) Mn: Manganese; (5) I2SM: In Rotor Inductively Excited Synchronous Motors; (6) For tech identification and funding; (7) Upgrading existing/ building new; Source: Academia and industry experts; US Small Business Administration, [Annual Report](#), 2022

# R&D | India could invest INR 2,800-5,000 Cr across 6-8 R&D labs to upgrade current E-mobility R&D labs, establish new facilities, and ensure needed human resource and efficient lab operations

## DEVELOPMENT LABS

## TESTING LABS



### Number of labs

**4-6 development labs**

3-4 COEs (motors, power electronics, systems integration and 1-2 innovation centers)

**2 new testing labs**

Upgrades to 1-2 current labs (e.g., ICAT labs to test innovation and compliance perspective); set up of 1-2 new labs for Pilot scale testing



### Cost of labs

**INR 1,700-2,800 Cr**

**INR 1,100-2,200 Cr**

Investment across innovation, compliance and pilot testing labs

Prioritize investment for **innovation testing labs** to carry more technologies to pilot stages



### Prospective existing infrastructure for upgrade



IIT Delhi: Centre for Automotive Research and Tribology



IIT Madras: Centre of Excellence in Advanced Automotive Research

### Central testing facility



DHI Centre of Excellence for E-Mobility

DHI CoE for E-mobility under Automotive Research Association of India



ICAT:  
Labs, testing facilities, etc.



### Machinery needs

**High precision equipment** suited for R&D which is **customizable and agnostic** across different EV and battery segments

- Material R&D and chemical wet-lab equipment
- Rotor magnet insertion equipment, SMT<sup>1</sup> lines
- Battery cell simulators, current and voltage measuring tools

- Material testing equipment
- Efficacy testing machines (including lab, field, and commercial testing)



### Manpower and support needs

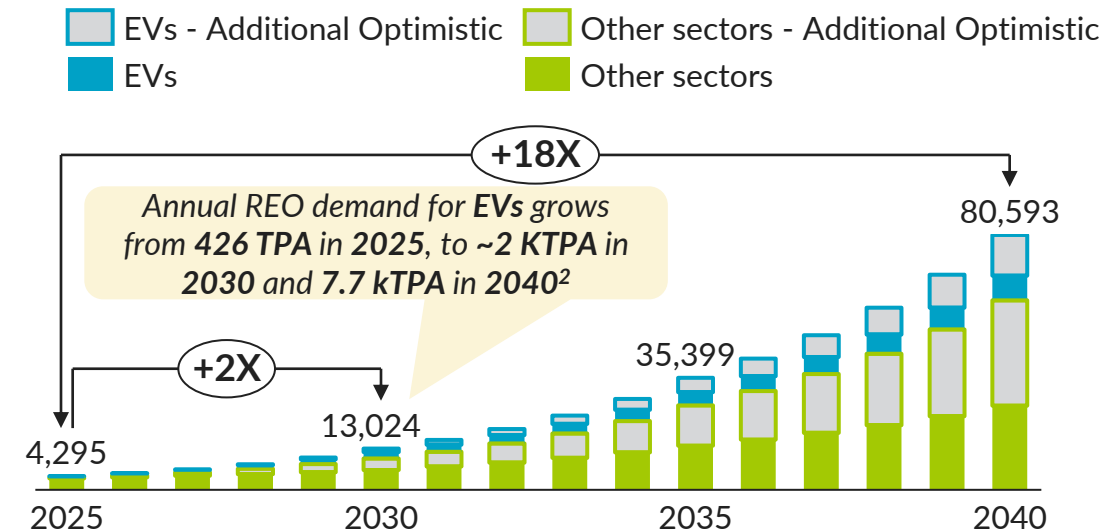
- **Trained manpower** with ability to use advanced equipment (separate upskilling for current researchers)
- **Independent management team** reporting to own Board vs. public/ private sector researchers to ensure maximum utilization, efficient operations
- **Market needs assessment** of upcoming tech trends to inform relevant research

# Upstream: Raw Materials | India could meet at least 50% rare earth oxide demand domestically by 2030 with INR 750-1,500 Cr cumulative investment in domestic refining, supported by investments in circularity and stockpiling

Rare Earth Oxides are critical minerals for various sectors of strategic importance, but are subject to heavy import reliance on China:

- Rare Earth Oxides (REO) are key **raw materials** across **EV motors**, **Wind Turbine generators** and **defense applications**, amongst others
- Domestic demand** for REOs, for the **EV sector**, currently stands at **400-450 TPA**; this is expected to grow ~5X to **2-3 KTPA by 2030**
- China holds **~60-90% of global REO value chain**, while India faces **~90% import reliance** for the minerals (across domestic demand for standalone (REO) and finished good forms (magnets))
- While India has some domestic Oxide production capacity under IREL, **capacity expansion** is critical to meet expected **2X** growth in demand by 2030 and **18X** by 2040 (optimistic scenario)

## India's annual Rare Earth Oxide demand, 2025-2040, TPA



Key pathways for increased self-reliance include stockpiling efforts and investments in domestic refining and circularity capacities:

	A Domestic mineral refining	B Scaling Circularity	C Import diversification and stockpiling
Details	Global and domestic mineral extraction with domestic refining	Closed loop recycling for Rare Earth Oxide recovery from end-of-life magnets	Stockpiling up to 25% of annual demand for Rare Earth Oxides
Cumulative Investment by 2030	INR 750-1,500 Cr incremental capex for additional 3-5 kTPA Rare Earth Oxide production capacity, INR 120-260 Cr government support	INR 4,400-4,700 Cr upfront capex for 6.5-7 kTPA magnet recycling capacity and government support worth INR 780-840 Cr	INR 5-10 Cr upfront capex for developing rare earth storage facilities

Detailed ahead

Further detailed in [Annex](#)

# Upstream - Domestic Refining | INR 120-260 Cr capex subsidies till 2030 could support development of incremental 2,000-4,250 TPA domestic capacity for Light and 470-700 TPA for Heavy Rare Earth Oxides

Existing and announced domestic REO production capacity is not cost competitive and not sufficient to meet 50% demand locally

- **Domestically produced Rare Earth Oxides** (if dependant entirely on imported feedstock – Rare Earth Concentrates) are up to **35% more costly** than **imported** Rare Earth Oxides (landed cost)
- Despite Oxide capacity announcements (by **IREL** and **GMDC**), India is slated to meet only **26-47%** of **annual Rare Earth Oxide demand**, domestically

Development of requisite incremental REO capacity is impeded by key challenges

- **Limited domestic Rare Earth exploration and extraction:** India has the 3<sup>rd</sup> largest stock of Rare Earth Reserves globally but needs substantial exploration efforts to develop active mines; domestic deposits limited to Light REOs
- **Regulatory challenges in gaining private sector support:** Existing regulatory hurdles and unattractive operational norms (e.g., revenue sharing), disincentivize private sector participation
- **Low downstream demand from magnet manufacturing:** Magnets are a critical downstream product for REOs, but domestic magnet manufacturing is at nascent stage

Interventions across mineral exploration and extraction, oxide production and downstream demand could help boost localised REO production



## Expanding Exploration and Extraction

- **Expedite** exploration and composite license **auctions** for domestic **REE blocks**
- Secure access to **Heavy Rare Earth Ores** by exploring **G2G partnerships with Myanmar, Australia, etc.**



## Scaling Mineral to Oxide Capacity

- Secure **low-cost Rare Earth Concentrate** and facilitate **tech transfer** to support **Heavy REO capacity** (Light REO: Australia, Brazil; Heavy REO: Australia, Myanmar)
- Support initial **capacity development** for **Heavy** and incremental **for Light REOs** through capex subsidies

**Total Capex: INR 750-1500 Cr**  
**Capex subsidies<sup>1</sup>: INR 120-260 Cr**



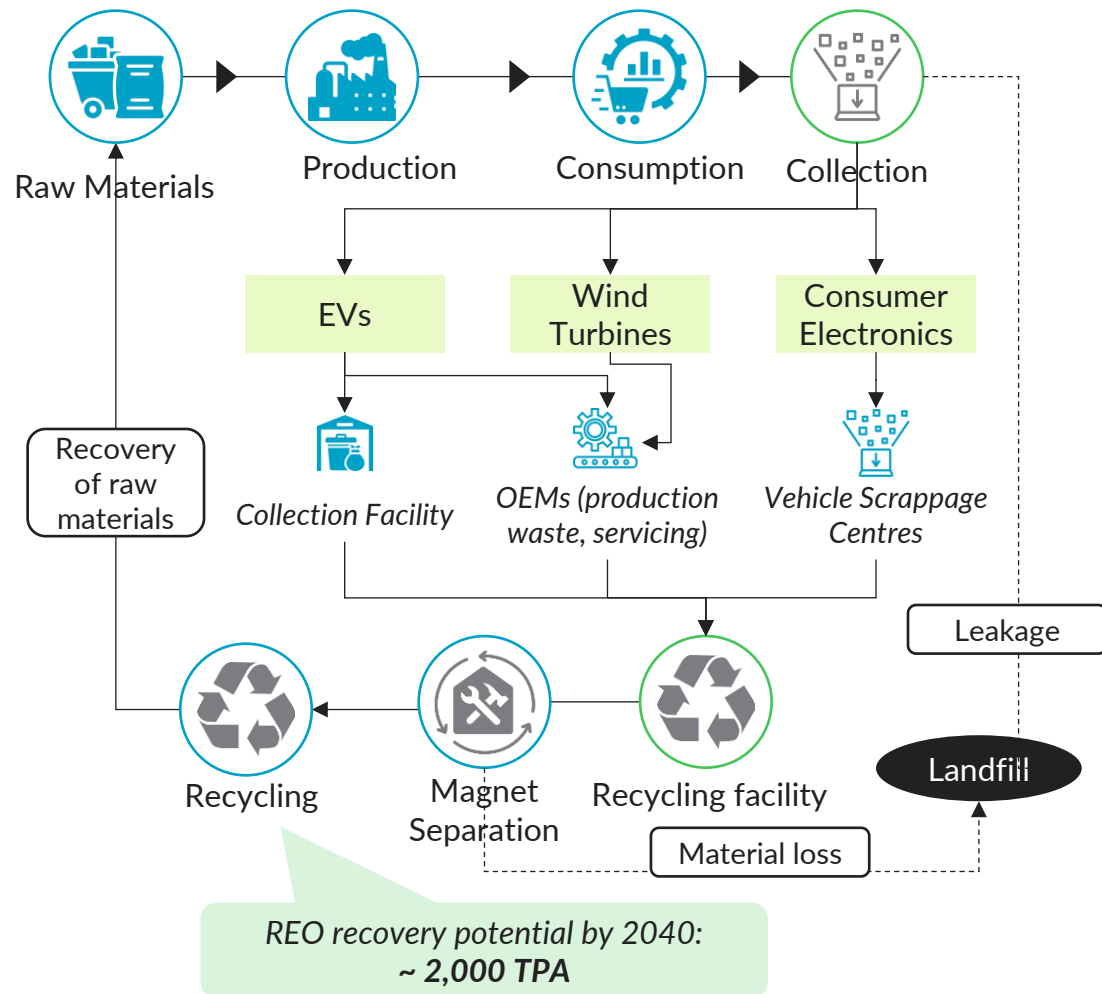
## Securing Downstream Demand

- Identify sources for **low-cost raw materials** to support **cost competitiveness** and promote offtake
- Offer idle PSU land sites to magnet manufacturers at subsidized rates



# Upstream - Circularity | Capex investments in developing magnet recycling facilities could enable recovery of ~2 kTPA REOs from end of life permanent magnets used across EVs, Consumer Electronics and Wind turbines

Circularity for permanent magnets draws from 3 key sources of waste – EVs, Consumer Electronics and Wind Turbines



Key interventions and enablers across collection and recycling required by 2030 to enable REO recovery from used Magnets:

XX – Projected annual potential by 2040



**Collection**  
7,384 TPA waste collected

- Cumulative **INR 14,200-16,500 Cr capex investment<sup>1</sup>** by 2030 to support development of **160-180 battery waste collection centers and additional ~350-600 Vehicle Scrappage Centers**, enabling high magnet waste collection rates from consumer electronics and EVs

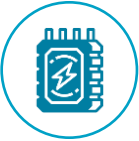


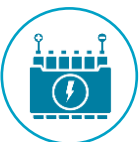



**Recycling**  
6,988 TPA waste recycled

- Boost economic feasibility for recyclers:** Price guarantee measures, 2-year GST deferrals on feedstock, and access to imported magnet scrap from regions with higher EV scrap availability (EU/US)
- Scale magnet recycling capacity:** Support **INR 3,900-4,200 Cr** investment in REO recovery capacity development via **INR 780-840 Cr capex subsidies**
- Targeted policy support:** Exception approvals for recycling startups meeting threshold requirements, easing Red Category restrictions<sup>2</sup>

**Total Capex: INR 4,400-4,700 Cr**  
**Capex subsidies<sup>3</sup>: INR 780-840 Cr**

# Capital equipment & infrastructure | Power electronics, Motors, BMS and Batteries are key components to prioritize localisation efforts and achieve 50% DVA<sup>1</sup> but face significant import reliance for key capital equipment

COMPONENT	POTENTIAL SYNERGIES	KEY UNLOCK <sup>7</sup>
 Power Electronics	<p><i>Sub component manufacturing and PCB Assembly</i></p> <ul style="list-style-type: none"> <li>Ongoing policy momentum (ECME<sup>2</sup>) and, synergies with other sectors (consumer and industrial electronics)</li> </ul>	PCB Assembly
 Motors	<p><i>Stator and component manufacturing, motor assembly</i></p> <ul style="list-style-type: none"> <li>Existing non-permanent magnet, motor manufacturing capacities for stator, rotor and magnet housing</li> </ul>	Motor Assembly, using specialized winding techniques (e.g., Hairpin Winding)
 Battery Management Systems (BMS)	<p><i>Software development and PCB Assembly</i></p> <ul style="list-style-type: none"> <li>Existing policy support on PCB assembly and domestic capacity for software development – India formed ~20% overall APAC software market<sup>3</sup> in 2024</li> </ul>	Software development and PCB Assembly
<b>PARALLEL FOCUS</b>		
 Battery Pack	<p><i>Pack assembly, sub-component level manufacturing for insulation, casings, etc.</i></p> <ul style="list-style-type: none"> <li>Ongoing policy efforts running parallelly – ACC<sup>4</sup> PLI and PM e-Drive schemes</li> </ul>	Electrode manufacturing, cell formation and assembly <sup>5</sup>
 Charging Infrastructure	<p><i>PCB Assembly for Electric Vehicle Supply Equipment (EVSEs)</i></p> <ul style="list-style-type: none"> <li>Existing policy focus (PMP<sup>6</sup> for PM e-Drive and FAME II Schemes) driving 60-70% localisation in some cases</li> <li>PCB Assembly aligns with other sectors and EV components</li> </ul>	PCB Assembly

*However, there's significant import reliance for capital equipment*



**~70-80%**

import reliance for SMT<sup>8</sup> machines used in PCB Assembly



**~60%**

import reliance for Rotor Magnet Insertion and Balancing machines used in Motor Assembly



**~70-80%**

import reliance for machines used across Cell formation and assembly

# Capital equipment & infrastructure | INR 9-16K Cr investment in building domestic capacity for key machines used across these components can reduce import reliance and support achieving 50% DVA across EV value chain

## Pathways to source key capital machinery for domestic EV component and charging infrastructure production:



### Pathway criteria

Synergies with other sectors

Tech expertise



### Pathway unlocks



% Expected Capex contribution

I

## 1 Domestic manufacturing for select EV equipment with existing industry synergies

- Equipment for **sophisticated electronics**, e.g., **SMT<sup>1</sup> equipment** for PCB<sup>2</sup> assembly used in **BMS, Power electronics, EVSEs<sup>3</sup>, consumer electronics, defence**, etc.
- **Fewer improvements needed** for existing technology, e.g., **Rotor Magnet Insertion machines**, currently used for magnet insertion into **BLDC<sup>4</sup> motors**

**Leverage synergies** with other sectors:

- **SMT machines** with **Display-Module Assembly**, incentivized under Scheme for Electronic Components Manufacturing
- **Rotor balancing machines** with medical, aerospace, defence and electronics sectors (MRI machines, fans, transformers, etc.)
- **45-50% Capex required** across component manufacturing can be indigenised (across **PCB** and **Motors assembly**)
- e.g., **Rotor Magnet Insertion** and **SMT Solder Paste Printing Machines**

## 2 Import highly specialized, advanced EV capital equipment with no industry synergy

● High ● Medium ● Low

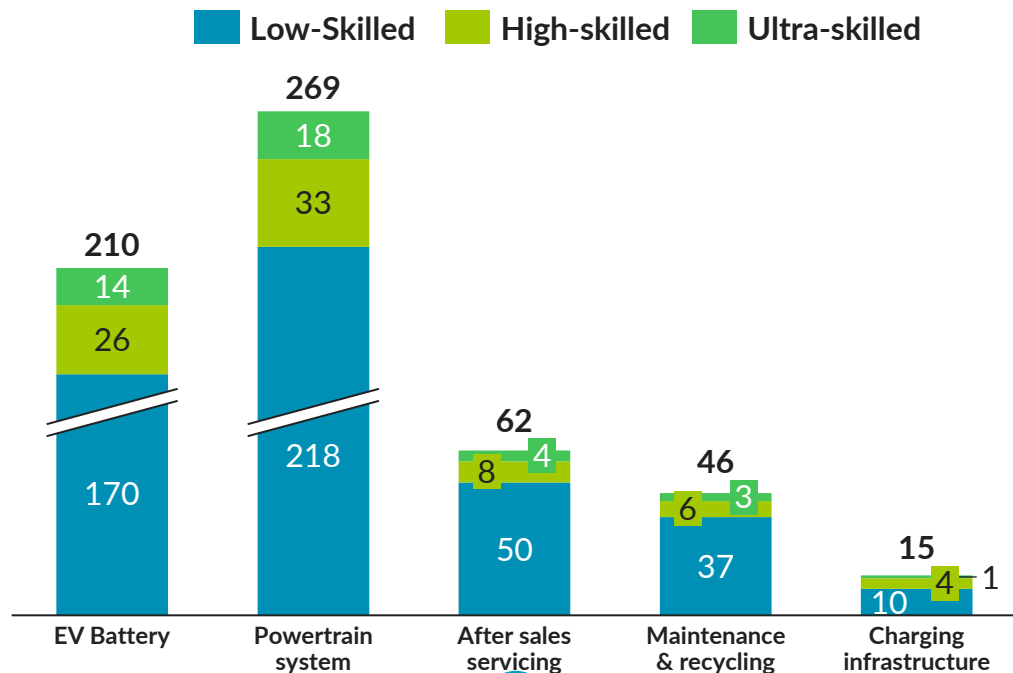
- No synergies in **specialized EV-centric equipment**, e.g., precision machining for thermal management systems
- Emerging semiconductor fabrication (e.g., **GaN<sup>5</sup> Semiconductors**), coil winding tech (Hairpin winding) – led by **Taiwan** and **South Korea**, nascent in India
- Develop **G2G partnerships** to secure continued access to key machines (e.g., **Germany, Taiwan, South Korea** – have existing equipment manufacturing capacity)
- Explore **sourcing models** such as **equipment leasing systems** and **centrally operated pay-per-use facilities** – reducing cost of and improving access to key machines
- **50-55% Capex** across Power electronics, BMS and Motors could remain import reliant
- e.g., **Coil Winding, SMT Pick and Place Machines, SMT, Automated Optical Inspection Machine**

Development of these domestic manufacturing capacities would require cumulative **INR 9,000-16,000 Cr investment till 2030**, supported by targeted subsidies (Refer to Financing Section for details)

# Workforce | India would require ~6 lakh additional ultra, high, and low-skilled workers<sup>1</sup> across EV manufacturing value chain by 2030 with priority to train Ultra and High-Skilled workforce

To build a ready workforce, targeted interventions would be required across four critical levers including trainers, course design, employability, finance; with skilling efforts focusing on strengthening industry linkages and global partnerships

Projected (2030) additional workforce requirement for EV manufacturing value chain, in '000



Total budget<sup>2</sup>  
INR 7,300-12,900 Cr

Total government share  
INR 3,000-5,000 Cr






Levers: ● Trainer ● Course Design ● Employability

## Focus

- Develop "Train the Trainer" program for 200 – 300 trainers / academicians / professors from Top 100 engineering colleges<sup>1</sup>
- Attract EV experts from Global OEMs (EU, South Korea, Japan China) to train faculty at Tier 1 engineering colleges (Top 20)
- Launch master's programs in tier 1 colleges with demo and R&D labs, blending technical skills with policy and regulatory skilling
- Develop industry-government funded on-the-job training initiatives with global exposure to retain R&D talent in India
- Introduce EV component manufacturing certification and specialization courses in Top 100 engineering colleges with demo, R&D labs
- Co-deliver cleantech manufacturing modules, and internships at manufacturing plants for engineering students
- Create standardized courses and qualification packs aligned with industry-defined competencies
- Develop modules for retraining workers from adjacent industries like automobile mechanics (for EV Servicing and assembly) or electronics technicians (for Battery pack or BMS assembly)

# Financing | INR 228.6-302.6 K Cr would be required during 2025-30 to achieve 50% indigenisation across the EV value chain, build a cohesive R&D ecosystem and train the required workforce

Government funding of INR 71.4-75.4K Cr would be required across demand acceleration, R&D, workforce skilling and subsidies on electricity, capex and interest by 2030 to achieve these goals

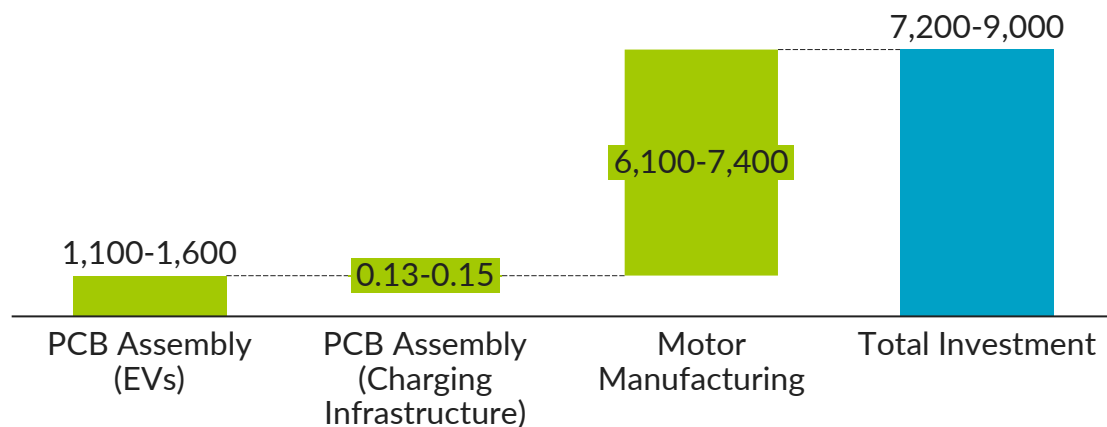
	Theme	Total Funding Required (INR Cr)	Government Funding Required (INR Cr)	Key Activities	Potential outcomes
	<b>Demand &amp; Market Architecture<sup>1</sup></b>	45,500-46,200	40,600-41,200	Subsidies for E4Ws, E-buses and E-trucks segment to drive further adoption and improving the business case of charging stations for CPOs	Additional 5 Mn E4Ws, 65,000 E-buses, 27,000 E-trucks and 8.7 lakh charging points by 2030
	<b>R&amp;D &amp; Product Innovation</b>	5,000-7,700	2,250-3,450	4-6 R&D development and 2 testing labs for EV Component level R&D; INR 1,000-1,200 funding for project grants	Indigenous development of EV Component technologies; accelerated adoption of early-stage innovative global technologies
	<b>Upstream Raw Materials &amp; Critical Inputs</b>	5,200-6,200	900-1,100	Input subsidies on capex for domestic Rare Earth Oxide production capacity; investment in magnet recycling facilities to support circularity	Reduce import dependency on refined Rare Earth Oxides; meet Oxide demand through recycled Permanent magnets
	<b>Capital Equipment &amp; Infrastructure</b>	165,600-230,000	~24,600	<b>A</b> Indigenous production of up to 50% equipment for Power electronics, Motors, BMS and EVSEs <sup>2</sup> ;	Reduce import dependence for equipment where feasible; drive accelerated EV capacity expansion
				<b>B</b> Capex & interest support across component & charger manufacturing, & vehicle assembly	Improved manufacturing capacity and efficiency, potentially leading to higher localisation for EVs
				<b>C</b> Structural modifications to Auto PLI <sup>3</sup>	Enabling greater access to, and utilization of PLI
	<b>Talent &amp; Workforce</b>	7,300-12,900	3,000-5,000	Training additional 6 Lakh ultra, high, and low skilled workers across the EV value chain and setting up demo training and R&D facilities	Ensuring a stable supply of workers, reducing attrition and lowering training costs for manufacturers
	<b>TOTAL</b>	<b>228,600-302,600</b>	<b>71,400-75,400</b>		



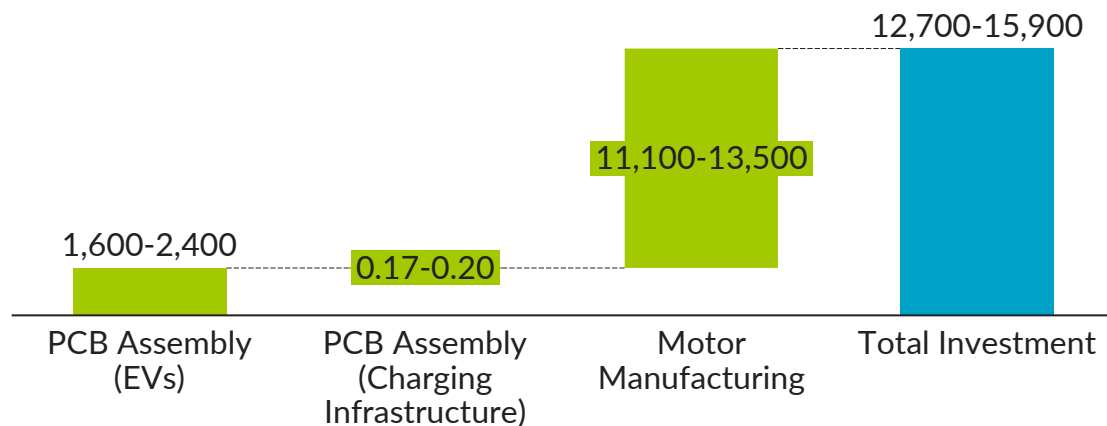
# Capex and Infrastructure | Additional Capex subsidies of INR 1,800-2,250 Cr in Conservative and INR 3,175-3,975 Cr in Optimistic scenario can support development of local capital equipment manufacturing

Cumulative investment required to develop capital equipment capacity to support 50% localisation across EV ecosystem, INR Cr<sup>1</sup>

## Conservative Scenario<sup>2</sup>



## Optimistic Scenario<sup>2</sup>



## Key Insights:

- Scaling capital equipment availability for **PCB Assembly** can **unlock localisation across multiple sectors** – building the **foundation** for backward integration into **PCB manufacturing**
- Some players already claim **60-70% localisation** on **charging infrastructure**, and **PCB Assembly** for **EVSE's** could further improve localisation

## Key machines to indigenise<sup>3</sup>:

- PCB Assembly:** Reflow Oven, Loading and Unloading, Solder Paste Printing and Wave Soldering Machines
- Motor Manufacturing:** Rotor Magnet Insertion and Rotor Balancing Machines

## Total investment required:

Conservative Scenario:  
**INR 8,100-10,100 Cr**

Optimistic Scenario:  
**INR 14,200-17,800 Cr**

## Subsidy required @ 25%<sup>4</sup>:

Conservative Scenario:  
**INR 1,800-2,250 Cr**

Optimistic Scenario:  
**INR 3,175-3,975 Cr**

(1) Investment limited to capital equipment for EV sector; (2) Scenarios in line with the scenarios used to forecast annual EV registrations – detailed in Demand Acceleration section; (3) Machines with synergies with other industries are considered. Investment for PCB Assembly excludes Pick and Place, and Automated Optical Inspection machines, and Investment for Motor Manufacturing excludes CNC Machines and Coil Winding Machines; (4) Similar subsidies of 25% exist under [Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors \(SPESCS\)](#) for power electronics and PCBs. This recommendation aims to ensure these benefits cascade to the EV sector.

# Capex and Infrastructure | Financing EV manufacturing ecosystem is expected to require ~INR 156.7-213.8K crore till 2030 across OEMs and auto component manufacturers, partially covering interest costs

INR 124-164K Cr capex investment and INR 12-18K Cr government support required for EV ecosystem by 2030

	Investment required (INR crore)	Subsidy Support <sup>1</sup> (INR crore)
<b>Component manufacturing</b>		
BMS & other systems	~5.6K	~0.5K
Motors	~9K	~0.8K
Power electronics	~11.2K	~1K
Working capital needs	~18K	-
<b>OEM-led Vehicle assembly</b>	<b>26-63.7K</b>	<b>2.3-5.7K</b>
<b>Charging infrastructure manufacturing<sup>2</sup></b>	<b>40.6-52.2K</b>	<b>0.7K</b>
<b>Other ecosystem investments<sup>3</sup></b>	<b>3.7-13.6</b>	
<b>TOTAL</b>	<b>124-163.5K</b>	<b>~12.4-18.2K</b>

The expected component manufacturing capex investment is expected to increase to **INR 55K crores** by 2035, of which **INR 14K crores** will be needed for the MSME segment

Additionally, government led concessional finance of **INR 5.8-9 K Cr** can be provided to support EV ecosystem manufacturers cover interest costs of **INR 32.7-50.3K Cr<sup>4</sup>**

MSMEs disproportionately affected by financing challenges and require targeted interventions to meet 50% localisation targets, and maintain their current 25% share in industry's turnover

## TRL Band

## Recommended instruments & interventions

<b>TRL 1-3</b> Idea to lab proof	<ul style="list-style-type: none"> <li><b>Dedicated innovation fund:</b> A pooled pre-seed EV innovation fund blending public R&amp;D grants with private catalytic capital</li> <li><b>Challenge-based innovation prizes:</b> Prize-based competitions for EV MSME innovations in motor design, battery packaging, and electronics</li> </ul>
<b>TRL 4-6</b> Prototype to pilot in a relevant environment	<ul style="list-style-type: none"> <li><b>Blended-finance bridge funds:</b> Structures that pair concessional debt or first-loss guarantees with private VC.</li> <li><b>Extended EvolutionS-type programs:</b> Larger ticket sizes (INR 2-5 Cr vs. INR 50 lakh) through state incubators, tied to performance milestones</li> <li><b>OEM-backed pilot funds:</b> Co-financing pools where OEMs and Tier-1s share pilot risk with MSMEs</li> <li><b>Enhance utilization of equity fund from SIDBI:</b> Simplify access and broaden eligibility for MSMEs while building readiness programs for equity investments</li> </ul>
<b>TRL 7-9</b> Pilot plant to commercial scale	<ul style="list-style-type: none"> <li><b>MSME-tier PLI:</b> Lower eligibility thresholds and milestone-based disbursement</li> <li><b>Interest subvention funds:</b> Dedicated concessional loan window reducing MSME borrowing costs from ~12-14% down to 7-8%</li> <li><b>Transition funds with co-investment:</b> Government-backed cornerstone investors catalyzing family offices/DFIs into MSME tech-upgrade funds</li> </ul>

While the Auto PLI<sup>1</sup> scheme has witnessed some success, EV ecosystem faces some challenges in effective fund disbursement



## PLI list currently anchored towards legacy players:

- **High threshold requirements** (INR 10K Cr annual revenue for OEMs and INR 500 Cr for s) limit startup and MSME participation
- Non-PLI status for such players results in **challenges in accessing finance and investments** – **stifling innovation** and limiting **risk appetite** amidst startups, limiting innovation in the EV sector



## Current PLI structure is narrow in its focus on outcomes:

- Current structure of the scheme doesn't incentivize **ecosystem level development**, due to narrow focus limited to **DVA in manufactured goods**
- However, there are other, equivalently critical outcomes that can be tied to the PLIs – for e.g. R&D, Workforce, Exports)

Overcoming these challenges and improving the effectiveness of funds allocated under PLIs requires structural amendments



## Separate set of threshold limits for small-scale actors:

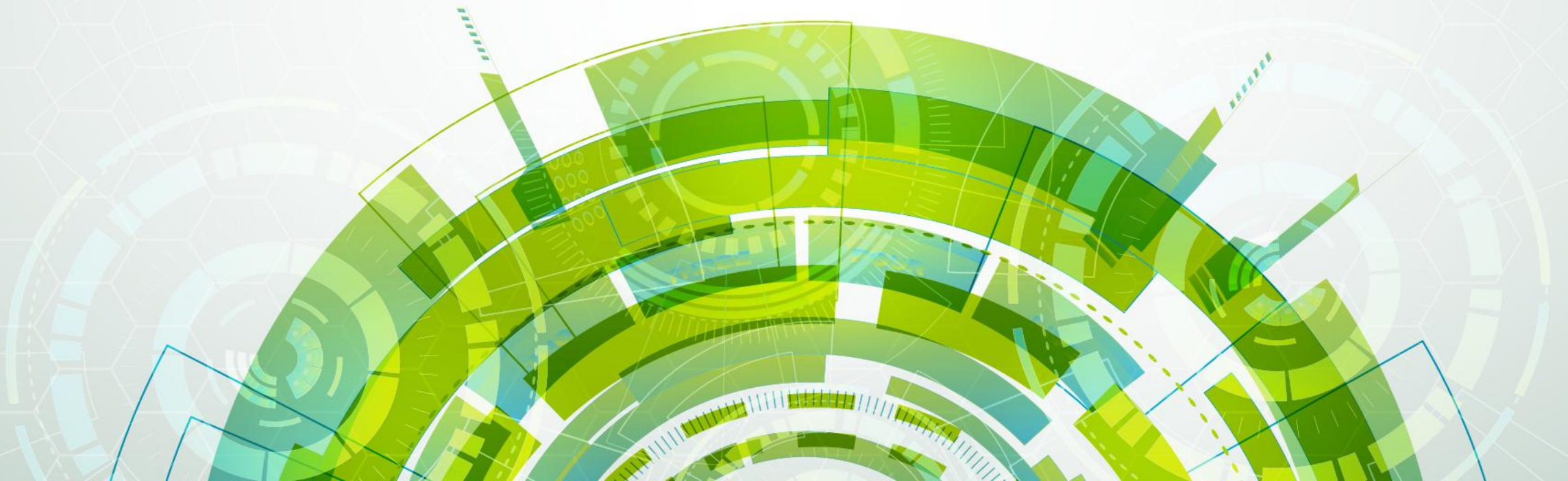
- **Re-evaluate PLI process and eligibility criteria** to make them friendly to startups and MSMEs
- PLI status could **enable access to finance** and investment for **non-legacy actors**, **facilitating innovation** in the sector



## Tie PLI requirements to other critical sector outcomes:

- Expand **fund disbursement metrics** to track broader **ecosystem outcomes** (e.g., number of patents filed, job creation, export volume)
- Widening PLI focus could result in **innovation and scale-up** across **upstream** (REOs, Rare Earth Magnets) and **downstream segments** (new-tech based components)

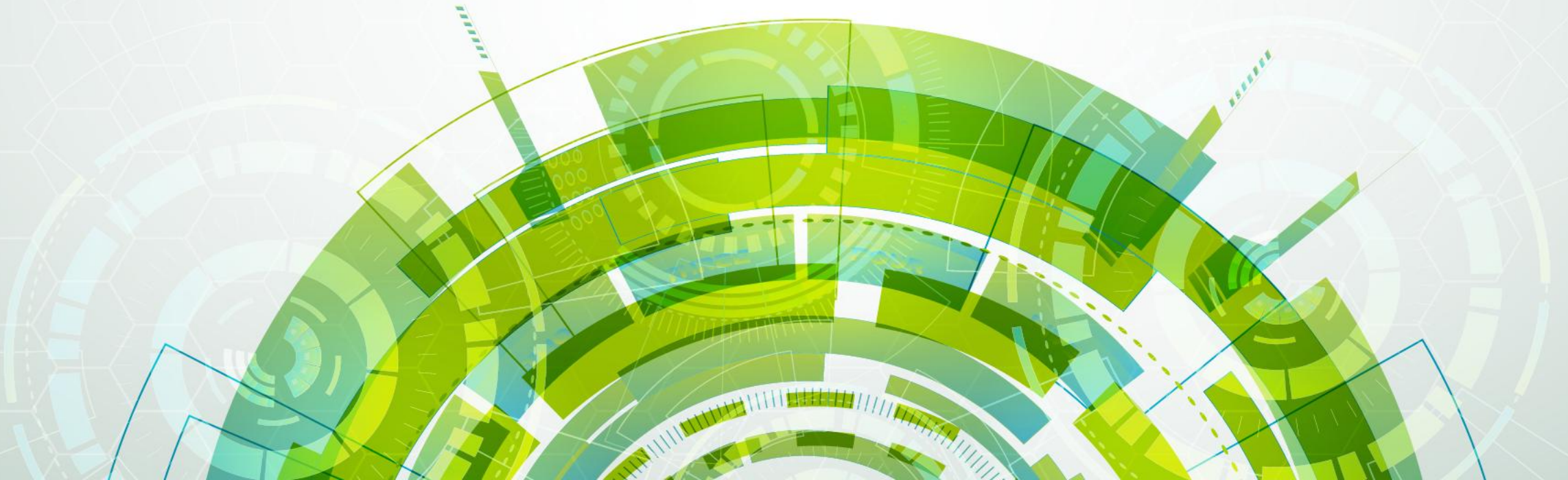
# ANNEX





SUB-SECTION ONE

# DEMAND & MARKET ARCHITECTURE



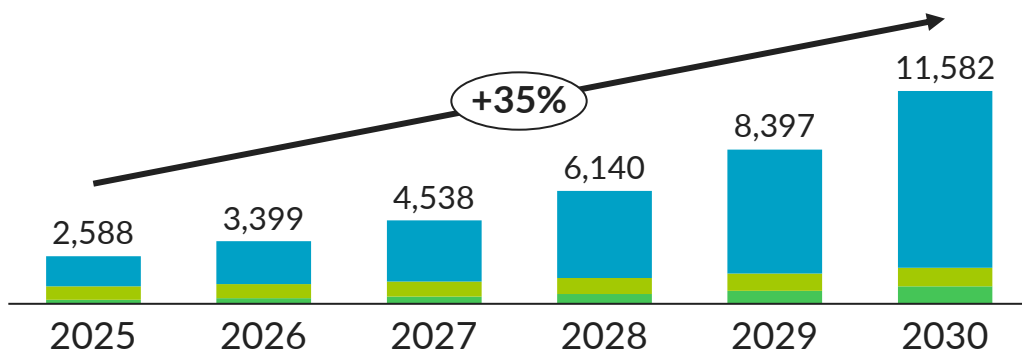


India's annual EV registrations are expected to grow to 4X by 2030, with the potential for ~6X growth by 2030, driven by recent policy support measures and active market innovation

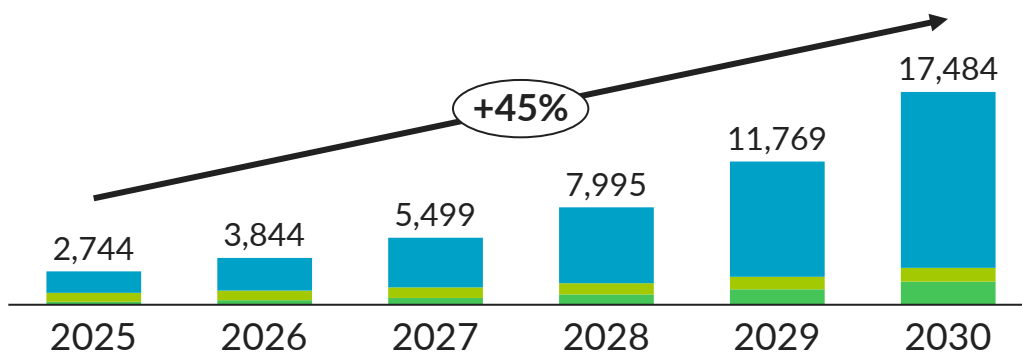
## Projected annual EV registrations, '000 vehicles, 2025 – 2030

EV - 2W EV - 3W EV - 4W E-Bus E-Trucks

### Conservative Scenario



### Optimistic Scenario



## Scenario Descriptions

### Conservative scenario assumes:

- **No additional subsidies** announced beyond PM E-DRIVE, and the existing schemes are just extended
- **Limited advancement in Total Cost of Ownership** across vehicle segments
- **Limited product innovation** and therefore limited model availability across all EV segments and limitations on range of EVs (particularly in E4Ws, E-Buses & E-Trucks)

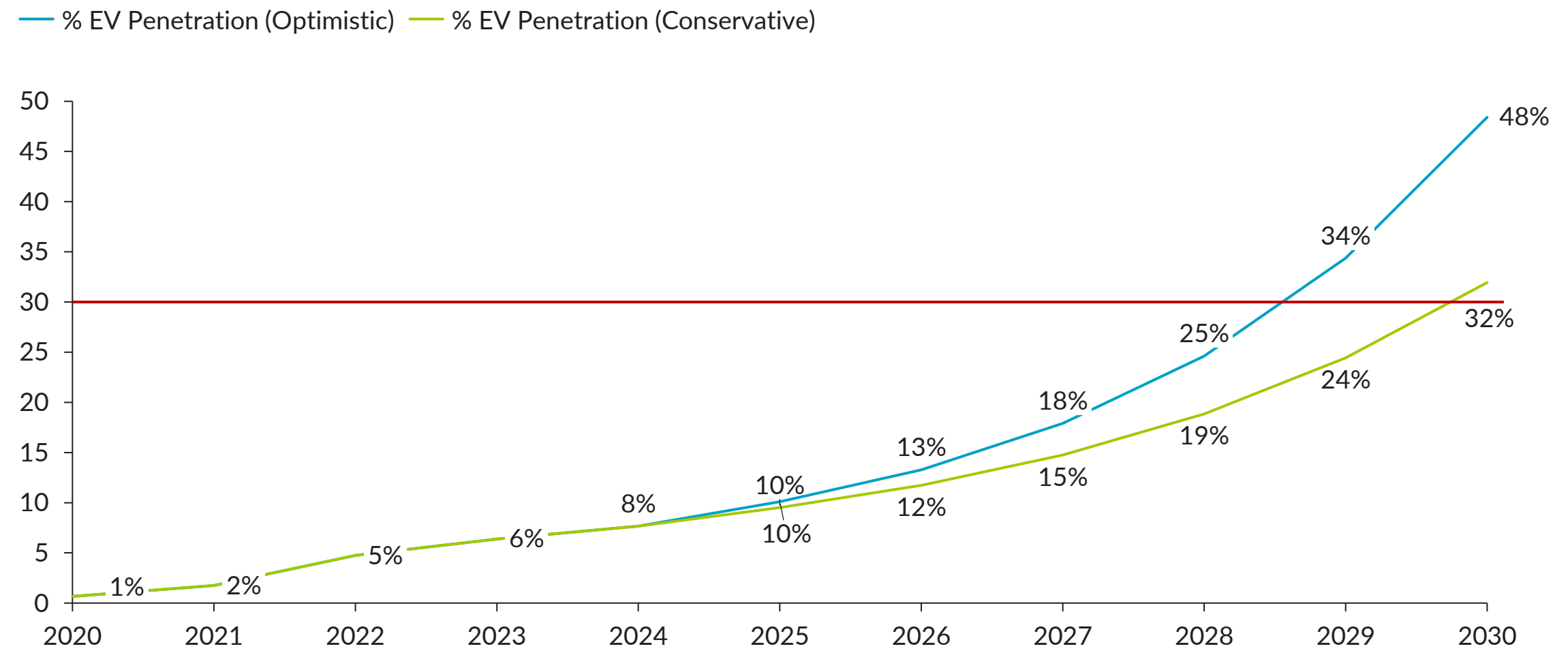
### Optimistic scenario assumes:

- **E2Ws & E3Ws:** **Electrification** of **high speed 2Ws** & continued subsidies beyond 2026
- **E4Ws:** ACC PLI helps boosting **R&D** in batteries **bringing down the battery costs** and more models in the entry level segment for 4Ws
- **E-buses:** Gross Cost Contract (**GCC**) **Models** and other alternative financing solutions driving up the penetration in **private bus market & SRTUs**
- **E-trucks:** **Product innovation** enables the **right price point** for operators to transition, and additional subsidies announced on top of the existing subsidies under PM E-DRIVE scheme
- **Charging Infrastructure:** Adequate **fast and ultra-fast** charging infrastructure is built in **top 5 Metros** by EV adoption and **top 20** high volume **freight corridors**

# India is expected to reach 32-48% EV penetration in EV sales, exceeding its target of 30% penetration by 2030

From an overall EV sales view across vehicle segments, India is well placed to meet its EV 30@30 target

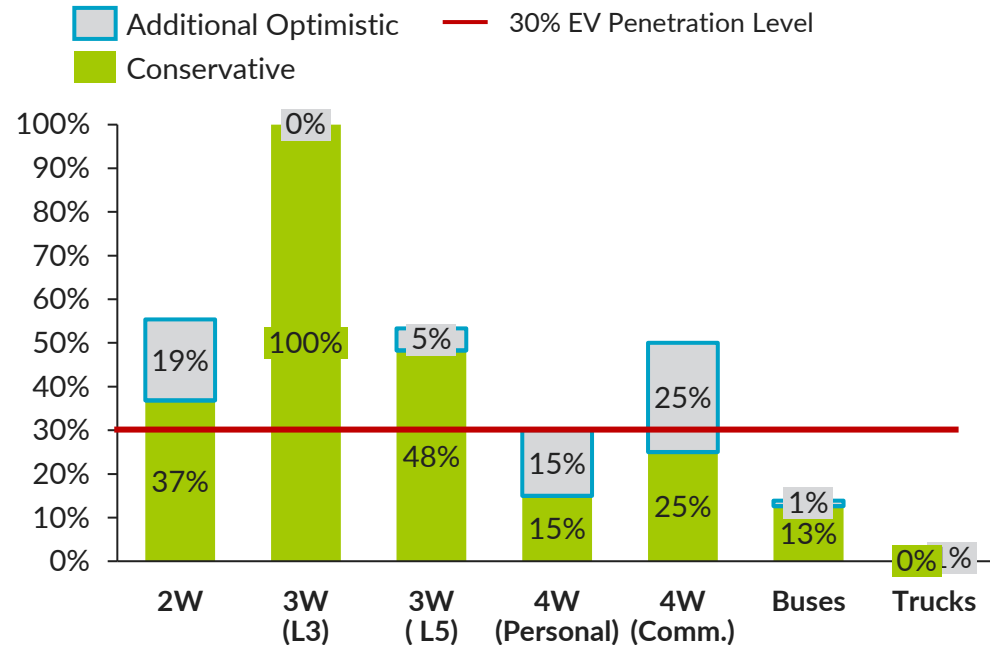
## Annual sales penetration of EV, %, 2020 – 2030



While adoption momentum in 2W and 3W segments will drive progress in the 4W segment, penetration in buses and trucks segment is expected to remain limited

## 4Ws, E-Buses & E-Trucks to see slowest adoption and therefore lower penetration

### Segment wise EV Penetration by 2030, %



### Total Cost of Ownership by Segment, INR/km

Legend:   Segment with TCO for EV > ICE

EV	0.7-2	2.94	1.87	19	4.5	33	9-73
Non-EV	2.5-3.3	4.25	3.6-4.5	12-15	6.3-7.2	40	7-48

## Driving adoption beyond conservative scenario needs focus on segment specific challenges (e.g., cost of ownership, financing etc.)

### E2Ws

- **Electrification** is mostly **limited to mopeds and low-speed E-2Ws**, not high-speed bikes
- Rider safety concerns in low-speed E-2Ws category for last mile delivery solutions and Q-Commerce Industry
- **Uncertainty in resale value** leading to higher loan premiums and interest rates for E-2Ws

### E3Ws

- **Fragmented market** compared to highly concentrated ICE market making it highly competitive
- **Nascent battery-swapping infrastructure**, critical to reducing charging time in commercial uses

### E4Ws

- **Higher Total Cost of Ownership for personal use case** compared to CNG/ICE models due to lesser utilization
- Exclusion of private use case E-4Ws in key schemes (FAME II scheme, PM E-DRIVE scheme)
- **Competition from SHEVs<sup>1</sup> and HEVs<sup>2</sup>** given their higher efficiency

### E-Buses

- Significantly **higher upfront cost** (1.3~2.5x of ICE equivalent models)
- **Limited** number of **intercity bus models** meeting required benchmarks for daily operations
- **Financing risks** and high bank guarantees required for Gross Cost Contract models
- **Reluctance in private bus market** for lack of assured revenues and adoption roadmap

### E-Trucks

- Significantly **higher upfront cost** (2~3x of ICE equivalent models)
- **Battery weight reduces range-per-charge** creating a payload penalty

Boosting EV adoption would require addressing existing demand blockers such as gaps in product offerings and expectations, lack of charging infrastructure but also mitigating the impact of higher DVA on EV prices



## Existing demand blockers

Persistent challenges including inadequate **charging infrastructure** (~**100K deficit** of charging points as of Aug 2025) limited availability of **finance** for commercial segments (up to **7%<sup>1</sup> higher interest rates** as compared to equivalent ICE Buses and Trucks)



## Increasing localisation will raise EV prices and dampen demand

**At 50% localisation**, domestic manufacturing of batteries, motors, and electronics could raise EV prices by **15-25%** despite current subsidies and PLI Schemes

Landed cost of **Batteries** will primarily drive this increase in EV prices – *Domestically produced Batteries could be 40% costlier than imported batteries.*

This could result in a need for **Viability Gap Funding** worth INR **4,500 - 6,500 Cr**, particularly for **E-4Ws**, as proposed in the Battery Indigenisation Pathways – not covered in this document to avoid duplication.

To promote further EV adoption, the next push has to come from building adequate charging infrastructure, enabling product innovation & financing to reduce the upfront costs and adoption incentives

Pathway	Investment Required	Target outcomes	KEY ENABLERS
<b>A</b> Supporting product innovation in E-trucks & financing interventions in E-buses	<b>INR 4,900-5,500 Cr<sup>2</sup></b>	<ul style="list-style-type: none"> <li>~65,000 E-Buses &amp; ~27,000 E-Trucks to be added by 2030</li> </ul>	<ul style="list-style-type: none"> <li>Enabling <b>tech transfer</b> in MHDT<sup>6</sup> segment and launching <b>innovation challenges</b> for OEMs for new products</li> <li>Outlining an additional <b>~INR 3,000 Cr</b> as guarantee pool fund under the existing PM E-Bus Sewa PSM Scheme to support <b>adding ~32k more buses</b></li> </ul>
<b>B</b> Offering Viability Gap Funding to offset price increase in E4Ws due to improved localisation	<b>INR 4,500-6,500 Cr</b> <i>Capped at 4W OEMs; already included in Battery Indigenisation Pathways, not proposed as additional investment within this document</i>	<ul style="list-style-type: none"> <li>Potential to add <b>~5.1 Mn E4Ws</b> till 2030</li> </ul>	<ul style="list-style-type: none"> <li><b>Extending existing subsidies</b> (e.g., FAME II), spread over the next 4 years and <b>linked at various stages</b> of the EV production to <b>offset</b> the <b>15-25% price increase</b> in E4W segment</li> <li>Addressing the key challenges with the design and execution of subsidy disbursement to improve the effectiveness of policy</li> </ul>
<b>C</b> Enabling CPOs <sup>1</sup> to expand charging infrastructure by improving business viability of setting up and operating charging stations	<b>INR 4,000 Cr<sup>3</sup></b>	<ul style="list-style-type: none"> <li>Supporting establishment of <b>~7.5 Lakh additional charging points</b> by 2030, with focus on <b>top 5 Metro cities<sup>4</sup></b> (by EV adoption) in India, and <b>top 20<sup>5</sup></b> high volume <b>freight corridors</b></li> </ul>	<ul style="list-style-type: none"> <li><b>Subsidizing EVSEs</b> and <b>upstream charging infrastructure</b> for <b>depot CPOs</b></li> <li>Building a <b>one window system for CPOs</b> for the entire <b>end-to-end process</b> of setting up a charging station</li> <li>A <b>centralized end-consumer app</b> built on the existing capabilities of BEE and e-AMRIT with features such as locations of charging stations, waiting time, etc.</li> </ul>

Additionally, **~INR 31,700 Cr** available undisbursed funds under **PM E-DRIVE** and **PM E-bus Sewa** and **INR 4,800-5000 Cr private sector investment** will be required to support higher adoption of E-trucks and E-buses, and accelerate charging infrastructure development



Despite strong policy momentum, the growth of commercial segments such as E-trucks and E-bus segments lags critically behind E2Ws and E3Ws in terms of penetration

Multiple policies, subsidies and initiatives have been launched to expedite the E-bus and E-truck adoption



E-Buses

- Under **FAME II** (2019-24), **6,862 E-buses** were sanctioned for intra-city public transport
- In the subsequent **PM E-DRIVE** scheme an additional outlay of **INR 4,391 Cr** was dedicated for E-buses
- Parallely, a dedicated **PM E-Bus Sewa** scheme was launched to enable deployment of **38,000 E-buses** with a **INR 3,435 Cr** between FY 2024-25 & 2028-29

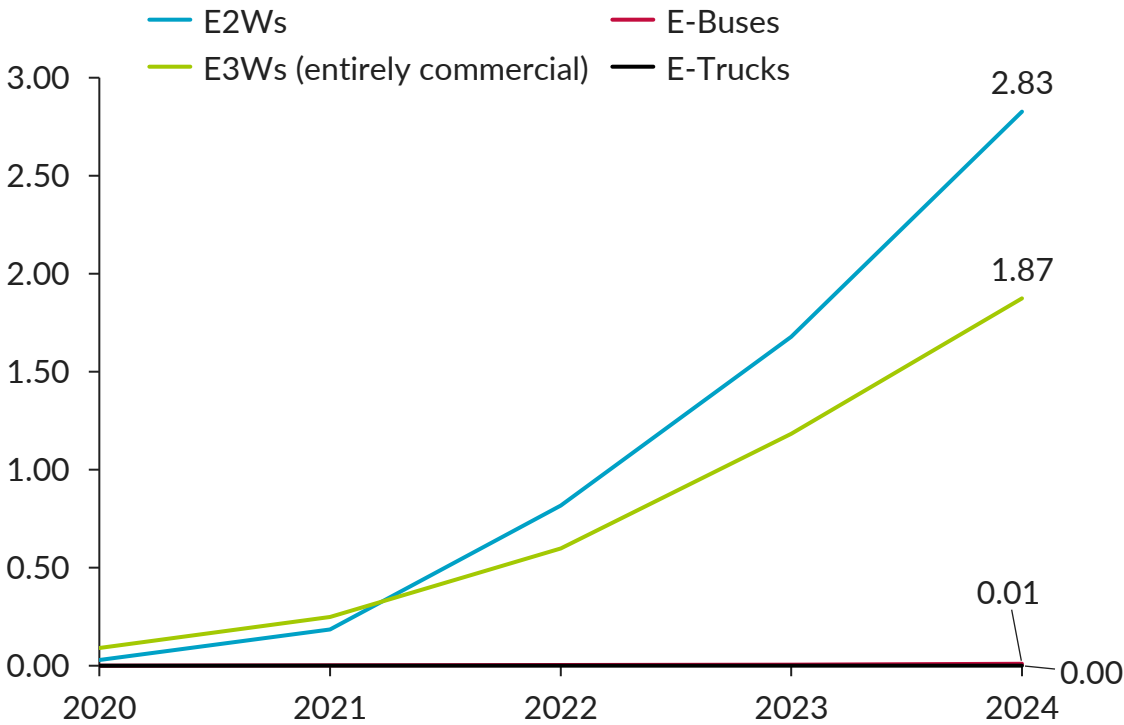


E-Trucks

- First policy support came in July 2025 under the PM E-DRIVE scheme with incentives ranging from **INR 2.7 - INR 9.6 lakh based** on the Gross Vehicle Weight (GVW) for scrapping an old diesel truck and buying an E-truck
- An estimated **5,643 E-Trucks** across the **N2 & N3 categories** to be supported with a focus on **1,100 E-trucks in Delhi** considering the urgent need to improve air quality in the city

However, the segment wise stock penetration for E-buses & E-trucks stands at a nominal 3.12% & 0.01% respectively

Total EV stock for E2Ws, E3Ws, E-buses & E-trucks (2020-2024), Mn units



While several challenges hinder adoption across these segments, financing remains the key barrier for E-buses, whereas product readiness poses the main challenge for E-trucks

## LEVERS

## E-BUSES

## E-TRUCKS



### Product

- **Heavy battery** packs reduce cabin and luggage space, lowering **passenger capacity**, **range** and ground **clearance**
- **Limited model diversity** (9–12 m standard buses dominate; smaller feeder / **mini-bus variants scarce**)
- **Issues** with **battery management system** software and batteries in extreme operating conditions

- **Few models** exist in **heavy-duty long-haul trucking**, which is currently responsible for **49%** of transport sector emissions
- **Increased weight** from batteries can **reduce the payload capacity** by **15–20%** thus lowering potential revenue
- Existing battery capacity and degradation over time further reduces range limiting route options



### Financing

- **1.3 – 2.5X** more **expensive** than diesel buses
- **Delayed** or **irregular payments** from STUs / PTAs under Gross Cost Contracts (GCC)
- **Concession tenure** (10–12 years) often **mismatched** with **loan tenure** (6–7 years), creating negative cash flows
- **Limited participation** from **private financiers** and NBFCs; dependence on sovereign or blended finance

- **2–3X** more **expensive** than diesel trucks
- Financiers hesitant due to **lack of proven business models** Lenders charge higher premiums and **interests** up to **7 percentage points higher** than ICE variants
- Covered by few insurers due to limited operational data and uncertainty about repair/replacement costs, and residual value
- Lag in **subsidy announcement** and **disbursal** render public efforts disadvantageous – cause **misguided price expectations**



### Charging – infrastructure related

- **Slow charging and poor depot infrastructure** cause more downtime therefore **~1.2 E-buses needed to replace 1 diesel bus**
- Depot electrification is **expensive** and grid dependent with High Tension (HT) lines costing **~ INR 10 Cr**

- **Limited access to charging stations** along highways; existing ones can prioritize cars, **lack fast** and **ultra-fast charging points**
- Limited charging infrastructure **prevents economic feasibility** for Heavy-duty long-haul trucking – typically requires a **single charge cycle** to last **almost an entire day** for feasibility
- **High charging costs** – rates of **INR 18–23/kWh** increase operational expenses



### Operations

- Route scheduling due to range and charging downtime affect reliability
- Low charger-to-bus ratio and **limited driver/technician training**

- **Charging adds downtime** thereby increasing the overall operational costs as trip time increases
- Limited driver/technician skills and fragmented logistics ecosystem

Source: Expert Interviews, [ITDP India, Status of Electric Buses in India, 2022](#); [CEEW, Road ahead for Private E-buses in India, 2024](#); [WRI India, Real world electric bus operation: Trend in technology performance, degradation, and lifespan of batteries, 2024](#); [ICCT, Charging infrastructure needed to support India's full transition to battery electric trucks by 2050, 2025](#); [CEED India, Decarbonizing India's trucking sector: Potential for Zero-emission trucks, 2025](#); [CPI, Just transition to Zero-emission Trucking in India, 2024](#); Office of PSA, ZET Adoption in India and its Impact on Emission and Energy Report, 2025;

A

# Action is needed across multiple fronts to expedite adoption of e-buses and e-trucks with spends totalling INR 4,900-5,500 Cr

## LEVERS

## E-BUSES

## E-TRUCKS



### Product

- Fund **OEM-tier-1 partnerships** and pilot grants to bring missing **variants** (mini/midi, hill-city configs, high-heat battery-thermal packages)

- Create a **Heavy-Duty E-truck technology access window** to boost **tech transfer** between global E-truck innovators and Indian OEMs for licensing/CKD kits, validation for Indian duty cycles (heat, grades, axle loads)
- Launch an innovation challenge for OEMs to engineer e-trucks tailored to Indian conditions



### Financing

- Allocate an additional **INR 2,900-3,000 Cr** as a guarantee / **risk-pool fund** to back PPP / GCC contracts to support **32K more buses** under PM E-Bus SEWA PSM scheme
- Classify **E-buses** under **priority sector lending** and associated **charging** and upstream infrastructure under **infrastructure financing<sup>1</sup>**

- Set up a national performance-registry / **guarantee fund** with capital of **INR 2,000-2,500 Cr** to support underwriting and risk sharing for NBFCs / insurers underwriting e-truck fleets
- Extend** and **increase** the **subsidy** cap under PM E-DRIVE for the **first 10,000 E-trucks**



### Charging – infrastructure related

- Plan depots to a **1:3 charger-to-bus benchmark** and budget HT grid works upfront
- Piloting **charging pads embedded at bus stops** to enable wireless charging for buses during the stoppage time

- Target **~2 GW** truck charging by 2030 in **5 key states** (>70% charging demand), clustering **≥350 kW** chargers with rest/parking at toll-proximate sites; align roadmaps with site-level grid agreements and anchor **rollout along Ministry of Power's 12 E-highway corridors**
- Develop a clear framework to **standardize battery packs for E-trucks** to enable battery swapping infrastructure



### Operations

- Mandate telematics, predictive maintenance, and charger-queue management in GCC KPIs**, with standardized state-level driver and technician training to optimize schedules and charging

- Require shipper-fleet-CPO tripartite MOUs for guaranteed volumes and SLAs, plus **algorithmic route** and **charge scheduling** to **maximize payload-time economics**

Critical Solution

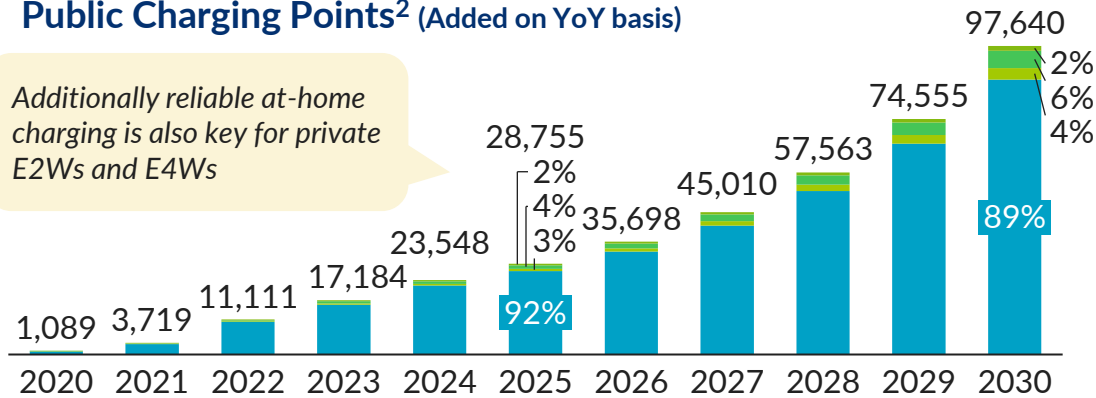
# Building more than 8.5 lakh charging points (public & depot) in India is necessary for meeting energy needs of growing EV stock and drive further adoption by boosting consumer confidence

India will need to have 3.95 lakh public charging points & 4.75 lakh depot charging points in an optimistic scenario<sup>1</sup>

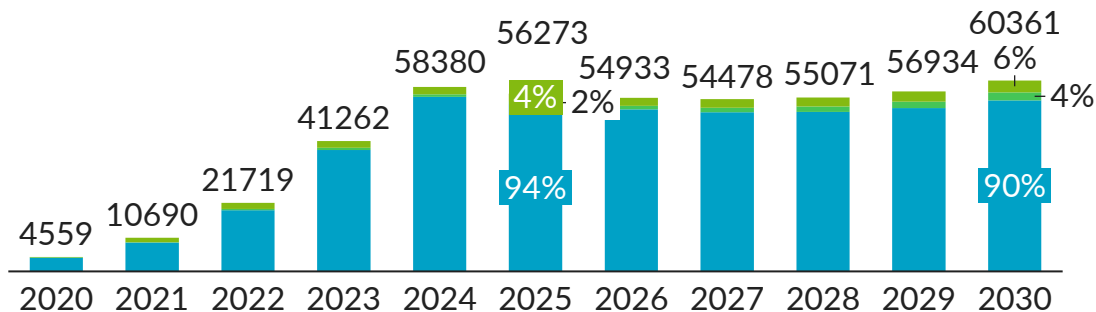
■ CCS II (120 kW) ■ Type II AC (22 kW)  
■ CCS II (60 kW) ■ Type II AC (7.4 kW)

## Public Charging Points<sup>2</sup> (Added on YoY basis)

Additionally reliable at-home charging is also key for private E2Ws and E4Ws



## Depot Charging Points (Added on YoY basis)



Investment in charging infrastructure is an urgent priority since it is a critical enabler for demand acceleration

Industry reports indicate positive correlation between uptake in demand and charging infrastructure

- 29% prospective EV buyers need **gas station-equivalent coverage** of charging stations and 24% want **higher charging speeds** as their **tipping point** to buy an EV
- 24% of hybrid EV buyers cite **charging station availability** as a barrier in buying an EV

Building charging infrastructure has further driven the EV adoption

- A US study shows that on **adding one charging station** per 1k people, there will be a **2% increase** in **EV adoption**
- Building residential charging infrastructure has led to a **15% increase in EV ownership** among residents within the first year

(1) PHEVs have been excluded from the analysis on charging infrastructure requirements, due to minimal charging requirements and preference of at-home/office charging; (2)

Charging Station: A site with one or more charging points which can provide charging to more than one vehicle at a time; Source: Dalberg analysis; [McKinsey and Company, New](#)

[twists in the electric-vehicle transition: A consumer perspective, 2025](#); [Oliver Wyman Forum, Why electric vehicles are here to stay, 2025](#); [Iowa State University, Effects of Charging](#)

[Infrastructure on EV Adoption: US Study, 2024, AMPPAL, Percentage of increase in EV sales when charging station installed at apartment building, 2025](#)

However, meeting 2030 charging infrastructure targets will require overcoming key challenges such as poor CPO business models, complex approvals, and grid load management



### Poor business proposition for CPOs due to under utilization

- **Under utilization:** Public charging infrastructure globally remains severely underutilized making the time for **cost recovery** for CPOs in some cases as long as **48 months**
- **High Upfront Cost:** The equipment cost of setting up a charging station (2 fast charger and 2 slow charger) is around **INR 30 lakh**. Additionally, setting up large scale public and depot charging stations in metro cities is a problem due to lack of plot area and higher leasing costs
- **Electricity Tariffs:** Electricity tariffs in high load areas are high for CPOs despite the subsidized tariffs. Ex: High tariffs in port areas



### Complex regulatory approvals for setting up Charging Stations

- **Complex Regulatory Landscape:** CPOs find it difficult to coordinate with multiple different stakeholders (Land Dept., Finance Dept., DISCOMs) at the same time and meet their requirements in tandem
- **Asynchronous Policies:** Persistent misalignment between state and central fire safety guidelines means resident societies often deny NOCs for EV charging installation, citing unresolved fire safety concerns
- **Longer Subsidy Disbursement Timelines:** CPOs have reported delays in tendering, implementation and post implementation phase with the disbursement of subsidy on charging equipment and upstream infrastructure taking place in tranches and spread over a timeline of 52 weeks



### Grid load due to congested energy demand

- **Increase Grid Load At Peak Charging Times:** During peak charging times (night-time in residential areas and day-time at industrial areas) there is significant load on the installed grid load capacity leading to higher tariffs
- **Limited Informational Awareness:** Limited information about the real-time availability of charging guns and expected wait times at stations often causes EV users to crowd popular locations, increasing overall wait times and inefficiency



Although, the Government has already taken steps in the right direction with several initiatives, following interventions with incremental ~INR 4,000 Cr of investment in charging infrastructure can help address gaps

### Support Business Economics for CPOs

- Govt. agencies encouraged to **lease sites** at concessional rates via a standard **10-year** model agreement with minimum **revenue-share of INR 1/kWh**
- EV charging **tariffs capped** at DISCOM's **Average Cost of Supply (ACoS)**:  $0.7 \times \text{ACoS}$  during solar hours and  $1.3 \times \text{ACoS}$  otherwise
- GST** on EV **chargers/stations** reduced to **5%** from 18%

- Subsidizing** EVSEs and upstream **charging infrastructure** for **depot CPOs**
- Standardizing** the **subsidized rates** for land as a percentage of the property value
- GST** on **charging services** to be reduced from **18%** to a lower tax slab (preferably **5%** or a tax exemption)
- Facilitating/Building a **CPO focused portal/app** to help them **track** the utilization rates and other key **business metrics**

- Government already allocated INR 2,000 Cr in subsidies, **additional subsidies** worth **INR 4,000 Cr** needed to reach **8.7 Lakh** Charging points

### Improve Ease of Doing Business for CPOs

- No electricity trading license required** to set up & operate a charging station
- DISCOMs **must provide new connections** to CPOs within a specified number of days depending on the charging station's location
- Customer friendly and an **online single-window system** for **application** and **granting electricity** connection to CPOs
- Standardized safety** and **inspection norms** for EVSEs

- Building onto the existing **one window system** by several state DISCOMs for electricity connection, a portal for the **entire end-to-end process** for CPOs (including application for land-lease, procurement of EVSEs, DISCOM connection, green meter conversion, etc.)

### Managing Grid Load

- 2024 EV Charging Guidelines **incentivize charging during "solar hours"**, smart charging, V2G technology integration for CPOs
- Bureau of Energy Efficiency, e-AMRIT portal and **several** other CPOs have individual **end-consumer apps** for charging infrastructure

- A **consumer centric app** built on the existing capabilities of BEE and e-AMRIT with features such as locations of charging stations, waiting times at a particular station, estimated cost of charging, route planning, etc.
- Special power lines** for public and depot charging stations to have uncongested demand with concessional tariffs

**Prioritized Solution**

## Current initiatives

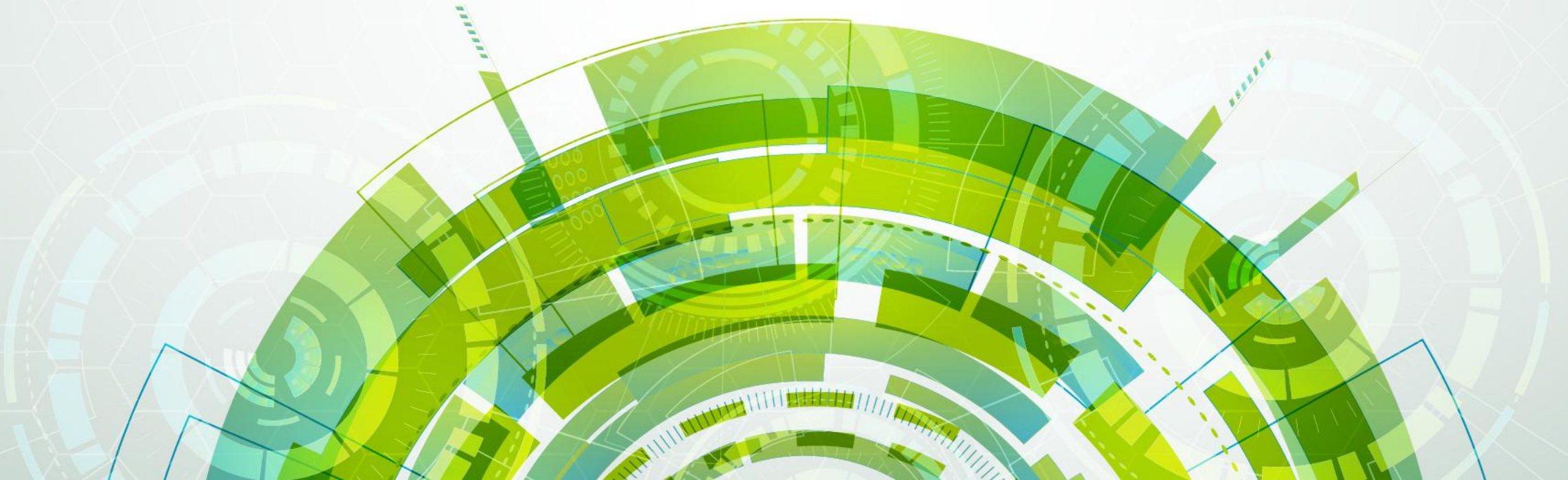
## Proposed future interventions

## Investment Required

Source: Expert Interviews, [MHI, Operational Guidelines for EV Public Charging Stations, 2025](#); [Cars24, EV Charging Station Cost in India, 2025](#), [Energy Strategy Reviews, Financial Feasibility of EV charging stations in Thailand, 2025](#), [CEEW, What is the cost of charging EVs?](#), [Energy Reports, Empowering E-mobility: Day ahead dynamic time of use tariff for EV charging, 2024](#), [MoHUA, Amendments in Model Building Bye-laws for Charging Infra, 2019](#), [PIB MoF, GST rate on EVs reduced from 12% to 5%, 2019](#), [PIB MHI, India accelerates National EV Charging Grid under PM E-drive, 2025](#)

SUB-SECTION TWO

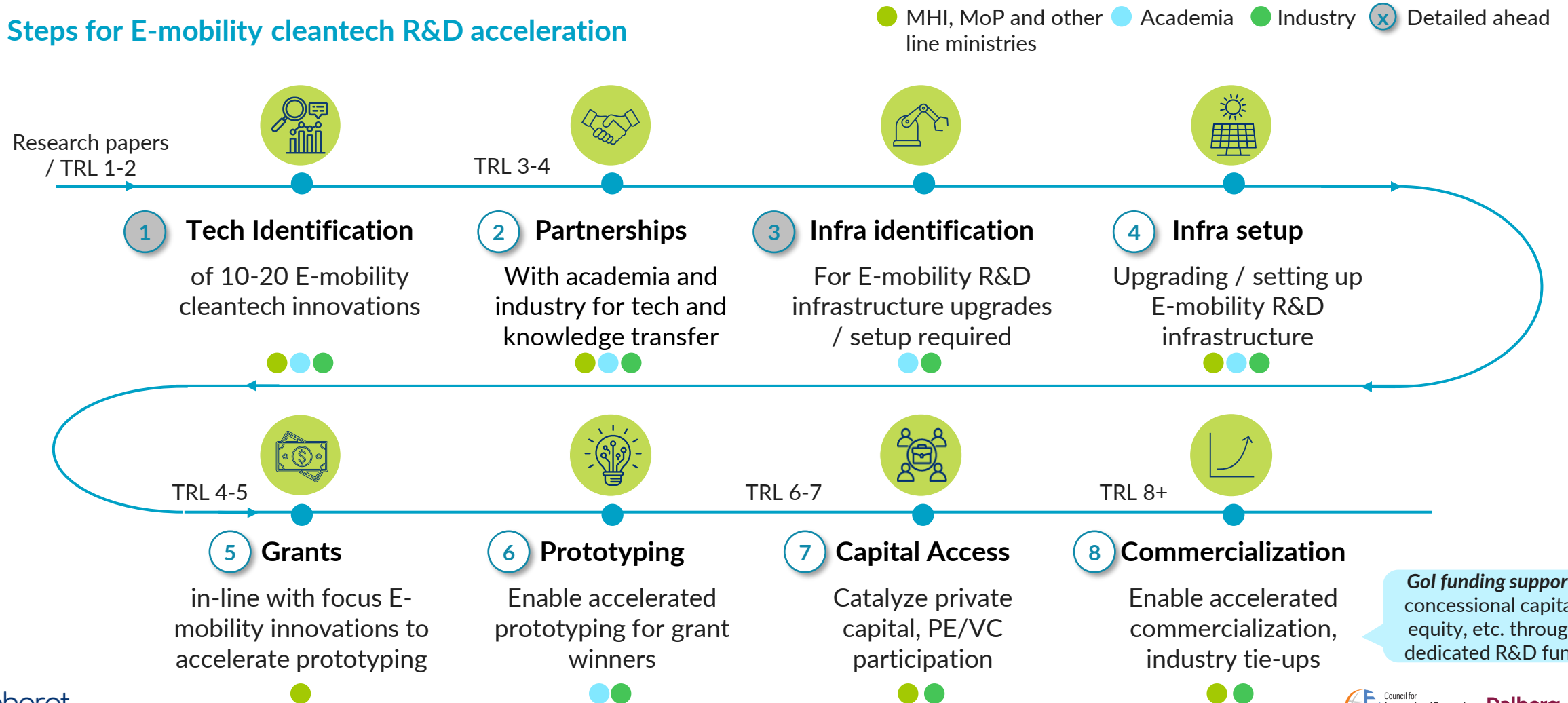
# E-MOBILITY R&D & PRODUCT INNOVATION



# India could accelerate indigenous innovation across the electric mobility value chain from identification to prototyping and commercialization through an industry-academia-government collaborative approach

MHI, MoP and ANRF could establish a Core Working Group (with representation from industry bodies like SIAM & A; academia and government) to spearhead this effort and engage relevant stakeholders across various steps

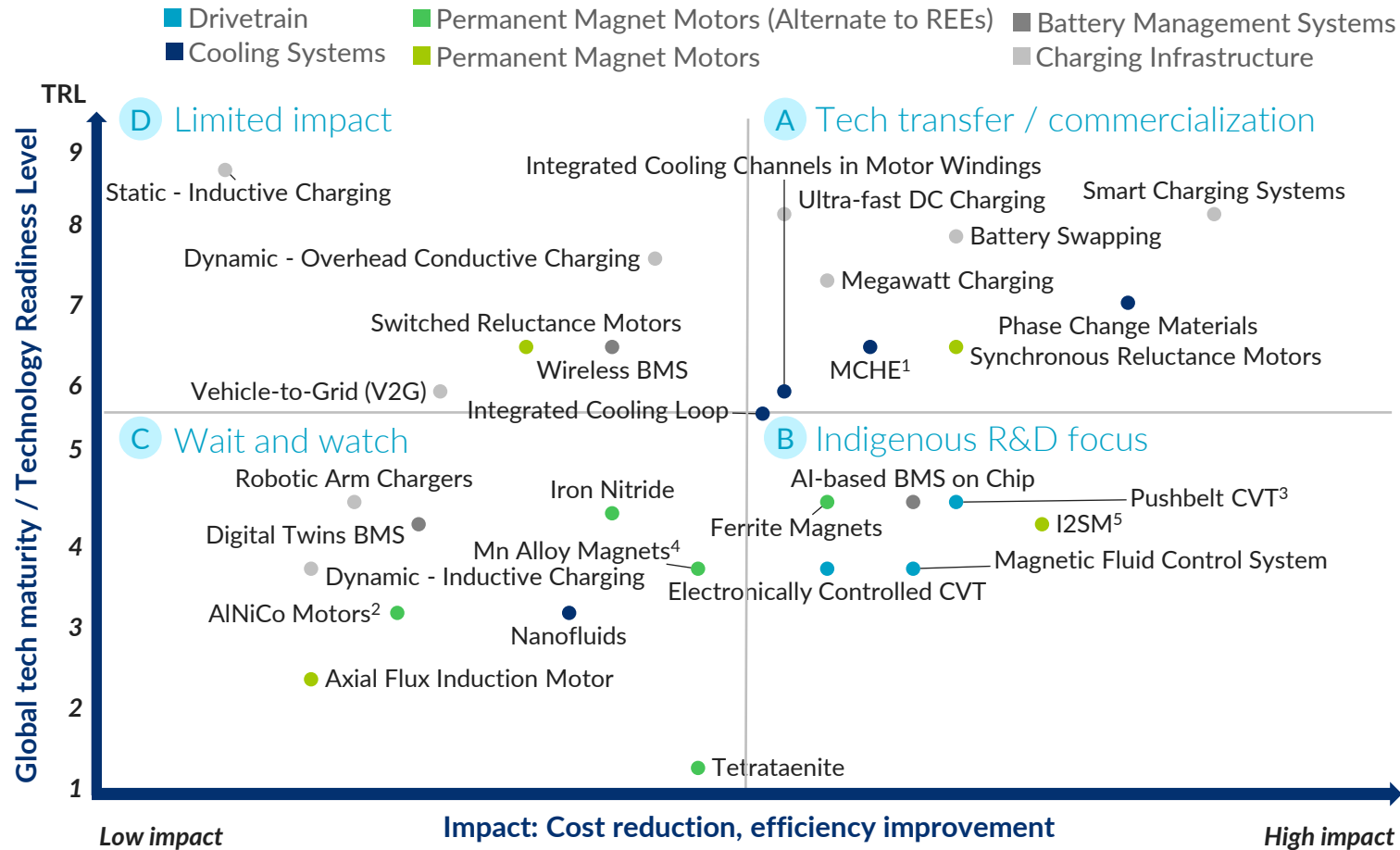
## Steps for E-mobility cleantech R&D acceleration



# High impact E-mobility technologies such as Pushbelt CVT, Ferrite Magnets, etc. could be prioritized to drive targeted R&D efforts across critical EV systems and components – Drivetrain, Motors, Cooling Systems, etc.

NON-EXHAUSTIVE

## Focus R&D and innovation technologies: E-Mobility



## Key Insights

**Top 10-20 technologies** for commercialization / tech-transfer and indigenous R&D **display greater efficiency** than conventional variants:

- **Tech transfer:**
  - **Synchronous reluctance motors** and **phase change materials** offer greater efficiency than conventional variants (PMSM<sup>6</sup> and Liquid cooling);
  - **Ultra-fast DC and Megawatt Charging Systems** reduce vehicle down-time to nearly that of regular gas station refueling
- **Indigenous R&D:**
  - **Ferrite Magnets** offer comparable power efficiency, and **In-Rotor Inductively Excited Synchronous Motors** demonstrate greater efficiency than PMSMs;
  - **Pushbelt and Electronically Controlled CVT** offer higher transmission efficiency than conventional gear systems

Notes:

**Methodology for identification and mapping of key technologies for E-mobility R&D:** (A) **Landscape assessment:** Tech mapping (R&D to commercialization stage) and sector-specific stakeholder input to build validated list of potential technologies; (B) **Prioritization based on TRL and impact (cost and efficiency)** - **Efficiency:** Energy efficiency, power delivery, safety, etc.; **Cost:** production, installation & operational cost, etc.

(1) MCHE: Microchannel Heat Exchanger; (2) AlNiCo: Aluminium-Nickel-Cobalt; (3) CVT: Continuously Variable Transmission; (4) Mn: Manganese; (5) I2SM: In Rotor Inductively Excited Synchronous Motors; (6)

PMSM: Permanent Magnet Synchronous Motors

Source: Company websites, Startup websites, Research lab websites, The EV Report, Technology Review, Science Direct, Springer, IITs, expert inputs



# R&D infrastructure would need to be assessed and set up/upgraded to drive prototyping to commercialization for technologies across the E-mobility value chain

NON-EXHAUSTIVE

**Establishing select, high-quality open access R&D development and testing labs as independent facilities operated under a PPP structure, and offering targeted grants to drive public-private collaboration and ensure maximum resource efficiency**

## KEY LEVERS

## RATIONALE

1

**Focus on select, state-of-the-art, open-access facilities**

- Focusing efforts on **select R&D facilities** is critical to **reducing fragmentation** of research across labs and helps in **optimization of infrastructure** and **talent**
- Upgrading existing labs into **State-of-art facilities** (e.g. R&D labs at incubation centers such as Centre for Automotive Research and Tribology at IIT Delhi) can **enable efficient utilization of R&D funds**
- Ensuring **wider access** (for startups and private sector) to such facilities is critical to **foster technology innovation**

2

**Dedicated grants to support RnD in critical aspects of E-mobility**

- Offering **focused grants** can help develop a **comprehensive EV R&D ecosystem**, promoting indigenised innovation across various **aspects of E-mobility** – (charging infrastructure, EV components (motors, power electronics, etc., batteries), Recycling and second use of EVs)
- Drives **investments** towards **priority<sup>1</sup> technologies** which offer cost and efficiency advantages (e.g., Synchronous Reluctance Motors, Phase Change Materials, etc.), across different aspects of E-mobility










3

**Consistent, well-trained manpower**

- **Fixed and well-trained manpower** is critical to ensuring **proper management** and **maintenance** of state-of-the-art equipment, extending the life and utility of infrastructure investments



India could invest INR 2,800-5,000 Cr across 6-8 R&D labs to upgrade current E-mobility R&D labs, establish new facilities, and ensure needed human resource and efficient lab operations

	DEVELOPMENT LABS	TESTING LABS
 <b>Number of labs</b>	<b>4-6 development labs</b> 3-4 COEs (motors, power electronics, systems integration and 1-2 innovation centers)	<b>2 new testing labs</b> Upgrades to 1-2 current labs (e.g., ICAT labs to test innovation and compliance perspective); set up of 1-2 new labs for Pilot scale testing
 <b>Cost of labs</b>	<b>INR 1,700-2,800 Cr</b>	<b>INR 1,100-2,200 Cr</b> Investment across innovation, compliance and pilot testing labs <div>Prioritize investment for <b>innovation testing</b> labs to carry more technologies to pilot stages</div>
 <b>Prospective existing infrastructure for upgrade</b>	<div>   </div> <div> <b>IIT Delhi:</b> Centre for Automotive Research and Tribology               <b>IIT Madras:</b> Centre of Excellence in Advanced Automotive Research             </div>	<b>Central testing facility</b> <div>  <b>DHI Centre of Excellence for E-Mobility</b>  <b>DHI CoE for E-mobility under Automotive Research Association of India</b> </div> <div>  <b>ICAT:</b>            Labs, testing facilities, etc.         </div>
 <b>Machinery needs</b>	<b>High precision equipment</b> suited for R&D which is <b>customizable and agnostic</b> across different EV and battery segments	
	<ul style="list-style-type: none"> <li>Material R&amp;D and chemical wet-lab equipment</li> <li>Rotor magnet insertion equipment, SMT<sup>1</sup> lines</li> <li>Battery cell simulators, current and voltage measuring tools</li> </ul>	<ul style="list-style-type: none"> <li>Material testing equipment</li> <li>Efficacy testing machines (including lab, field, and commercial testing)</li> </ul>
 <b>Manpower and support needs</b>	<ul style="list-style-type: none"> <li><b>Trained manpower</b> with ability to use advanced equipment (separate upskilling for current researchers)</li> <li><b>Independent management team</b> reporting to own Board vs. public/ private sector researchers to ensure maximum utilization, efficient operations</li> <li><b>Market needs assessment</b> of upcoming tech trends to inform relevant research</li> </ul>	

In addition to government support, private sector (including large OEMs, EV players) investment is required to align E-mobility R&D priorities with industry needs, and build shared R&D infrastructure

## Private sector role

**Key players:** Large OEMs (Mahindra Electric, TATA Motors, etc.), component manufacturers (Bosch India, Sona Comstar, etc.) and other industry conglomerates (TVS Group, Bharat Forge)



- 1 **Provide strategic input for industry-aligned R&D**
  - **Support identification** of scalable, high-impact technologies across the E-mobility value chain and **commercialization pathways**
  - **Designate nodal representatives** in industry associations to drive E-mobility R&D beyond firm-level efforts
- 2 **Increase private R&D investment**
  - **Invest in prototype development and commercialization**, and support **tech transfer** by investments in academia, R&D
  - **Invest in shared infrastructure building** (e.g., setup of open-access labs in PPP mode with public sector players)
- 3 **Enable greater R&D infrastructure sharing**
  - **Enable shared access to existing R&D infrastructure** to maximize resource utility and collaboration

## Government support

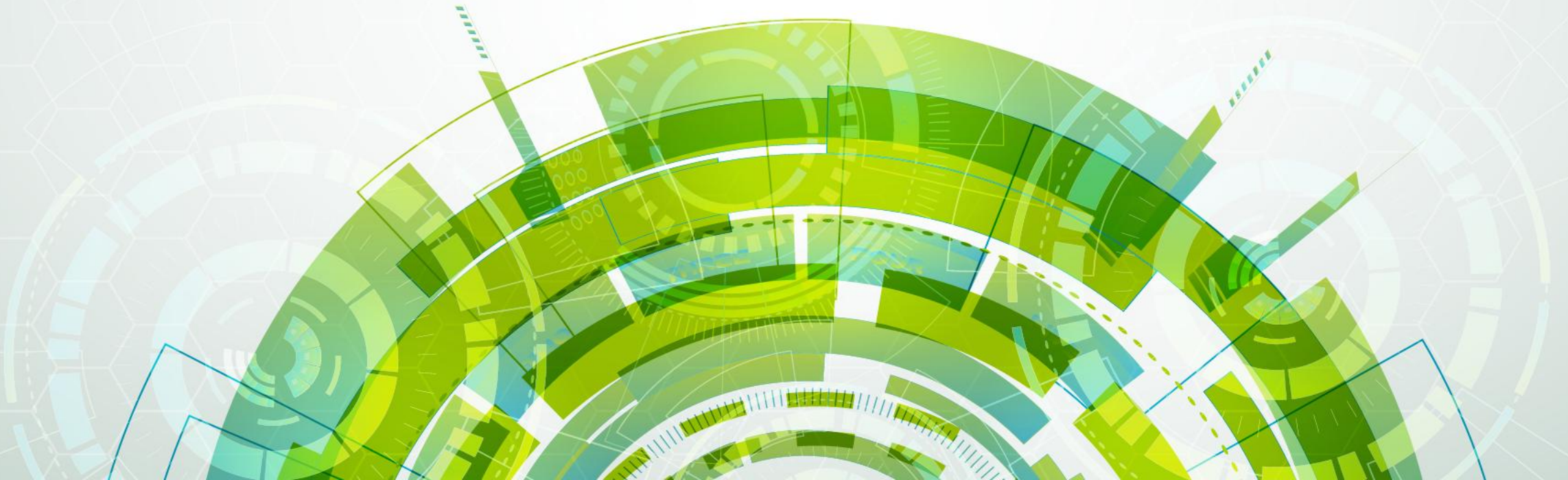
**Key players:** Relevant line ministries, e.g. MHI, MoP, and other related bodies driving R&D efforts, collaboration, and funding (e.g. ANRF, SIAM, A etc.)

- Ensure integration of **private sector inputs** in decision-making;
- **MHI/MoP** could potentially drive coordination and help align government-industry priorities across **Batteries, Motors** and **EV Charging infra**; **MEITY** could potentially provide support for **BMS** and **Power Electronics**
- **Co-finance grants with private sector** basis alignment with focus EV technologies & clear TRL-based commercialization pathways **INR 1,000-1,200 Cr government grant funding<sup>1</sup>** for E-mobility R&D (Building on existing R&D schemes, e.g. Mission of Advancement in High Impact Areas under ANRF, R&D fund under RDI, etc.), can potentially be disbursed as a **1:1 match** for **private sector contribution<sup>2</sup>**, or through other financing mechanisms
- Explore tools such as **public procurement commitments** to support downstream-offtake of domestically developed tech
- Facilitate **public-private partnerships, joint R&D mechanisms**, etc. to **setup shared R&D labs**, accessible to start-ups
- Design **incentives/ mechanisms for shared use of private labs** while ensuring protection of intellectual property

(1) Broad component level breakup of investment can be found in the E-Mobility R&D Roadmap for India, linked below; (2) Total investment required for E-Mobility R&D INR 5,000-7,700 Cr (R&D infrastructure: INR 2,800-5,000 Cr; E-Mobility R&D grants: INR 1,000-1,200 Cr by Government along with INR 1,200-1,500 Cr by private sector); Source: Academia and industry experts; Office of the Principal Scientific Adviser to GoI, [E-Mobility R&D Roadmap for India](#), 2024; RDI scheme: Research Development and Innovation (RDI) Scheme, 2025 [PIB report](#)

SUB-SECTION THREE

# UPSTREAM RAW MATERIALS & CRITICAL INPUTS



# Securing supply of and building domestic supply chains for Rare Earth Elements is critical to safeguarding national progress across key strategic sectors such as Cleantech, Space and Defence

## Rare Earth Elements (REEs) are critical raw materials<sup>1</sup> for multiple sectors:

- REEs form key raw materials in **EV motors, Wind Turbine generators, Consumer electronics, space and defence sector**, spanning various applications – magnets, catalysts, phosphors, lasers, etc.

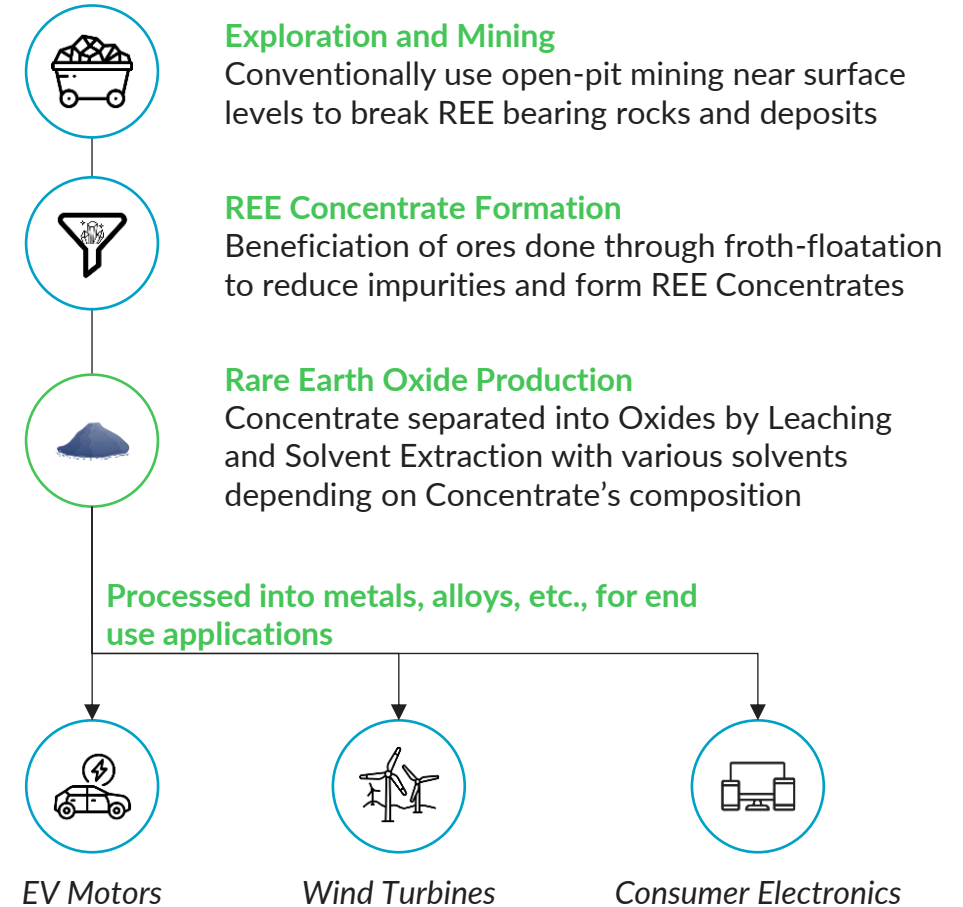
## REEs are commonly traded as Rare Earth Oxides (REOs):

- REEs occur collectively in ores, but commonly traded as separated oxides (e.g., **Neodymium Oxide, Dysprosium Oxide**)
- Further processed into **metals or alloys** for use in **permanent magnets** (e.g., Neodymium-Iron-Boron magnets) – **key components in EV motors, Wind turbine generators**
- Heavy REOs** are key materials in strategic sectors such (**space and defence**), occur less commonly than Light REOs

## REO production is processing heavy:

- REO production requires **cost and resource intensive hydrometallurgical processes** (leaching and solvent extraction) to convert feedstock (**Rare Earth Concentrate**) into separated Oxides

## Rare Earth Oxide Value Chain





Today, global rare earth supply is concentrated in China, which controls 67% of Rare earth extraction and 90% of Oxide capacity globally

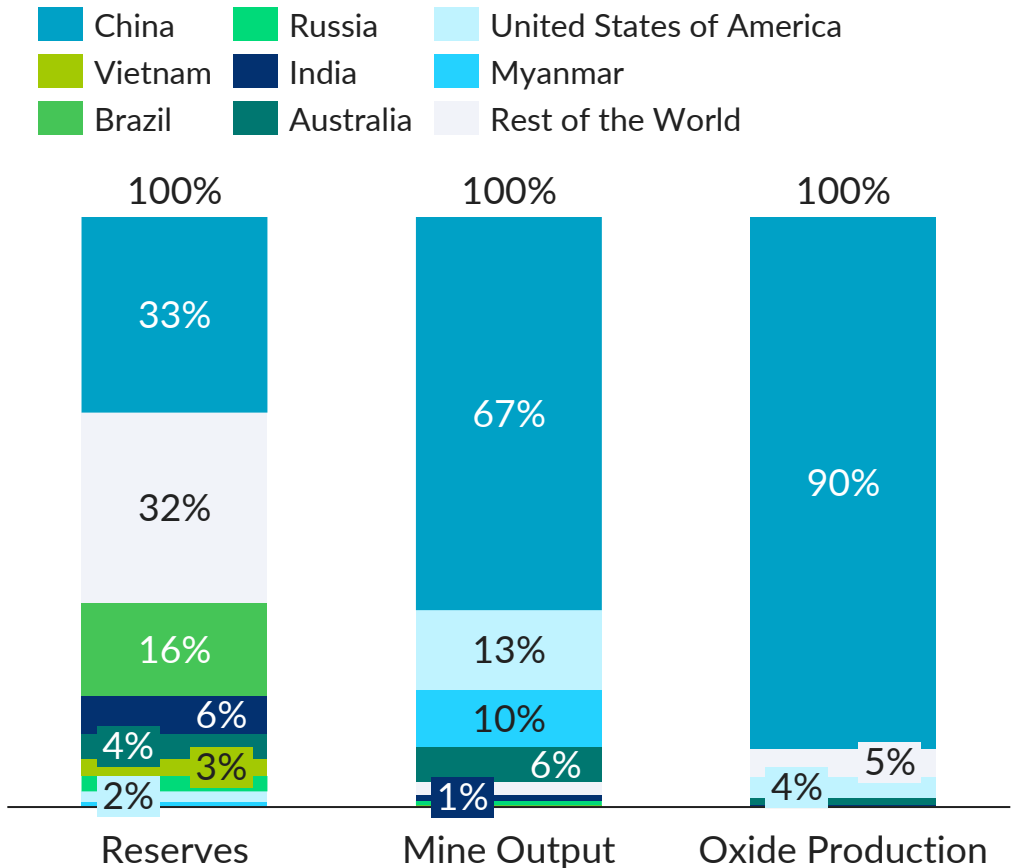
### Global Rare Earth Supply is heavily concentrated in China with countries onshoring REO capacities to reduce dependency:

- China has **~33% of global Rare Earth reserves** but accounts for **90% of Oxide production**; dominance to continue as it safeguards supply and invests in new Heavy REO deposits in conflict regions such as **North and East Myanmar**
- **US, Canada, Malaysia** are **emerging alternative Rare Earth Oxide suppliers** investing in building and scaling oxide production capacity

### Despite having significant domestic resources, India has shown limited success in mining them:

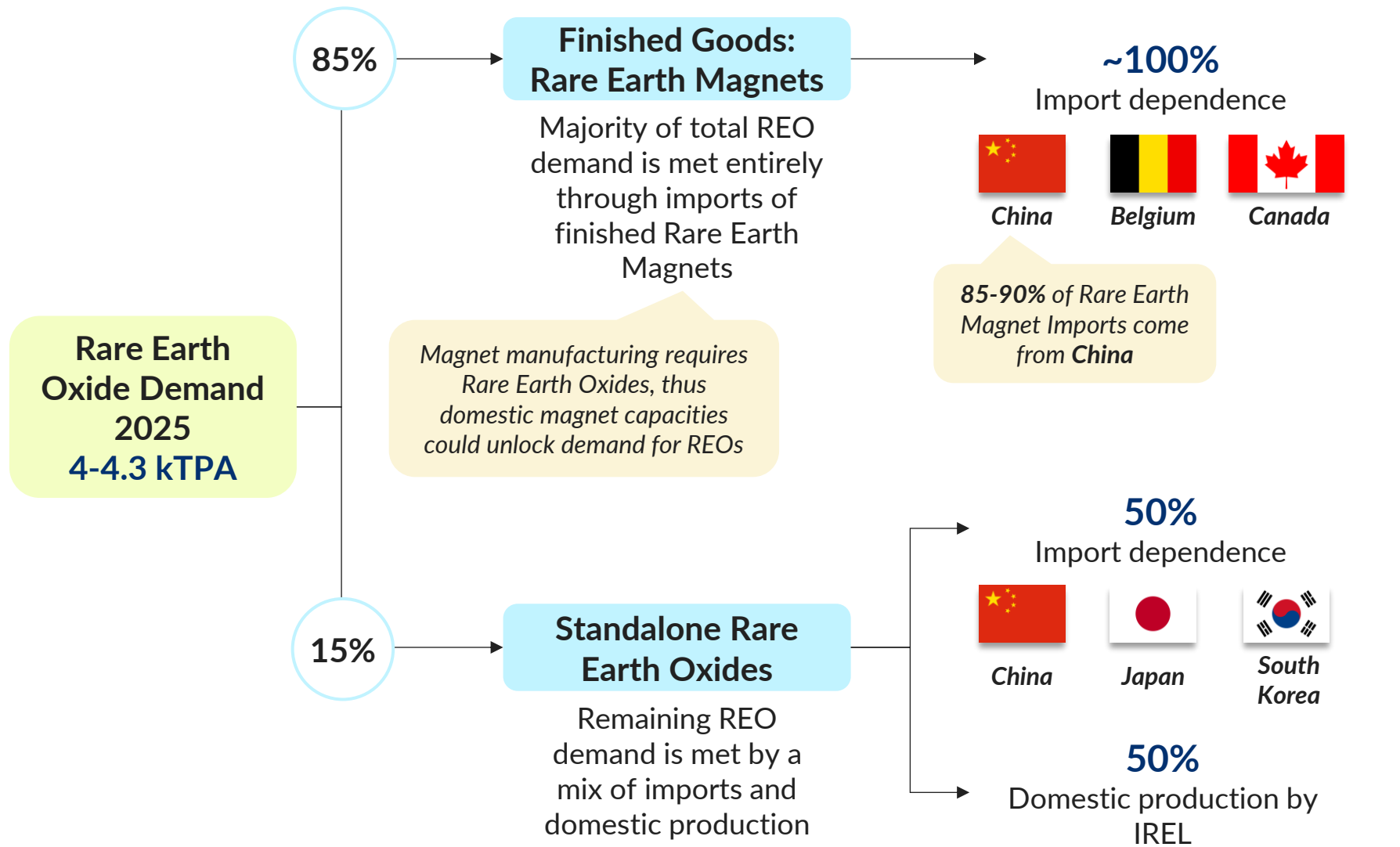
- **India** has the 3rd largest REE reserves (**6% of global reserves**) but contributes **less than 1%** to global production
- In FY 25, India imported **~2 kTPA REE Compounds** including Oxides, and **~53 kTPA finished goods (magnets)** – with respectively **60-70%** and **85-90%** of these imports coming from China

### Distribution of global rare earths reserves and extraction capacity, % TPA REO equivalent





Currently India has heavy import reliance across finished goods as well as standalone Rare Earth Oxides for use in applications such as EV motors, Wind turbine generators, consumer electronics, etc.



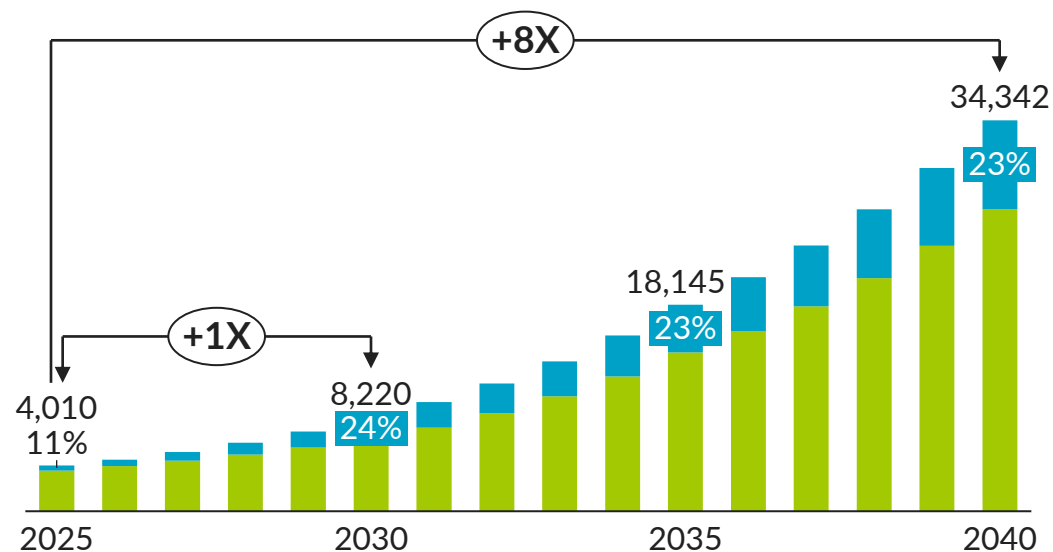
**>90%**  
**import reliance faced by India**  
in sourcing **Rare Earth Oxides**, since significant chunk of India's Oxide demand is **tied up in imports of finished goods** such as permanent magnets

# If existing import reliance is not checked, India's rising Rare Earth Oxide demand could risk further increasing import reliance for REOs

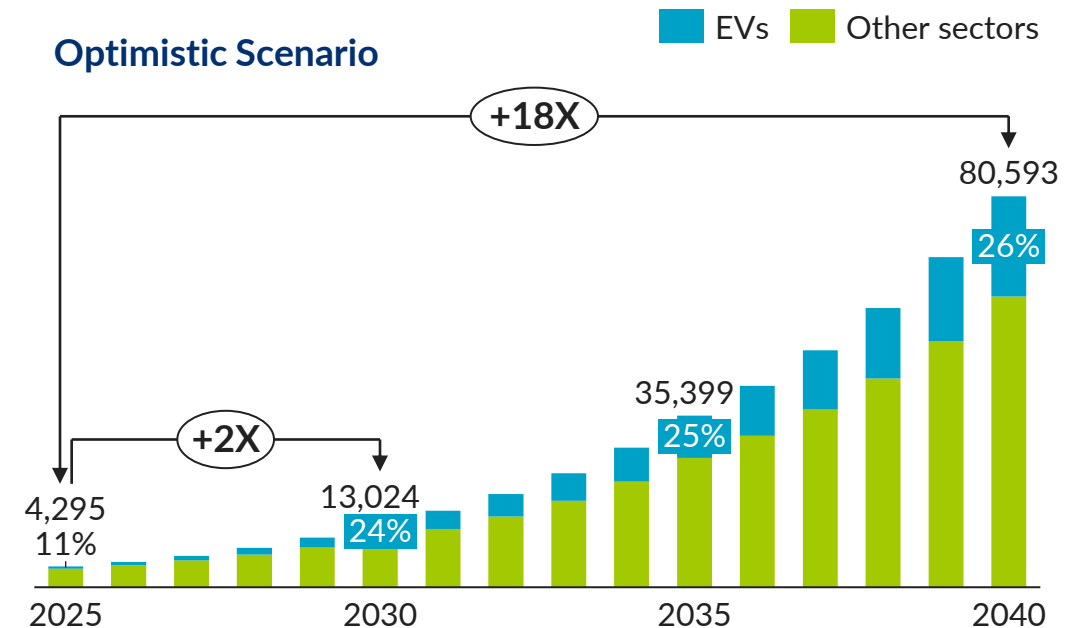
Annual Rare Earth demand expected to grow by 1-2X till 2030, 8-18X till 2040, compared to 2025, driven by rising EV penetration and policy tailwinds across other sectors such as offshore wind energy, consumer electronics and defense

India's aggregate<sup>1</sup> rare earth oxides demand, 2025-2040, TPA

## Conservative Scenario



## Optimistic Scenario



Continued **import dependence** for Rare Earth Oxides could result in **import bills** worth **USD 100-160 Mn** by 2030, (assuming 90% import reliance)

Across scenarios, **95%** of EVs are assumed to have **Rare Earth Oxide magnets** and **REO weight** is considered to be **30%** of permanent magnet weight

(1) Refers to total REO demand including demand represented by finished REO products (rare earth magnets) and REO itself. It is assumed that 15% of total annual EV demand will continue to be met by imports – REO demand for the same has been excluded from this assessment

**Conservative Scenario:** (1) In 2025, EVs assumed to account for 11% of total REO demand; (2) By 2030, rising EV penetration expected to more than double EVs' share to 24%;

(3) Beyond 2030, EV share anticipated to grow at a **deaccelerated** pace due to expected **growth in demand from other sectors** (e.g., Offshore Wind)

**Optimistic Scenario:** (1) EV penetration expected to **rise more aggressively** in the optimistic scenario, thus **increasing absolute REO demand** from EVs; (2) REO demand from **other sectors** expected to rise **proportionately to EVs** in the optimistic scenario due to **policy tailwinds** (e.g., VGF scheme for offshore Wind, National Manufacturing Mission to boost consumer electronics production, rising funding for defence sector); (3) Thus **EVs' share** in total REO demand in optimistic scenario **differs minimally** from conservative

# India is already focusing on reducing import reliance by facilitating access to overseas Rare Earth mineral resources and incentivizing downstream demand but still faces challenges in catalysing domestic capacities

## India is already doubling down on developing Rare Earth extraction and downstream magnet manufacturing...



**KABIL** exploring **G2G partnerships** with **Australia, Brazil** and **Dominican Republic** for overseas mining



**IREL** engaging **South Korea** and **Japan** to support technology transfer for and development of **domestic magnet capacity**



**Ministry of Heavy Industries** working on an **INR 7,350 Cr** PLI scheme to support development of domestic magnet manufacturing capacities

## ..but continues to face challenges in scaling domestic REO production and recovery capacity



**Exploration and extraction** projects have **long lead times** (7-10 years), resulting in delayed access to output and limited uptake by private players due to **extended ROI timeline**



While existing domestic capacity and reserves cover Light REO, India lacks **technical capacity** and **access to deposits** for **Heavy REO production** (critical for **defence** and **space** sectors)






Amidst a growing mineral recycling ecosystem, India lacks **technical capacity** for **REO recovery** from end of life **Rare Earth magnet applications**

# Reducing import reliance on REOs from 85-90% to 50% requires simultaneous efforts across domestic extraction and REO capacity development, and scaling magnet circularity to unlock and domestically meet aggregate demand

Investments in scaling domestic extraction and expanding refining and circularity capacity could support meeting up to 50% of India's total REO demand domestically, supported by key interventions taking place between 2025 and 2030

## Pathways for reducing India's Rare Earth Elements import dependence

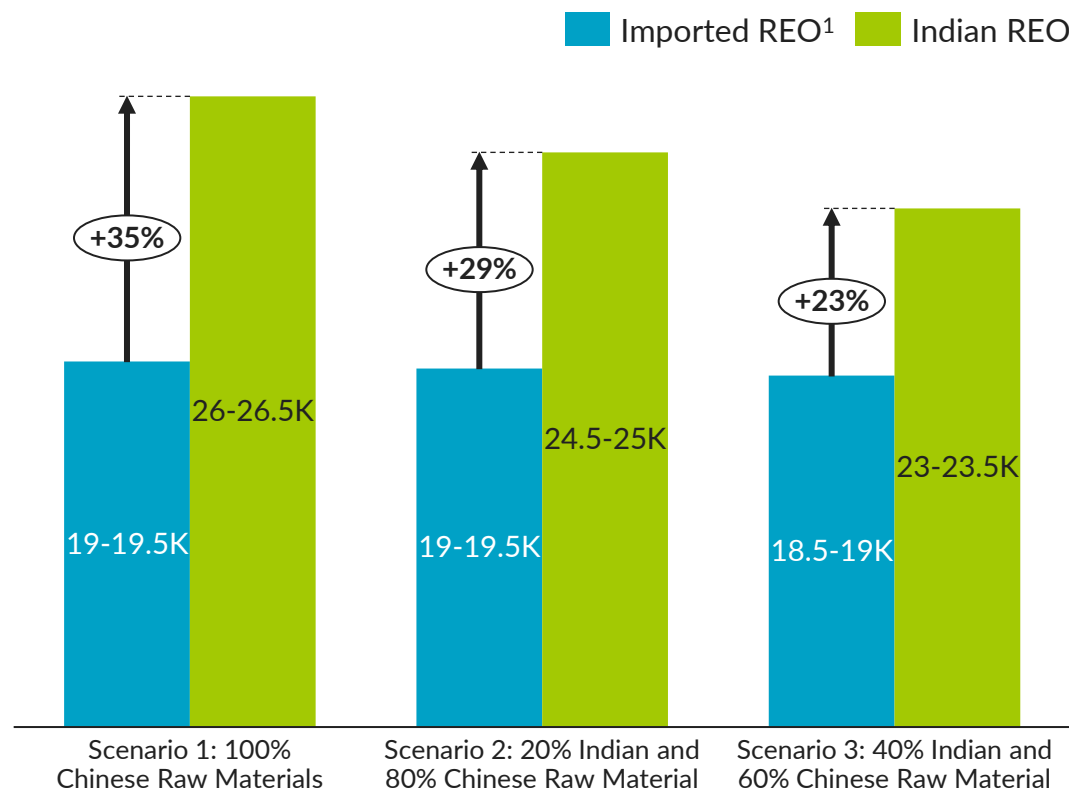
SOURCES OF MINERALS	Pathways	Details	2030 Potential	2040 Potential	Investment Required	KEY ENABLERS
			kTPA (% of aggregate demand)	kTPA (% of aggregate demand)	INR Cr by 2030	
	1  Domestic mineral refining	Global and domestic reserves extraction with domestic oxide production	<b>Heavy REO:</b> 0.47-0.7 <sup>1</sup> , (50%), <b>Light REO:</b> 7.8-8.3 (61-65%) in conservative and 10.1-10.5 (50-52%) in optimistic demand scenario <sup>1,2</sup>		<b>Heavy:</b> INR 150-210 Cr <b>Light:</b> INR 570-640 Cr, INR 1,230-1,320 Cr (cumulative capex for incremental capacity <sup>3</sup> )	<ul style="list-style-type: none"> <li>G2G partnerships with <b>Australia, Myanmar, Brazil for Light and Heavy REE Concentrate</b><sup>4</sup></li> <li><b>20%</b> upfront capex subsidies for incremental capacity - <b>INR 130-140 Cr, INR 260-270 Cr</b><sup>5</sup></li> <li>Supporting development of <b>downstream magnet capacity</b></li> </ul>
	2  Scaling circularity	Closed loop permanent magnet recycling for REO recovery	<b>REO recovery:</b> 0.076, (~1%)	<b>REO recovery:</b> ~2, (2-6%)	<b>INR 4,400-4,700 Cr</b> (cumulative upfront capex for <b>6.5-7 kTPA</b> magnet recycling capacity)	<ul style="list-style-type: none"> <li>Tech transfer partnerships with prominent recyclers, e.g., Germany's Rocklink</li> <li><b>INR 780-840 Cr</b> upfront capex subsidies for <b>magnet recycling facilities</b> for <b>2040</b></li> <li>Collection infrastructure capacity expansion</li> <li>Policy support in setting up recycling infra.</li> </ul>
	3  Import diversification & stockpiling	Stockpiling up to 25% of annual demand for REO	<b>REO:</b> 2-3.3, (25%)	<b>REO:</b> 8.6-20.2, (25%)	<b>INR 5-10 Cr</b> capex for developing storage facility	<ul style="list-style-type: none"> <li>Stockpiling targets for <b>25% of annual demand by 2030 for Rare Earth Oxide forms of REEs</b></li> </ul>

(1) Capacity requirement considers assumed utilization factors – 60% in both scenarios; (2) Considers total Light REO capacity including total 5.7-6.4 kTPA announced capacity; (3) Refers to total investment required for additional REO capacity targeted beyond announced capacity; (4) Import and overseas mining partnerships under Domestic refining pathway focus on sourcing intermediate raw materials for safeguarding domestic production; (5) Range of capex subsidies across conservative and optimistic demand scenarios

# Domestic Refining | Currently India's existing domestic REO capacity is not cost competitive with imported REOs and will require investments in improving feedstock availability to reduce the cost differential

Cost competitiveness of domestically produced REO with imported REO can be boosted by increasing local feedstock (Rare Earth Concentrate) availability, but would require additional interventions to equate it to cost of imported REO

## Comparison of landed cost of imported REO and cost of REO domestically produced, USD/MT, ex-GST



## Domestic REO production is not cost competitive with imported REOs and is limited by feedstock availability:

- **35% expected difference** in cost of domestically produced REOs and imported REOs<sup>2</sup>, due to dependence on **imported raw material**
- Up to **40% integration** of domestic raw material can reduce the differential by **12%**, but is **limited by low feedstock** (Rare Earth Concentrate) availability

## Increasing feedstock availability will not be sufficient to address the cost differential and will require additional support:

- While incremental feedstock (Rare Earth Concentrate) capacity can **bring down the cost differential** between imported and domestically produced REOs, imported REOs will **continue to be cheaper**
- Targeted **input side interventions** such as **electricity and capex subsidies, interest subvention and protective import duties** are required to make domestic REO cost competitive



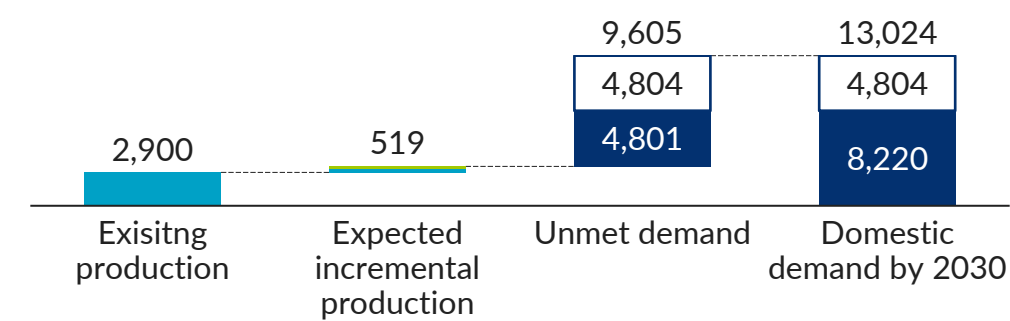
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# Domestic Refining | While IREL and GMDC have announced capacity expansion for REE mining and Light REO production, they're expected to meet 26-47% of REO demand<sup>1</sup>, requiring incremental capacity additions

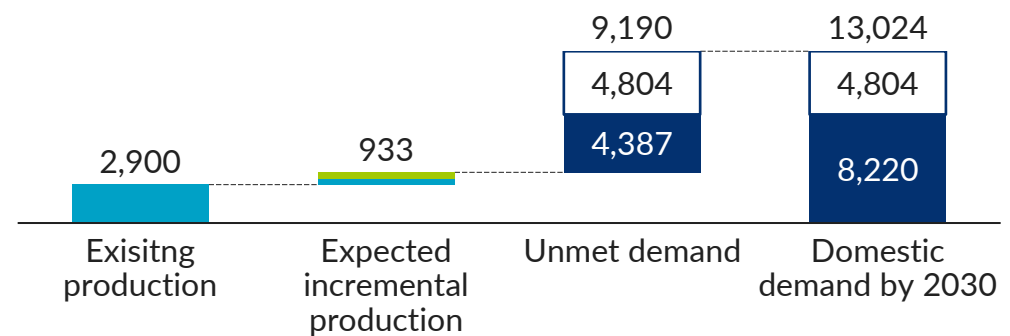
Expected domestic annual oxide production and total demand for Rare Earth Oxides by 2030, TPA



Conservative Capacity Scenario



Optimistic Capacity Scenario



## IREL and GMDC announced capacity expansion for Light REO by 2030<sup>2</sup>:

- IREL announced mining capacity expansion by 4x by 2032, targeting total 13 kTPA REO capacity by 2032 (~7.2 kTPA by 2030)
- Gujarat Mineral Development Corporation (GMDC), a mining PSU, announced development of 12 kTPA REO production capacity by 2028

## Incremental capacity additions required to meet 50% aggregate demand domestically and build Heavy REO capacity:

- IREL and GMDC's capacity expansion primarily targeted at Light REOs and may be delayed – limited evidence of GMDC's progress on capacity development plans which were targeted for 2028

## Scenario descriptions:

### Conservative Capacity: Annual production to meet 26-42% demand in 2030

- IREL slated to meet only 13% of targeted incremental capacity at current pace of growth<sup>3</sup>; it is assumed GMDC could follow similar success (13% of targets)
- REO Capacity utilization by 2030 expected to be same as IREL's current Oxide capacity utilization, ~60%, due to limited mining output scale up

### Optimistic Capacity: Annual production to meet 29-47% demand in 2030

- Assuming IREL and GMDC double the rate of capacity addition than the conservative scenario (meet 26% of capacity targets)
- REO Capacity utilization by 2030 assumed to remain constant at 60%

(1) Based on aggregate demand which excludes REO demand for 15% of annual EV registrations assuming they may continue to correspond to imported REO components/imported finished vehicles; (2) Vedanta has displayed interest in REO production with Hindustan Zinc winning composite exploration and mining rights to an REE block in 2025, but no capacity announced; (3) IREL needs 30% YoY growth in mine output (FY24-30), against current 5% YoY growth (FY21-24) to achieve their targeted mining capacity expansion; Sources: IREL Annual Reports; Economic Times, Rare earths miner IREL eyes 40% capacity expansion for clean energy, 2023, GMDC, Business Update, 2024

# Domestic Refining | Incremental REO capacity additions to further reduce import reliance are limited by key challenges across exploration and extraction, private sector participation and reliable downstream demand



## Limited domestic Rare Earth exploration and extraction

- Geological Survey of India augments **~480 Mn MT Rare Earth Ores** (varying in quality)
  - These resources are **pending exploration** and are limited to **Light Rare Earth Oxides**
- Success of IREL and GMDC's capacity expansion and development plans is also contingent on successful **acquisition, exploration** and **commercialization** of **domestic Rare Earth Deposits**
- Further, limited feedstock availability results in underutilization of existing Oxide capacity – **~60% capacity utilization** of IREL's current REO plant



## Regulatory challenges in gaining private sector support

- Limited private sector participation in domestic exploration :
  - Less attractive **revenue share norms** for exploration license (EL) holders, involving **long payment timelines** – Mining License holder to pay share of auction premium to EL holder, once Mining License auction concludes
  - Limited access** to **financial support** offered by NMEDT – schemes typically available to Notified Private Exploration Agencies
- Regulatory challenges (e.g., obtaining **environmental and forest clearances**) add to compliance burden, disincentivizing mining agencies from investments in commercializing deposits



## Low downstream demand from magnet manufacturing

- Magnets** represent a large chunk of total REO demand but currently face **~100% import dependence**
- India's limited magnet manufacturing landscape does not provide **long term offtake security** for REO production plants – **limiting investments** in capacity development for **REO production**

1

# Domestic Refining | Strategic interventions across mineral exploration and extraction, and oxide production could catalyse requisite incremental REO capacity to achieve 50-65% self sufficiency in REOs

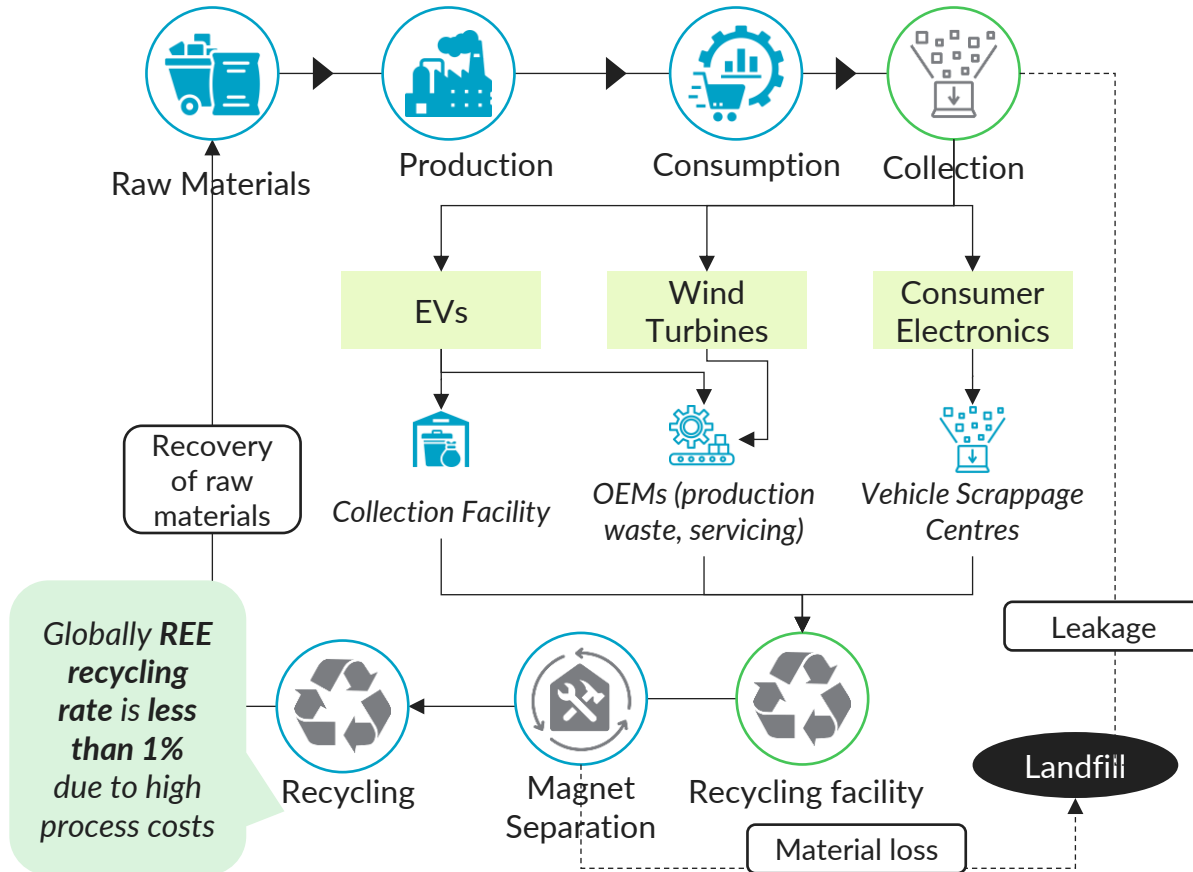
Interventions targeted at scaling mineral extraction, incremental oxide production, reducing costs of domestic Rare Earth Oxides and securing downstream Oxide demand could unlock aggregate REO demand and reduce India’s import reliance

	Expanding exploration and extraction	Scaling mineral to Oxide capacity	Securing downstream demand
Current progress	<ul style="list-style-type: none"> <li>NMEDT funded reimbursement scheme to refund 50% exploration expenses<sup>1</sup></li> <li>Fast-tracked approvals for critical mineral projects by Environment Ministry</li> </ul>	<ul style="list-style-type: none"> <li>GMDC announced capacity development for 12kTPA Light REO capacity by 2028</li> <li>IREL targets scaling existing 5kTPA REO capacity to 13 kTPA by 2032</li> </ul>	<ul style="list-style-type: none"> <li>PLI scheme worth INR 7,350 Cr for domestic magnet manufacturing - expected to target 6,000 MT magnet capacity</li> </ul>
Proposed interventions	<ul style="list-style-type: none"> <li>Expedite exploration and composite license auctions for domestic REE blocks</li> <li>Secure access to Heavy Rare Earth Ores by exploring G2G partnerships with such as Myanmar, Australia</li> </ul>	<ul style="list-style-type: none"> <li>Secure low-cost Rare Earth Concentrate to improve cost competitiveness in short term (Light REO: Australia, US, Brazil; Heavy REO: Australia, Myanmar)</li> <li>Facilitate tech transfers with key global refiners (e.g., Lynas) to support Heavy REO capacity development</li> <li>Support initial capacity development for Heavy and incremental for Light REOs through capex subsidies to build a strong REE processing portfolio for India</li> </ul>	<ul style="list-style-type: none"> <li>Support REO off-take agreements with key magnet manufacturers</li> <li>Identify low-cost raw materials sources to support cost competitiveness of oxides and promote domestic offtake</li> <li>Offer idle PSU land sites to magnet manufacturers at subsidized rates</li> </ul>
Potential	By 2030, 9-14 kTPA of REE concentrate annual production required to meet raw material demand for targeted domestic REO capacity	470-700 TPA Heavy REO capacity to meet 50% of 2030 annual Oxide demand, and 1,900-2,100 TPA incremental Light REO capacity in conservative and 4,100-4,400 TPA in optimistic demand scenario <sup>2</sup>	1,800 TPA expected REO demand by 2030 from magnet capacity targeted under PLI
Cumulative investment required till 2030		Conservative Scenario: INR 570-640 Cr for Light and INR 150 Cr for Heavy REO Optimistic Scenario: INR 1,230-1,320 Cr for Light and INR 210 Cr for Heavy REO capacity	

## Circularity | Circularity for permanent magnet applications of Rare Earth Elements aligns with national focus on boosting REE recycling and has the potential to further reduce dependence on imported Rare Earth Oxides

Rare Earth Elements have a variety of applications and circularity for permanent magnet applications displays strong potential, driven by existing policy focus and growing EV industry (serves as feedstock for magnet recycling)

### Permanent magnet circularity value chain:



### Permanent magnets display strong potential for Circularity:

- Permanent magnets are most common (**25-30% of REE demand**) amongst Rare Earth applications (magnets, catalysts, phosphors)
- Catalyst and phosphor recycling technologies have not yet been commercialized, thus have low potential for circularity

### Permanent magnet recycling has an active research and policy landscape:

- Permanent magnet recycling currently dominated by **hydrometallurgical recycling** – well documented recycling process also used for Battery Black Mass recycling
- **Emerging short loop magnet<sup>1</sup> recycling technologies** such as **Hydrogen Decrepitation**, though still **under development**, can recover Rare Earth powders for direct use in magnet production
- Rising domestic focus on Recycling – **INR 1,500 Cr incentive scheme** for critical mineral recycling, including **rare earths<sup>2</sup>**
- Increasing **EV penetration** expected to foster a **growing and reliable feedstock supply** for permanent magnet recyclers

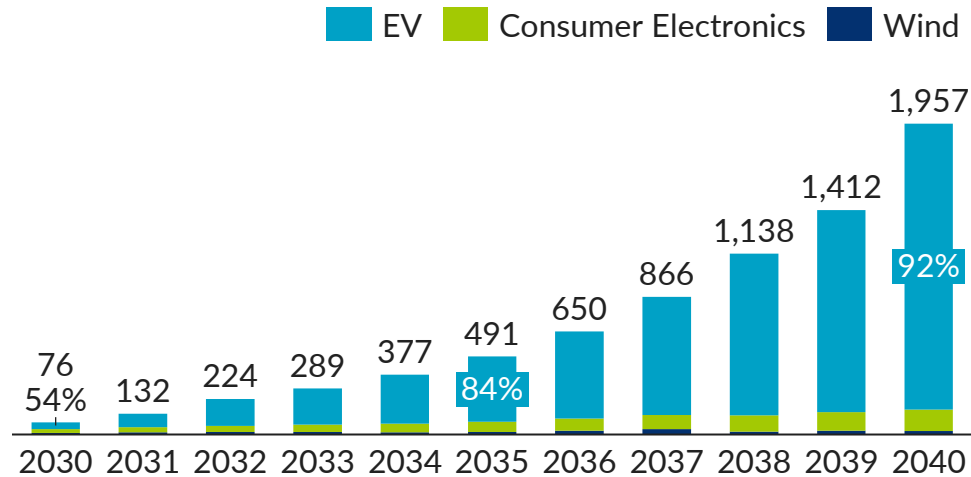
(1) Refers to magnet to magnet recycling, which doesn't require separation of recycled material into oxides; (2) The scheme considers e-waste, Lithium Ion Battery scrap and other end of life scrap materials in vehicles such as catalytic converters; Source: TIME, [Trump wants Rare Earths but challenging China's dominance will take more than tariffs](#), 2025; PIB, [Cabinet approves INR 1,500 Cr scheme to promote critical mineral recycling](#), 2025

2

# Circularity | Magnet circularity is a strategic long-term bet; targeted interventions across Magnet Collection and Recycling could meet 2-6% of aggregate rare earth demand by 2040, though the short term potential is low

Recovered Rare Earth Oxides from end-of-life permanent magnets could meet 2-6% total REO demand by 2040

Projected Rare Earth recovery potential, 2030-2040, TPA:

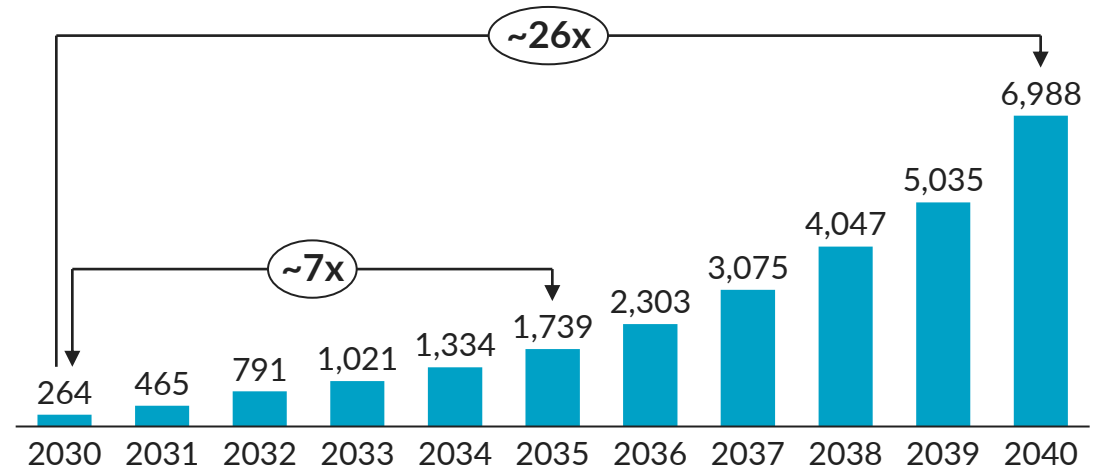


Recently approved INR 1,500 Cr incentive scheme for recycling is stepping stone to building domestic ecosystem:

- Incentives include **Capex subsidies of 20%** on plant and machinery associated with setting up recycling and mineral recovery capacities; **INR 5-10 Cr Opex subsidies**, on achievement of threshold sales

Tapping this potential needs strategic investments in developing 6.5-7 kTPA domestic magnet recycling capacity

Projected Magnet recycling capacity requirement, 2030-2040, TPA:



Opportunity to tap into active momentum in magnet recycling landscape:




- Magnet recycling is **underexplored** in India, with existing rare earth recycling capacity largely focused on **consumer electronics** (e.g., Attero, Recyclekaro)
- Domestic recyclers are beginning to engage in **tech transfers** for **magnet recycling capacity** – BatX engaged with German recycler Rocklink



India’s magnet circularity potential is impeded by structural and regulatory challenges, requiring investments targeted at scaling collection infrastructure and supporting economic sustainability and ease of operations for recycling facilities

Challenges	COLLECTION	RECYCLING		
	Insufficient Infrastructure	Low Economic Feasibility	Limited Capacity	Red Category Industry
	<ul style="list-style-type: none"><li>Limited E-waste collection centers and Vehicle Scrappage Facilities</li><li>174 registered vehicle scrappage units present against estimated need of 550-750 centers by 2025 and 700-950 by 2030</li></ul>	<ul style="list-style-type: none"><li>Recycled REO not competitive with virgin REO production</li><li>Fluctuating mineral prices add uncertainty to economic feasibility</li><li>Higher working capital needed to manage inconsistency in feedstock expected in the near term<sup>1</sup></li></ul>	<ul style="list-style-type: none"><li>Limited domestic focus on magnet recycling as a source of REO recovery</li></ul>	<ul style="list-style-type: none"><li>Recycling is a Red Category Industry in India and faces long approval timelines for establishment and operation of facilities (CTE and CTO)</li><li>Challenges in siting land to setup operations</li></ul>
Interventions				
Cumulative Investment till 2030	<ul style="list-style-type: none"><li>Support development of 160-180 E-waste collection facilities<sup>2</sup> and additional ~350-600 Vehicle Scrappage Centers via 20% capex subsidies</li></ul>	<ul style="list-style-type: none"><li>Explore Price Guarantee Measures to boost economic sustainability for recyclers</li><li>Explore 2-year GST deferrals on feedstock (permanent magnet scrap/end-of-life motors)</li><li>Facilitate access to magnet scrap from EU/US – regions with higher EV scrap availability</li></ul>	<ul style="list-style-type: none"><li>Support development of 6.5-7 kTPA magnet recycling facilities via 20% capex subsidies</li><li>Leverage platforms such as EU-India Trade and Tech Council to access existing and new recycling tech</li></ul>	<ul style="list-style-type: none"><li>Offer additional policy support (by relevant ministries) to grant 1-year exception CTO, CTE approvals for up to 50 recycling startups that meet certain threshold requirements<sup>3</sup></li></ul>
	INR 14,200-16,500 Cr capex investment <sup>4</sup> across e-waste and vehicle scrappage facilities		INR 4,400-4,700 Cr capex investment for magnet recycling facilities	

(1) This is since key magnet-based industries (EVs, Wind turbines) are nascent sectors in India, resulting in low volumes of waste reaching end of life by 2030; (2) As detailed in the Battery indigenisation pathways; (3) Exception approvals granted by relevant ministry for 1 year, post which due processes on audits and diligence can be carried out to grant permanent certificates; (4) Includes INR 1,200-1,500 Cr capex investment proposed under the Batteries Indigenisation Pathways presentation



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## Import diversification and Stockpiling | Leveraging existing MoUs with resource rich nations and stockpiling 25% of 2030 notional REO demand could safeguard India's downstream sectors from global REE supply shocks

As India looks to reduce import dependence, it's imperative to parallelly diversify supply for remaining Rare Earth imports and additionally invest in stockpiling of REOs to safeguard growth of downstream sectors – e.g., Permanent Magnets, EVs

Strategic imports of Rare Earth Concentrates and Oxides could support development of domestic Oxide and Magnet Capacity:

- Low-cost **Rare Earth Concentrate imports** critical to **support cost-competitiveness** and initial **sustainability** for oxide capacity
- Domestic Heavy REO production is dependent on **imports of Heavy REE rich concentrates** due to lack of domestic availability

India could leverage existing bilateral ties and multilateral ties and partner with key resource rich countries to secure these resources:

- **Brazil, Australia, US, Myanmar, Vietnam – key REE rich nations**
  - **Brazil** and **Australia** represent **20% of global REE reserves**
  - **Myanmar's heavy REE rich** reserves form ~90% of China's heavy REE imports
  - **US, Myanmar** and **Australia** hold **29% of global mine output**
  - **Vietnam** – emerging RE source targeting **60 kTPA REO capacity** by **2030**
- **Existing bilateral and multilateral relations:**
  - Opportunity to leverage the **Critical Minerals Investment Partnership with Australia**, and **Quad Critical Minerals Initiative**
  - India already exploring REE partnerships with **Brazil, Dominican Republic**

In tandem, Stockpiling could supplement import diversification to safeguard domestic manufacturers from global supply risks

- Stockpiling could ensure **continued access to minerals** and protect domestic manufacturers against **global price fluctuations**
- **Focus** stockpiling efforts on **Rare Earth Oxides** – more **stable** forms of elements, serve as **raw materials for multiple applications**, and have a **longer shelf life** increasing the timeline for inventory refreshment
- Establish stockpiling targets - 25% of 2030 demand (2-3.3 kTPA)
- **INR 5-10 Cr** capex investment required for development of **Rare Earth storage facilities**<sup>1</sup>

Leverage either of 2 existing models for stockpiling:

**Public-sector led**

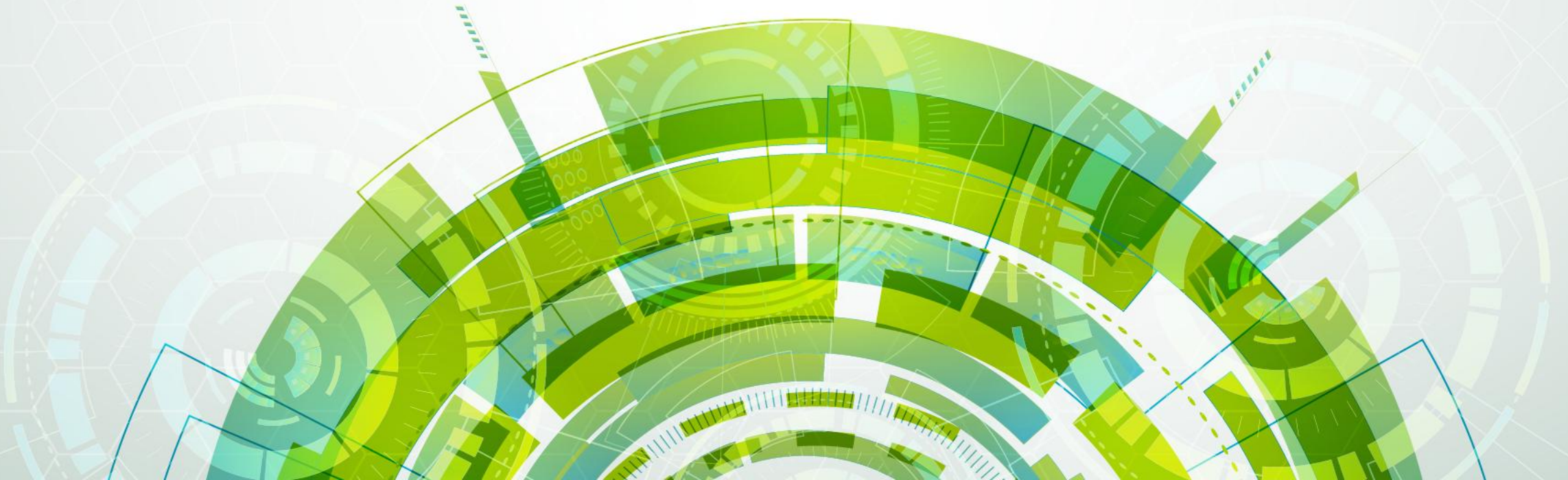
**ISPRL (India)** - PSU-led acquisition of oil resources, government funded storage infrastructure that can be leased to private sector

**Public-private**

**JOGMEC (Japan)** - Government mineral stockpile mandate for private sector, supported by interest subvention for private sector

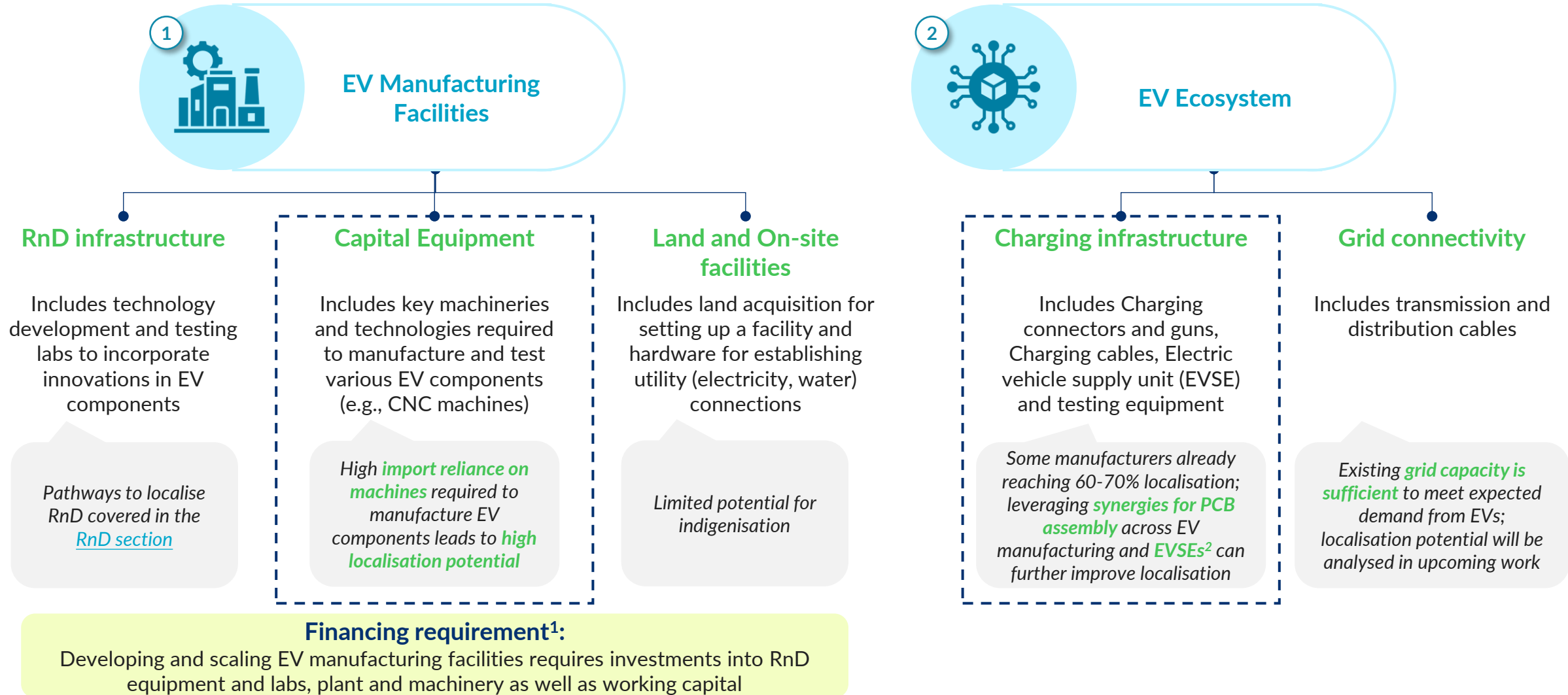
SUB-SECTION FOUR

# CAPITAL EQUIPMENT & INFRASTRUCTURE



# Capex and Infrastructure includes various dimensions in the E - mobility ecosystem and amongst them, Capital Equipment and Charging Infrastructure could be prime entry points to focus EV localisation efforts

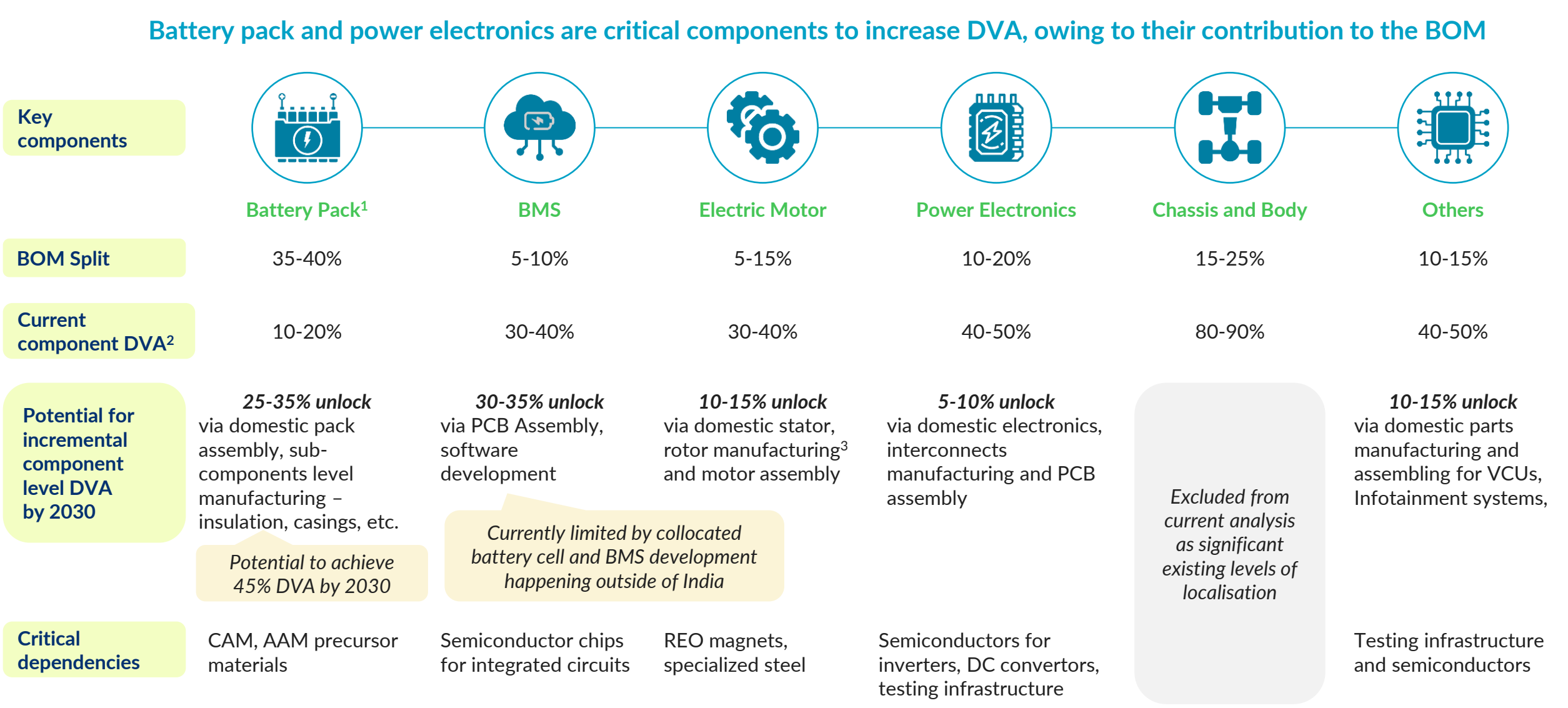
## Manufacturing Facilities and the larger EV ecosystem are 2 key tenets of capex and infrastructure for E-mobility









1

# Capital Equipment | Current levels of localisation across manufacturing of EV components is as low as 35%; significant opportunity exists across EV components to boost localisation via targeted interventions









Capital Equipment | Power electronics, Motors and BMS along with Batteries are key components to prioritize localisation efforts and achieve 50% DVA<sup>1</sup>, due to alignment with other industries and significant export potential

COMPONENT		POTENTIAL SYNERGIES		KEY UNLOCKS <sup>4</sup>	
	Power Electronics	<i>Sub component manufacturing and PCB Assembly</i>		Short term	Long term
		<ul style="list-style-type: none"><li>• <b>PCB assembly</b> is a critical capacity across <b>consumer electronics, automation, defence sectors</b></li><li>• Opportunity to leverage <b>ongoing policy momentum</b> to scale domestic capacity<ul style="list-style-type: none"><li>• <b>Electronics Components Manufacturing Scheme</b>, focusing on manufacturing of passive hardware components (sensors, connectors)</li><li>• <b>India Semiconductor Mission</b> focusing on local fabrication, assembly, testing capacities</li></ul></li><li>• Domestic Power electronics market could have <b>INR 10K-12K Cr</b> export potential by 2030</li></ul>		PCB Assembly	Manufacturing for Onboard chargers, DC-DC convertors, etc. via Sensors, connectors and semiconductor manufacturing
	Motors	<i>Stator and component manufacturing, motor assembly</i>		Motor Assembly	Stator, rotor, magnet housing manufacturing
		<ul style="list-style-type: none"><li>• Potential to <b>leverage non-permanent magnet, motor manufacturing capacities</b> to localise <b>non-magnet components</b> (stator, rotor and magnet housings – form <b>~55% of motor's BOM</b>)</li><li>• Domestic Motor manufacturing market could have <b>INR 7.5K-9K Cr</b> export potential by 2030</li></ul>		using emerging specialized winding techniques (e.g., Hairpin Winding)	
	Battery Management Systems (BMS)	<i>Software development and PCB Assembly</i>		Software Development and PCB Assembly	PCB components and semiconductor manufacturing
		<ul style="list-style-type: none"><li>• Existing <b>policy support (PCB assembly)</b>, and <b>domestic software development capacity</b> (India accounted for <b>~20%</b> of <b>APAC software market<sup>2</sup></b> in 2024), can be leveraged to localise BMS</li><li>• Domestic BMS market could have <b>INR 2.5K-3K Cr</b> export potential by 2030</li></ul>			
PARALLEL FOCUS					
	Battery Pack	<i>Pack assembly, sub-component level manufacturing for insulation, casings, etc.</i>		Electrode Manufacturing, Cell Formation and Assembly <sup>3</sup>	
		<ul style="list-style-type: none"><li>• <b>Efforts to localise battery packs already running in parallel</b> - existing policies (<b>Advanced Chemistry Cell PLI</b> and <b>PM e-Drive</b> schemes) driving localisation</li><li>• Additional targeted incentives, policy support could improve DVA at cell and electrode levels<sup>3</sup></li></ul>			

(1) 50% DVA across the EV value chain; (2) Asia Pacific software market exclusive of Japan and China; (3) Further detailed in the Battery Indigenisation Pathways; (4) Prioritized based on synergies with existing manufacturing capacities and expert consultations. "Short term" refers to prioritized unlocks till 2030 and "Long term" refers to time period after 2030; Source: IDC, [India Software Market to hit USD 18.4 Bn by end of 2025](#), 2025

# Capital Equipment | However, capital equipment for these key components faces significant import reliance on prominent suppliers of these machines – China, Japan, South Korea, etc.

## High import reliance for capital equipment required across EV components

Component	Import Reliance <sup>1</sup>	Key Machines that are import dependent
 Power Electronics	70-80%	Machines used in PCB assembly - Surface Mount Technology (SMT) Pick and Place machines, Power Module Die Bonder, Sinter Bonder
 Motors	~60%	Rotor Magnet Insertion and Embedding machines, Rotor Balancing machines, and Coil Winding machines in line with emerging techniques (e.g., Hair-pin winding)
 Battery Management System (BMS)	70-80%	BMS testing equipment and machines used in PCB assembly
 Battery Pack	70-80%	Machines across CAM processing and Electrode formation – Coating machine, Calendaring machine, Electrolyte filling machine, etc.

While existing policy focuses on boosting domestic manufacturing of capital equipment, focus on localisation for EV sector is limited

- **Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors** also supports manufacturing for capital equipment and precision tools but focuses only on passive electronic components (sensors, connectors, etc.)
- **Union Budget 2025-26** proposed exempting Battery manufacturing machines, from BCD<sup>2</sup> – disincentivizing localisation of capital equipment

As a result, there's high capital equipment import reliance in EV manufacturing

- **60-80% machines are imported** across the EV value chain, with major import dependence across **Battery pack** and **Power electronics manufacturing** – key components for localisation
- Potential for **synergies with existing machine technologies** being manufactured locally, however, **modifications are required** to enable use in **EV component manufacturing** (e.g., Solder Paste Printing machines, Rotor balancing machines)

These capital equipment imports are mostly concentrated in Asian and European countries

- **China, Japan** and **South Korea** are prominent leaders in SMT machine manufacturing – key equipment for developing **power electronics**
- **Germany**, in addition to key Asian players, has strong capacities in **Motor** manufacturing equipment

(1) Based on number of machines that are imported amongst all relevant machines to manufacture a component; (2) Basic Customs Duty; Sources: Expert Consultations, Industrial market places (IndiaMart and Alibaba); MEITY, [Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors](#); Press Information Bureau, [Union Budget 2025-26 proposes to remove 7 custom tariff rates for industrial goods](#), 2025

While charging ecosystem already claims high localisation, there is a more urgent need to scale infrastructure to meet growing EV demand

Existing policy focus on localisation of charging infrastructure has proven to be successful

- EV Public Charging station deployments under the **PM e-Drive** and **FAME II Scheme** are subject to **Phased Manufacturing Programme** guidelines to support localised assembly and machining
- As a result, some domestic charging infrastructure manufacturers are already reporting **60-70% localisation**

However, additional localisation of charging infrastructure is limited by the urgent need to scale infrastructure – resulting in expected high import reliance in the short term

- Currently, **domestic charging infrastructure manufacturing** (especially across charging guns and EVSEs<sup>1</sup>) is at a **nascent scale**, and developing cost-competitive manufacturing capacities could require **long timelines**
- **Rapid scale-up** required in charging infrastructure to support greater EV penetration – could result in **high import reliance** in the short term – India EV charger market **import shipments** grew by **~23%** between 2020 and 2024
- Thus, **localisation** of the entire charging infrastructure ecosystem could prove to be **strategically difficult** in the **short term**

PCB Assembly for EVSEs<sup>1</sup> is a key opportunity to improve localisation in EV charging

However, EVSEs could offer an opportunity to further improve localisation without hindering infrastructure scale-up

- **PCB assembly** is a prime opportunity to improve localisation for EVSEs
- Localising PCB assembly can drive **synergies** between manufacturing for **EV components** (BMS, Power electronics), **EV Charging infrastructure** and **other electronics sectors**
- However, targeted interventions are needed to reduce **70-80% import reliance** for **capital equipment** (SMT<sup>2</sup>) relevant to **PCB assembly**

As the charging ecosystem scales, localisation for other components could rise

- localisation for other charging infrastructure components such as **Charging guns, connectors** and **cables** can be improved through targeted interventions in the **long term**

# Capital Equipment | INR 9,000-16,000 Cr investment in building domestic capacity for key machines used across these components can reduce import reliance and support achieving 50% DVA across EV value chain

Building domestic manufacturing for key capital equipment and importing other critical machines are 2 pathways that can be leveraged to source key capital machinery for domestic EV component and charging infrastructure production



## Pathway criteria

Synergies with other sectors

Tech expertise



## Pathway unlocks



% Expected Capex contribution

### 1 Domestic manufacturing for select EV equipment with existing industry synergies

- Equipment for **sophisticated electronics**, e.g., **SMT<sup>1</sup> equipment** for PCB<sup>2</sup> assembly used in **BMS, Power electronics, EVSEs<sup>3</sup>, consumer electronics, defence**, etc.
- **Fewer improvements needed** for existing technology, e.g., **Rotor Magnet Insertion machines**, currently used for magnet insertion into **BLDC<sup>4</sup> motors**

**Leverage synergies** with other sectors:

- **SMT machines** with **Display-Module Assembly**, incentivized under Scheme for Electronic Components Manufacturing
- **Rotor balancing machines** with medical, aerospace, defence and electronics sectors (MRI machines, fans, transformers, etc.)
- **45-50%** across **PCB assembly** for Power electronics, BMS and EVSEs (~30%), and **Motors** (~80%) – e.g., **Rotor Magnet Insertion** and **SMT Solder Paste Printing Machines**

### 2 Import highly specialized, advanced EV capital equipment with no industry synergy

- No synergies in **specialized EV-centric equipment**, e.g., precision machining for thermal management systems
- Emerging semiconductor fabrication (e.g., **GaN<sup>5</sup> Semiconductors**), coil winding tech (Hairpin winding) – led by **Taiwan** and **South Korea**, nascent in India

- Develop **G2G partnerships** to secure continued access to key machines (e.g., **Germany, Taiwan, South Korea** – have existing equipment manufacturing capacity)
- Explore **sourcing models** such as **equipment leasing systems** and **centrally operated pay-per-use facilities** – reducing cost of and improving access to key machines
- **50-55%** across Power electronics, BMS and Motors – e.g., **Coil Winding, SMT Pick and Place Machines, SMT, Automated Optical Inspection Machine**

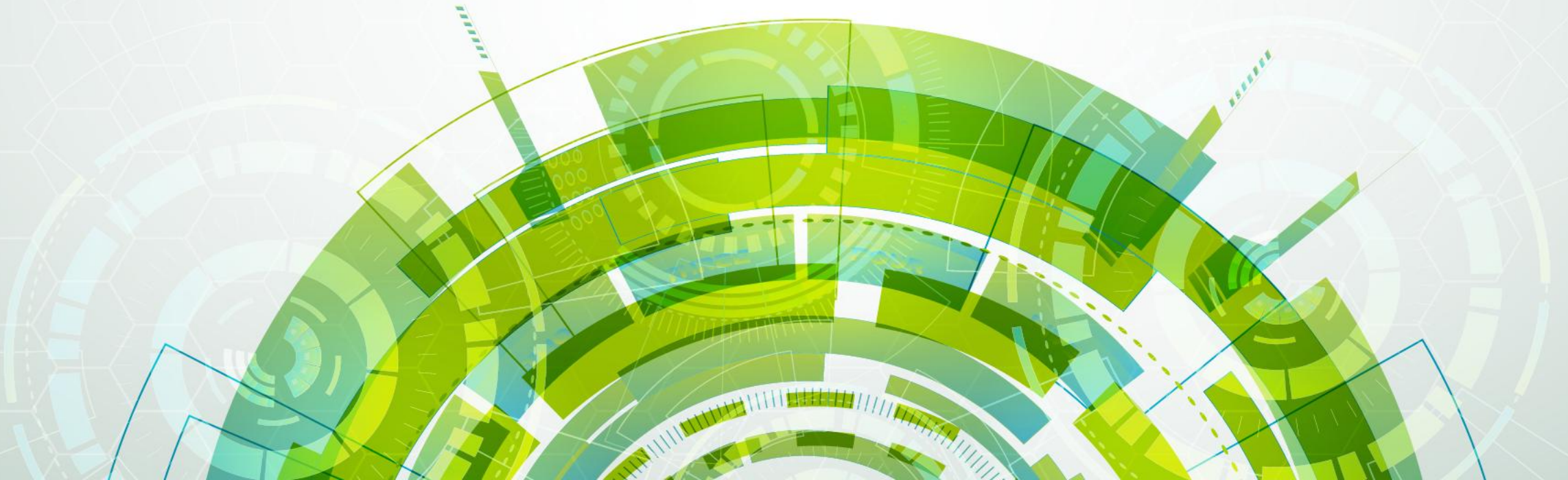
● High ● Medium ● Low

Development of these domestic manufacturing capacities would require cumulative **INR 9,000-16,000 Cr investment till 2030**, supported by targeted subsidies (Refer to Financing Section for details)



SUB-SECTION FIVE

# TALENT & WORKFORCE

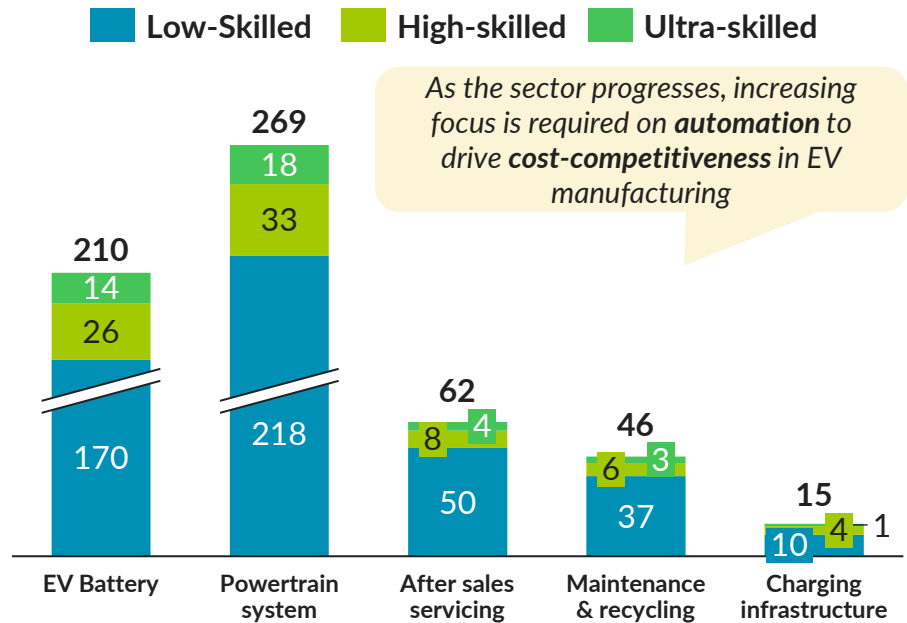




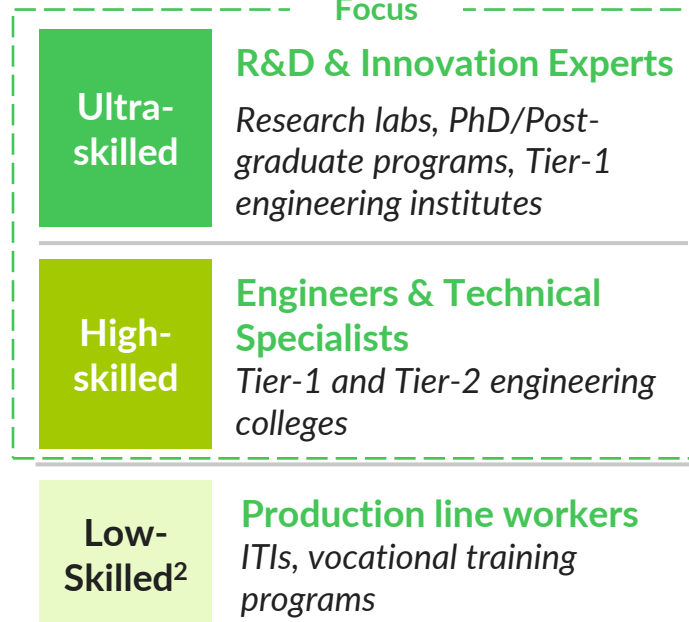
# India would require at least ~6 lakh additional ultra, high, and low-skilled workers<sup>1</sup> across EV manufacturing value chain by 2030

India would need ~25K permanent EV ready talent per year across Ultra, High and Low Skilled workforce by 2030 to achieve >50% indigenisation targets; separately 2/3rds of total workforce would be comprised of temporary low skilled workers

## Projected (2030) additional workforce requirement for EV manufacturing value chain, in '000 workers



## Skill levels and sources of talent for EV manufacturing



## Industry insights

### EV Battery:

- Significant need of technicians for assembly/testing and engineers for electrochemistry & thermal management

### Powertrain:

- Requires mix of technicians for build and engineers for motor/inverter design
- Regen braking: Primarily engineer-heavy with skills focused on electronics and integration

### Maintenance & recycling

- Primarily requires technicians for dismantling, engineers for recovery, plus ultra skills for circular systems.

Total training cost<sup>3</sup> + Total demo facility investment<sup>4</sup> = Total budget


















INR 4,300-7,900 Cr + INR 3,000-5,000 Cr = INR 7,300-12,900 Cr

Includes 1,000 ITI upgradation expenses

(1) Includes both direct and indirect workers; (2) Low skill workers includes temporary/contract workers; (3) Training cost for additional workers required across skill levels; (4) R&D and demonstration facilities across ITIs and top 100 engineering institutes  
Source: SIAM, EV Talent Landscape in India: Bridging the Skill Gap for 2030, 2025; Industry experts (industry associations, key manufacturing players), Dalberg analysis

Nearly a third of the talent gap for EV would have a high overlap with ICE competencies & skills and therefore, won't require either fresh hiring or re-skilling and can be supplemented with on the job training/shadowing

Roles with partial skill overlap with ICE vehicle skills can be addressed through reskilling using virtual instructors and simulations, while roles with minimal overlap and will require fresh skilling programs and certifications





Area	Functional Focus	Overlap with ICE/other industries		
		 High overlap	 Medium overlap	 Some overlap
Battery	Software – Design, product assembly and end of line, testing and validation			Only BMS, HV validation have no ICE equivalent.
	Mechanical design, process setup, simulation, integration, certification & sourcing			Some overlap with ICE in mechanical design and testing, but BMS integration and HV compliance are new.
	Cell assessment, systems & product selection, mechanical- product development, electrical simulation, electrical design, BMS hardware			New competencies in cell chemistry and battery control electronics.
Powertrain System	Powertrain mechanics, quality control & testing			Significant overlap with ICE (gear machining, assembly, QC).
	Systems design			Overlaps in drivetrain layout, but EV motor-inverter design is new.
	Power train electricals, power electronics, thermal design			Power electronics and HV thermal mgmt are new vs ICE.
Regenerative Braking	Drivetrain design			Overlap with ICE drivetrains, but energy recovery integration is new.
	Vehicle dynamics modeling, direct drive applications			EV torque-vectoring/direct drive systems have little ICE precedent.
	Power electronics			No direct ICE analogue; requires new skills.
After-sales Servicing	Servicing – mechanics, quality & inspection, testing and validation			Strong overlap with ICE workshops; EV adds HV safety.
	Servicing – electricals,, battery safety, operating digital interfaces			ICE experience in diagnostics overlaps partly; EV battery safety is new.
Maintenance & Recycling	Product assembly and end of line, mechanical – simulation			Overlap with ICE dismantling/testing, but HV/materials recovery new.
	Product management			General mgmt skills overlap, but EV lifecycle planning is distinct.
	Diagnostic battery management, electrical simulation			No ICE equivalent; unique to EVs.

Compared to EV manufacturing, charging infrastructure has far fewer overlaps with ICE, making the ecosystem far more dependent on fresh skilling.

**While civil works, wiring, basic O&M skills can be adapted from existing trades, the majority will require fresh skilling in power electronics, grid integration, and compliance**

		 High overlap  Medium overlap  Some overlap
Area	Functional Focus	Overlap with ICE
<b>Manufacturing &amp; Assembly</b>	Cabinet fabrication, connectors, enclosures; integration of power modules	 Mechanical fabrication overlaps with ICE suppliers, but EVSE-specific power electronics and safety standards are new.
<b>Installation &amp; Commissioning</b>	Civil works, site prep, electrical wiring, meter integration, utility interfacing	 Civil/electrical work overlaps with ICE infra projects, but HV-DC wiring and smart metering are new.
<b>Operations &amp; Maintenance (O&amp;M)</b>	Preventive maintenance, field servicing, remote monitoring, firmware updates	 Basic O&M overlaps with ICE fueling infra; EVSE diagnostics and digital monitoring are new.
<b>Testing &amp; Certification</b>	Safety compliance, EMI/EMC, interoperability testing, calibration	 ICE has emissions/mechanical testing, but EVSE requires new standards for interoperability and electrical safety.
<b>Program &amp; Ecosystem Management</b>	Grid integration, load balancing, planning, policy & regulatory management	 Minimal ICE precedent; EV requires new skills in power systems, regulation, and utility coordination.

# Action would be required across four critical levers to successfully build this workforce: reducing foreign trainer dependency, standardizing course design, improving employability and securing financing

LEVERS	CURRENT STATUS	APPLICABILITY	RECOMMENDATIONS
<b>Applicability:</b> ● Ultra-skilled ● High-skilled ● Low-skilled			
 <b>Trainers</b>	Limited pool of EV-ready trainers; some pilots (like DGT-Shell) are creating a nucleus of master trainers.	● ● ●	<ul style="list-style-type: none"> <li>Build <b>'Train the Trainer' pipelines</b> with tiered specialization (technician, engineer, ultra-skill profiles) supported by standardized toolkits and regular industry immersion programs with OEMs (Tata, Mahindra, Ola Electric) and Tier-1 suppliers (Bosch, Continental)</li> </ul>
 <b>Course Design</b>	Initial EV modules (90–240h) exist in ITIs/ASDC curricula, but often lack depth and alignment with industry standards	● ● ● ● ● ●	<ul style="list-style-type: none"> <li>Develop <b>modular, stackable skilling pathways</b> – short-term certifications for technicians, diplomas for engineers, and advanced Master's programs for ultra-specialists in batteries, power electronics, and recycling</li> <li>Setting up <b>R&amp;D infrastructure, live demo plants</b> and access to industry R&amp;D facilities for engineering students</li> <li>Embed <b>hands-on labs/demo facilities</b> within curricula and align programs with ASDC/NSDC frameworks for national recognition and portability.</li> <li>Upgrade <b>training labs and existing course structures</b> (at undergraduate and graduate levels) to align with latest industry developments</li> </ul>
 <b>Employability</b>	Placement linkages remain weak; many trained candidates are not absorbed due to skill mismatches.	● ● ●	<ul style="list-style-type: none"> <li>Live <b>internships</b> and <b>on-the-job training</b> through jointly funded industry-government partnerships</li> <li>Link <b>skilling to apprenticeships and placement pipelines</b>, ensuring job-readiness through mandatory industry-based assessments.</li> </ul>
 <b>Finance</b>	Disaggregated investment in manufacturing skills – either directly at ITI level or manufacturer-led on-the-job training	● ● ● ● ● ●	<ul style="list-style-type: none"> <li>Invest <b>INR 6,500-11,500 Cr</b> for training programs and demonstration facilities and R&amp;D labs across skill levels through <b>innovative financing instruments</b> (e.g., skill bonds)</li> <li>Catalyze private sector investments in skilling, <b>CSR and private foundation</b> funding for ultra-skilled talent development and ITI investments</li> </ul>

(1) As per recommendations for R&D infrastructure upgrade in R&D section, leveraging the upgraded infrastructure for training is imperative

Source: Industry experts (industry associations, key manufacturing players)

# Skilling efforts for EV manufacturing across skill levels could focus on strengthening industry linkages and global partnerships, along with offering specialized courses in engineering colleges and ITIs

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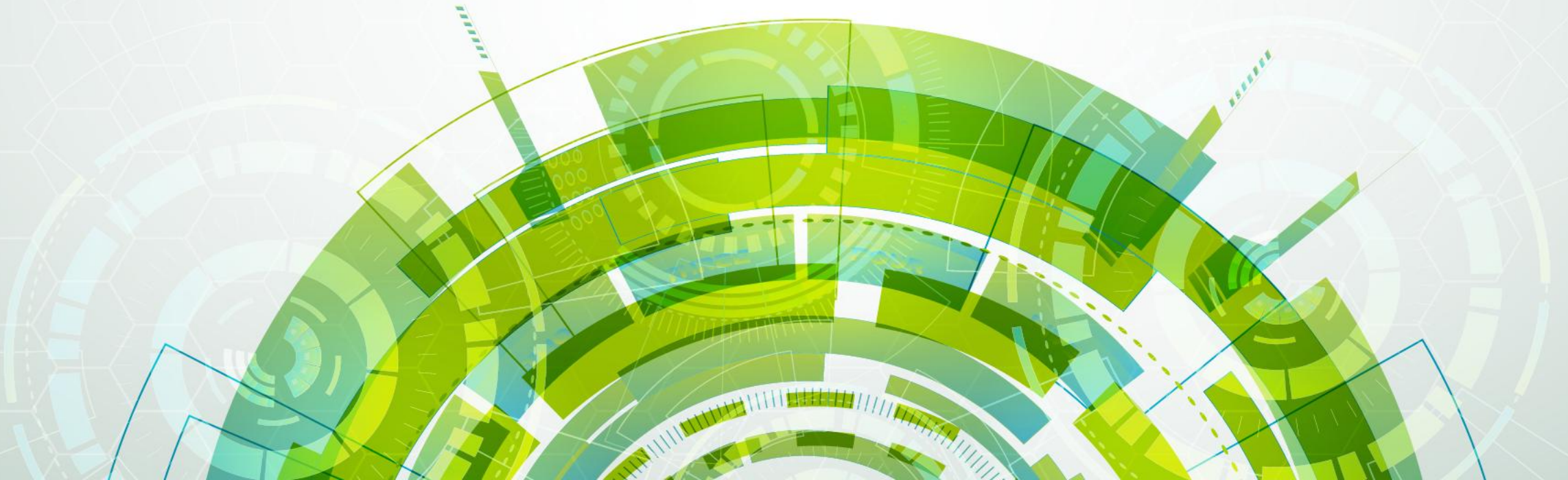
Skill level	Recommendations	Responsible Ministry/Agency
Ultra-Skilled	<ul style="list-style-type: none"> <li>Develop 'Train the Trainer'<sup>1</sup> program to train 200–300 trainers/academicians from top 100 engineering colleges with help global trainers via G2G partnerships and create domestic Centres of Excellence in batteries, power electronics, and recycling</li> <li>Develop Quality Improvement Programs on similar lines to facilitate industry aligned skill development for teachers and trainers at Tier 2 and Tier 3 institutes</li> </ul>	Ministry of Education, Ministry of Skill Development and Entrepreneurship (MSDE), Directorate General of Training (DGT)
	<ul style="list-style-type: none"> <li>Attract EV experts from the Global OEMs (EU, Korea, Japan, China) to train academicians and professors at Tier 1 Engineering colleges (top 25-30)</li> </ul>	MSDE, Ministry of Education
	<ul style="list-style-type: none"> <li>Launch dedicated master's programs that blend technical skills with policy &amp; regulatory skilling (safety, interoperability, grid integration) in tier 1 Engineering colleges</li> </ul>	Ministry of Education
	<ul style="list-style-type: none"> <li>Develop jointly funded industry-government on-the-job training initiatives with global exposure to retain talent in India</li> </ul>	Ministry of Education, DGT
High-Skilled	<ul style="list-style-type: none"> <li>Introduce 6-month certification courses or 1-year function specific courses (BMS, motor design, powertrain testing), backed by simulation-heavy learning (digital twins, HIL rigs) and joint faculty–industry projects</li> </ul>	Ministry of Education
	<ul style="list-style-type: none"> <li>Strengthen industry-academia by co-delivery of cleantech manufacturing modules, and internships at manufacturing plants for engineering students</li> </ul>	Ministry of Education
Low-skilled	<ul style="list-style-type: none"> <li>Develop standardized qualification packs and courses (HV-safe technician, battery service associate) that reflect a superset of competency requirements defined by private sector manufacturers</li> </ul>	National Council for Vocational Education and Training, DGT, Skill Council for Green Jobs, Electronics Sector Skills Council of India
	<ul style="list-style-type: none"> <li>Develop targeted reskilling modules to transition workers from adjacent industries — e.g., automobile mechanics for EV servicing and powertrain assembly, electronics technicians for battery pack assembly and BMS, and chemical/process engineers for cathode/anode material manufacturing</li> </ul>	NCVET, DGT, SCGJ, ESSCI, ITIs

(1) The "Train and Trainer" program is applicable to the high-skilled workforce as well








SUB-SECTION SIX

# FINANCING & TAXATION



# INR 228.6-302.6 K Cr would be required during 2025-30 to achieve 50% indigenisation across the EV value chain, build a cohesive R&D ecosystem and train the required workforce

**Government funding of INR 71.4-75.4K Cr would be required across demand acceleration, R&D, workforce skilling and subsidies on electricity, capex and interest by 2030 to achieve these goals**

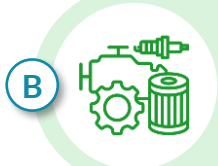
	Theme	Total Funding Required (INR Cr)	Government Funding Required (INR Cr)	Key Activities	Potential outcomes
	<b>Demand &amp; Market Architecture<sup>1</sup></b>	45,500-46,200	40,600-41,200	Subsidies for E4Ws, E-buses and E-trucks segment to drive further adoption and improving the business case of charging stations for CPOs	Additional 5 Mn E4Ws, 65,000 E-buses, 27,000 E-trucks and 8.7 lakh charging points by 2030
	<b>R&amp;D &amp; Product Innovation</b>	5,000-7,700	2,250-3,450	4-6 R&D development and 2 testing labs for EV Component level R&D; INR 1,000-1,200 funding for project grants	Indigenous development of EV Component technologies; accelerated adoption of early-stage innovative global technologies
	<b>Upstream Raw Materials &amp; Critical Inputs</b>	5,200-6,200	900-1,100	Input subsidies on capex for domestic Rare Earth Oxide production capacity; investment in magnet recycling facilities to support circularity	Reduce import dependency on refined Rare Earth Oxides; meet Oxide demand through recycled Permanent magnets
	<b>Capital Equipment &amp; Infrastructure</b>	165,600-230,000	~24,600	<b>A</b> Indigenous production of up to 50% equipment for Power electronics, Motors, BMS and EVSEs <sup>2</sup> ;	Reduce import dependence for equipment where feasible; drive accelerated EV capacity expansion
				<b>B</b> Capex & interest support across component & charger manufacturing, & vehicle assembly	Improved manufacturing capacity and efficiency, potentially leading to higher localisation for EVs
				<b>C</b> Structural modifications to Auto PLI <sup>3</sup>	Enabling greater access to, and utilization of PLI
	<b>Talent &amp; Workforce</b>	7,300-12,900	3,000-5,000	Training additional 6 Lakh ultra, high, and low skilled workers across the EV value chain and setting up demo training and R&D facilities	Ensuring a stable supply of workers, reducing attrition and lowering training costs for manufacturers
	<b>TOTAL</b>	<b>228,600-302,600</b>	<b>71,400-75,400</b>		

Three key questions were explored withing Financing for capex and infrastructure:



A

What is the capex investment needed to scale local capital equipment manufacturing?



B

What is the total capex and working capital needed to scale local EV component manufacturing ecosystem?



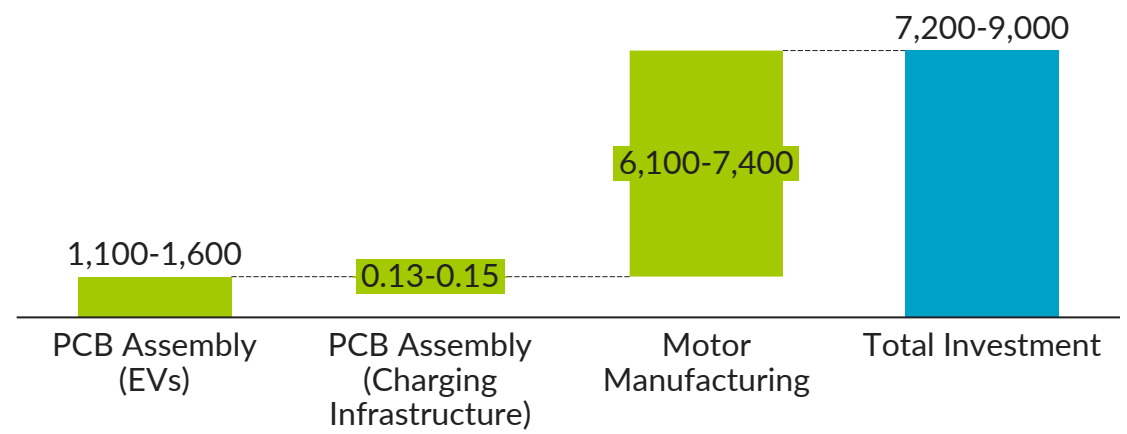
C

How can existing financing support mechanisms (commonly PLIs) be made more effective in supporting local EV component manufacturing?

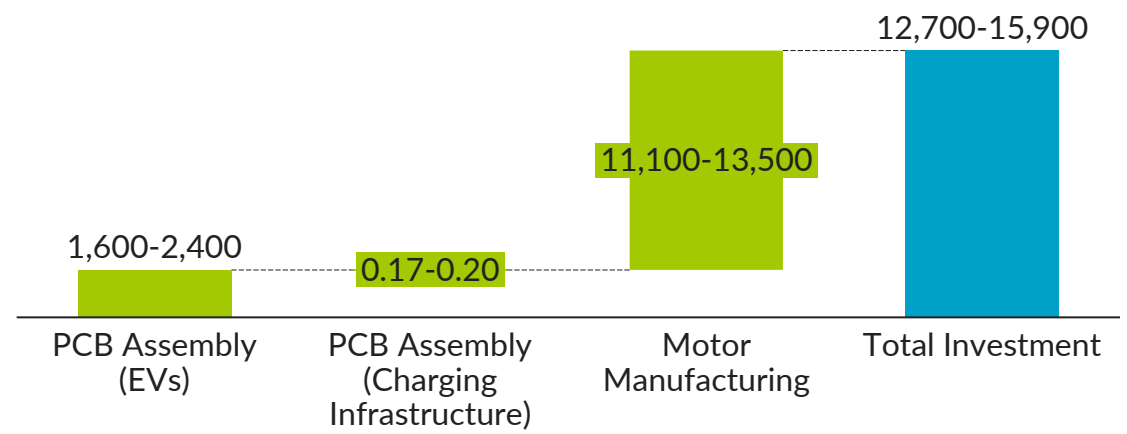
# Capital Equipment & Infrastructure | Development of local capital equipment manufacturing facilities requires additional Capex subsidies of INR 1,800-2,250 Cr in Conservative and INR 3,175-3,975 Cr in Optimistic scenario

Cumulative investment required to develop capital equipment capacity to support 50% localisation across EV ecosystem, INR Cr<sup>1</sup>

## Conservative Scenario<sup>2</sup>



## Optimistic Scenario<sup>2</sup>



## Key Insights:

- Scaling capital equipment availability for **PCB Assembly** can **unlock localisation across multiple sectors** – building the **foundation** for backward integration into **PCB manufacturing**
- Some players already claim **60-70% localisation** on **charging infrastructure**, and **PCB Assembly** for **EVSE's** could further improve localisation

## Key machines to indigenise<sup>3</sup>:

- PCB Assembly:** Reflow Oven, Loading and Unloading, Solder Paste Printing and Wave Soldering Machines
- Motor Manufacturing:** Rotor Magnet Insertion and Rotor Balancing Machines

## Total investment required:

Conservative Scenario:  
**INR 8,100-10,100 Cr**

Optimistic Scenario:  
**INR 14,200-17,800 Cr**

## Subsidy required @ 25%<sup>4</sup>:

Conservative Scenario:  
**INR 1,800-2,250 Cr**

Optimistic Scenario:  
**INR 3,175-3,975 Cr**

(1) Investment limited to capital equipment for EV sector; (2) Scenarios in line with the scenarios used to forecast annual EV registrations – detailed in Demand Acceleration section; (3) Machines with synergies with other industries are considered. Investment for PCB Assembly excludes Pick and Place, and Automated Optical Inspection machines, and Investment for Motor Manufacturing excludes CNC Machines and Coil Winding Machines; (4) Similar subsidies of 25% exist under [Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors \(SPES\)](#) for power electronics and PCBs. This recommendation aims to ensure these benefits cascade to the EV sector.

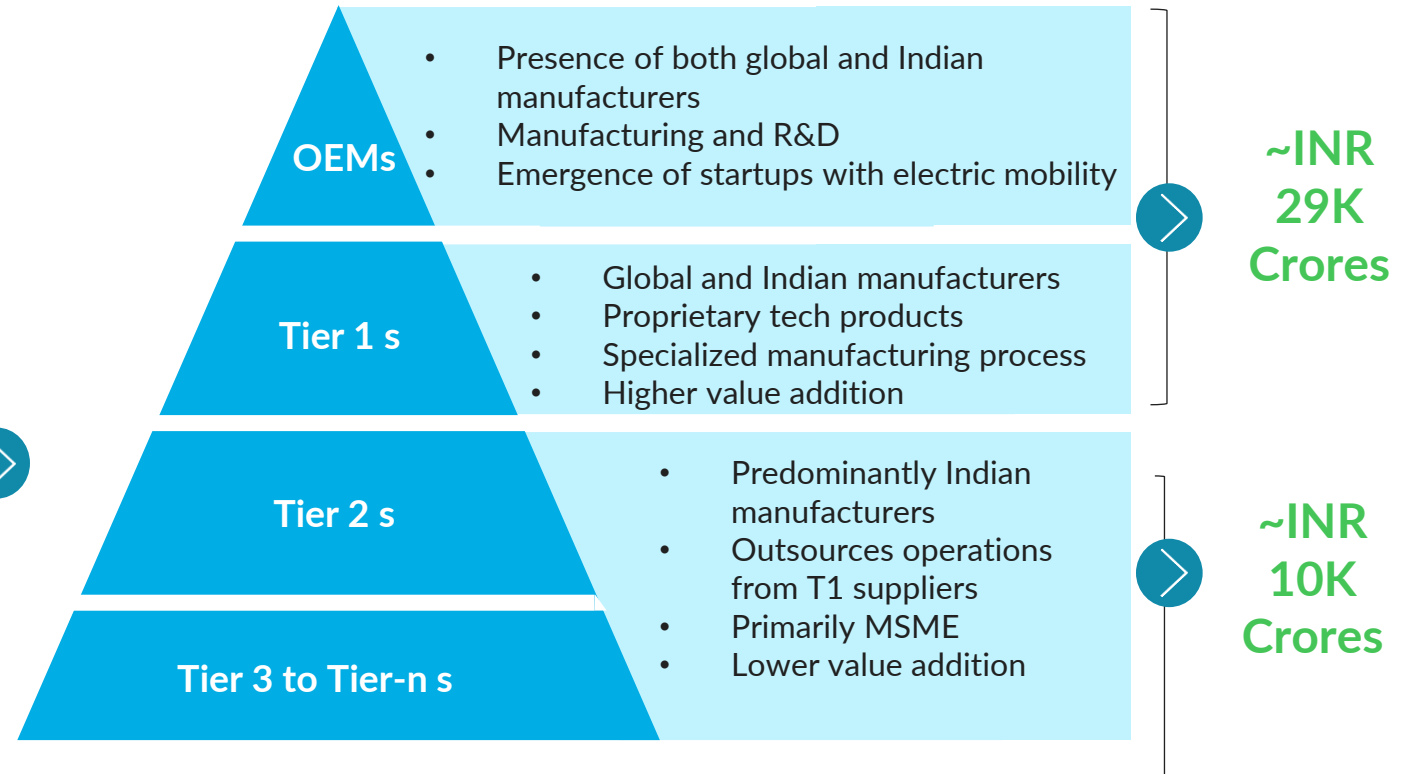
# Capital Equipment & Infrastructure | Financing EV manufacturing ecosystem is expected to require ~INR 156.7-213.8K crore till 2030 across OEMs and auto component manufacturers, partially covering interest costs

INR 124-164K Cr capex investment and INR 12-18K Cr government support required for EV ecosystem by 2030

	Investment required (INR crore)	Subsidy Support <sup>1</sup> (INR crore)
<b>Component manufacturing</b>		
BMS & other systems	~5.6K	~0.5K
Motors	~9K	~0.8K
Power electronics	~11.2K	~1K
Working capital needs	~18K	-
<b>OEM-led Vehicle assembly</b>	<b>26-63.7K</b>	<b>2.3-5.7K</b>
<b>Charging infrastructure manufacturing<sup>2</sup></b>	<b>40.6-52.2K</b>	<b>0.7K</b>
<b>Other ecosystem investments<sup>3</sup></b>	<b>3.7-13.6</b>	
<b>TOTAL</b>	<b>124-163.5K</b>	<b>~12.4-18.2K</b>

Additionally, government led concessional finance of **INR 5.8-9 K Cr** can be provided to support EV ecosystem manufacturers cover interest costs of **INR 29.2-44.9K Cr<sup>3</sup>**

Financing requirements for component manufacturing will vary significantly between OEMs and auto-component manufacturers



The expected component manufacturing capex investment is expected to increase to **INR 55K crores** by 2035, of which **INR 14K crores** will be needed for the MSME segment

(1) Capex subsidies calculated at a 20% rate, similar to existing government schemes; (2) Subsidy support for charging infrastructure estimated is above and beyond INR 4,000 Cr specified as a demand intervention, and is required only in optimistic scenario; (3) Available budget under the Auto and Auto Component PLI that is expected to be required in the ecosystem; (4) Interest costs assume 11% interest rate, 70% Debt component and a 7 year loan tenure for capex financing. 20% of these costs are expected to be met via the government led concessional debt; Source: CPI, [Roadmap for an Automotive Component Technology Upgradation Facility](#), 2025



While the financing needs for Large OEMs and T1 s are large, they can tap into greater sources of finance owing to stronger balance sheets, targeted PLI schemes etc. however, MSMEs face greater critical challenges including -

## 1 Financial & Market Access Challenges

- **Restricted access to formal credit:** Banks demand consistent profitability, and clean credit records. Lack of collateral further blocks credit access for newer/smaller MSMEs
- **Bias in equity investment:** PE/VC models favor scalable, late-stage, high-growth companies. Early-stage MSMEs capture just 1% of investment value, making it difficult to raise funds at critical growth phases.

## 2 Cost & Compliance Pressures

- **Prohibitive capital costs for modernization:** Transitioning to EV components requires heavy investment in advanced R&D facilities and specialized machinery, much of which must be imported
- **High overheads limit efficiency:** Complex compliance and credit access challenges generate significant administrative costs. These overheads consume scarce managerial bandwidth and slow MSMEs' ability to focus on growth and competitiveness.

## 3 Ecosystem Weaknesses

- **Underinvestment in innovation:** Only 22% of total investment (USD 162 million) is allocated to R&D and NPD. Capital flows are directed toward scaling operations rather than supporting innovation.
- **Weak ecosystem integration:** Fragmented supply chains and limited coordination among suppliers, financiers, and technology providers reduce economies of scale and slow modernization.

Capital Equipment & Infrastructure | Ensuring financing availability for MSMEs across EV tech development lifecycle will be critical especially with acute capital shortages during prototype and early commercialization

TRL Band	Typical Funding Now Available	Core Financing Gaps / Barriers	% of total investment needed
TRL 1-3 Idea to lab proof	<ul style="list-style-type: none"><li>DST, CSIR, academic grants</li><li>Startup India Seed Fund</li><li>NIDHI-PRAYAS micro-grants-</li><li>Founder capital</li></ul>	<ul style="list-style-type: none"><li>Non-academic founders struggle to access public R&amp;D pools</li><li>Almost no angel/VC appetite for pre-prototype hardware</li><li>Grants (₹10-20 lakh) cover only a fraction of lab &amp; test-rig costs</li></ul>	<div>~15%</div> <div>Small capital per project but many ideas. High technical risk; relies on grants/seed funding</div>
TRL 4-6 Prototype to pilot in a relevant environment	<ul style="list-style-type: none"><li>DST EVolutionS grants (up to ₹50 lakh)</li><li>Technology Development Board's soft loans</li><li>Limited angel / climate-tech seed funds</li></ul>	<ul style="list-style-type: none"><li>Prototyping, tooling &amp; certification need ₹1-5 crore</li><li>Public support capped, equity investors still see high-tech market risk</li><li>Bank credit unavailable without collateral or revenues</li></ul>	<div>~35%</div> <div>Costs jump ~10× vs. lab stage; Government/targeted funds crucial to de-risk this stage</div>
TRL 7-9 Pilot plant to commercial scale	<ul style="list-style-type: none"><li>Series A/B venture equity &amp; venture debt- Bank/SIDBI loans; credit-guarantee schemes (CGTMSE, CGSS)</li><li>Central/state capex subsidies; Auto &amp; ACC-Battery PLIs</li></ul>	<ul style="list-style-type: none"><li>Capex of ₹50-200 crore exceeds most MSME balance sheets</li><li>PLI eligibility (₹500 crore revenue / ₹150 crore assets) sidelines MSMEs</li><li>Working-capital crunch as OEM payment cycles stretch</li><li>Banks remain risk-averse despite guarantees</li></ul>	<div>~50%</div> <div>Dominates funding needs due to heavy capex. Lower tech risk but still financing hurdles (banks reluctant without de-risking). Largest share ensures MSMEs can build production capacity by 2030.</div>

Chronically underserved

## Capital Equipment & Infrastructure | A mix of funding instruments will be necessary for MSMEs to meet 50% localisation targets and maintain their current 25% share in industry's turnover

TRL Band	Recommended instruments & interventions
<b>TRL 1-3</b> Idea to lab proof	<ul style="list-style-type: none"> <li>• <b>Dedicated innovation fund:</b> A pooled pre-seed EV innovation fund blending public R&amp;D grants with corporate CSR/VC catalytic capital</li> <li>• <b>Challenge-based innovation prizes:</b> Modeled on global ARPA-E/EIC calls, prize-based competitions for EV MSME innovations in motor design, battery packaging, and electronics. Similar to China's "<b>Little Giants</b>" program which certifies high-tech SMEs for preferential loans, subsidies, and research partnerships – demonstrating how early-stage public support plus recognition can unlock MSME innovation.</li> </ul>
<b>TRL 4-6</b> Prototype to pilot in a relevant environment	<ul style="list-style-type: none"> <li>• <b>Blended-finance bridge funds:</b> Structures that pair concessional debt or first-loss guarantees with private VC.</li> <li>• <b>Extended EvolutionS-type programs:</b> Larger ticket sizes (₹2-5 crore vs. ₹50 lakh) through state incubators, tied to performance milestones</li> <li>• <b>OEM-backed pilot funds:</b> Co-financing pools where OEMs and Tier-1s share pilot risk with MSMEs, ensuring order visibility</li> <li>• <b>Enhance utilization of equity fund from SIDBI:</b> Simplify access and broaden eligibility for MSMEs while building readiness programs for equity investments to ensure fuller fund utilization</li> </ul>
<b>TRL 7-9</b> Pilot plant to commercial scale	<ul style="list-style-type: none"> <li>• <b>MSME-tier PLI:</b> Lower eligibility thresholds (e.g., ₹50 crore revenue instead of ₹500 crore) and milestone-based disbursement</li> <li>• <b>Interest subvention funds:</b> Dedicated concessional loan window reducing MSME borrowing costs from ~12-14% down to 7-8%</li> <li>• <b>Transition funds with co-investment:</b> Government-backed cornerstone investors catalyzing family offices/DFIs into MSME tech-upgrade funds</li> </ul>

The Automobile and Auto-Component PLI has been a valuable tool in boosting domestic EV manufacturing...



**115 & 82**

applications received and shortlisted respectively across OEMs and s



**18 & 4**

OEMs received approval for individual products and received incentive payouts respectively



**INR 25K Cr**

committed as investments under the scheme till December 2024



**INR 322 Cr**

disbursed as incentives till March 2025

...however, the EV ecosystem faces some challenges in effective fund disbursal under such PLI schemes



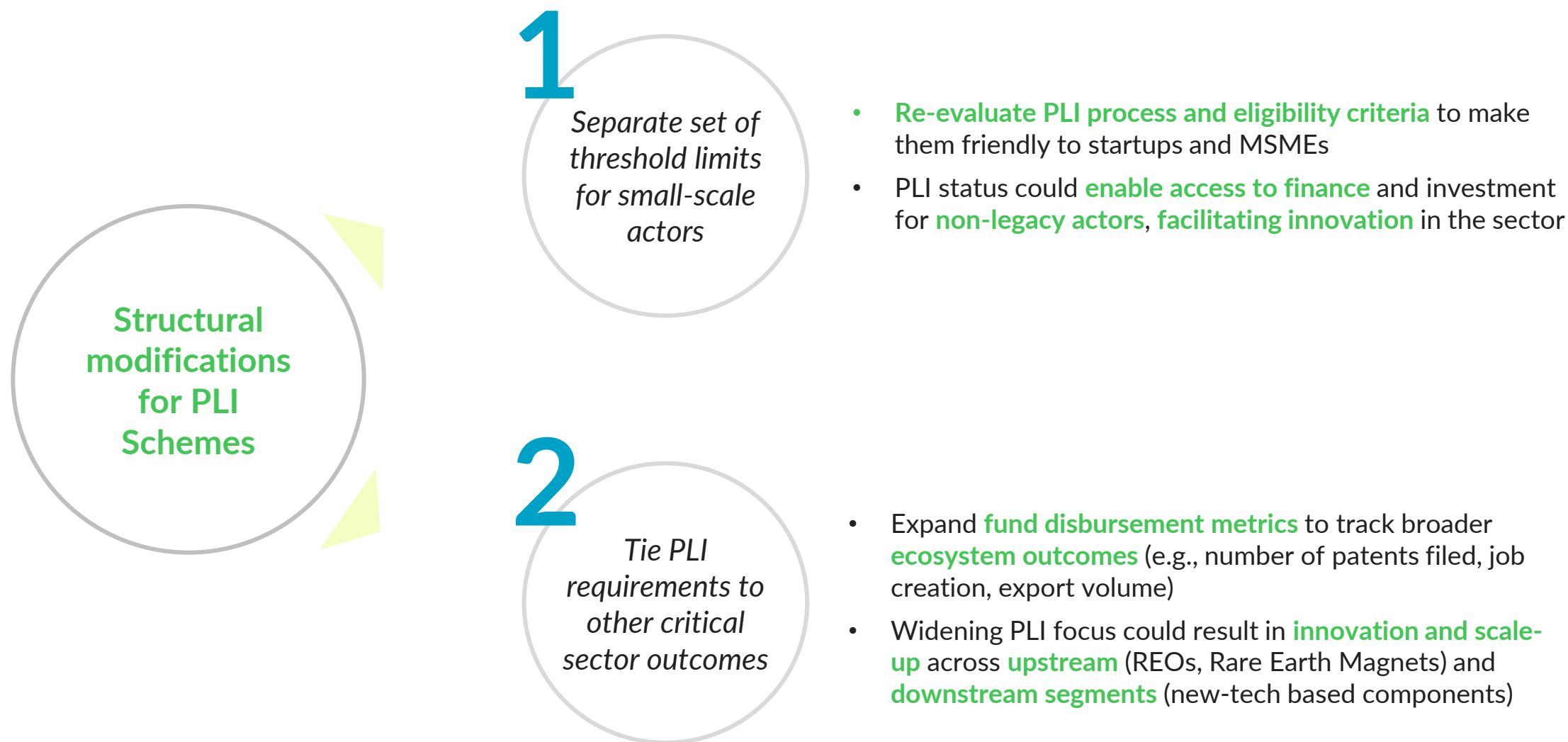
PLI list currently anchored towards legacy players:

- **High threshold requirements** (INR 10K Cr annual revenue for OEMs and INR 500 Cr for s) limit startup and MSME participation
- Non-PLI status for such players results in **challenges in accessing finance and investments**, resulting in **12-16% operational disadvantages** compared to PLI awardees
- This could further **stifle innovation** and limit **risk appetite** amidst startups, limiting innovation in the EV sector



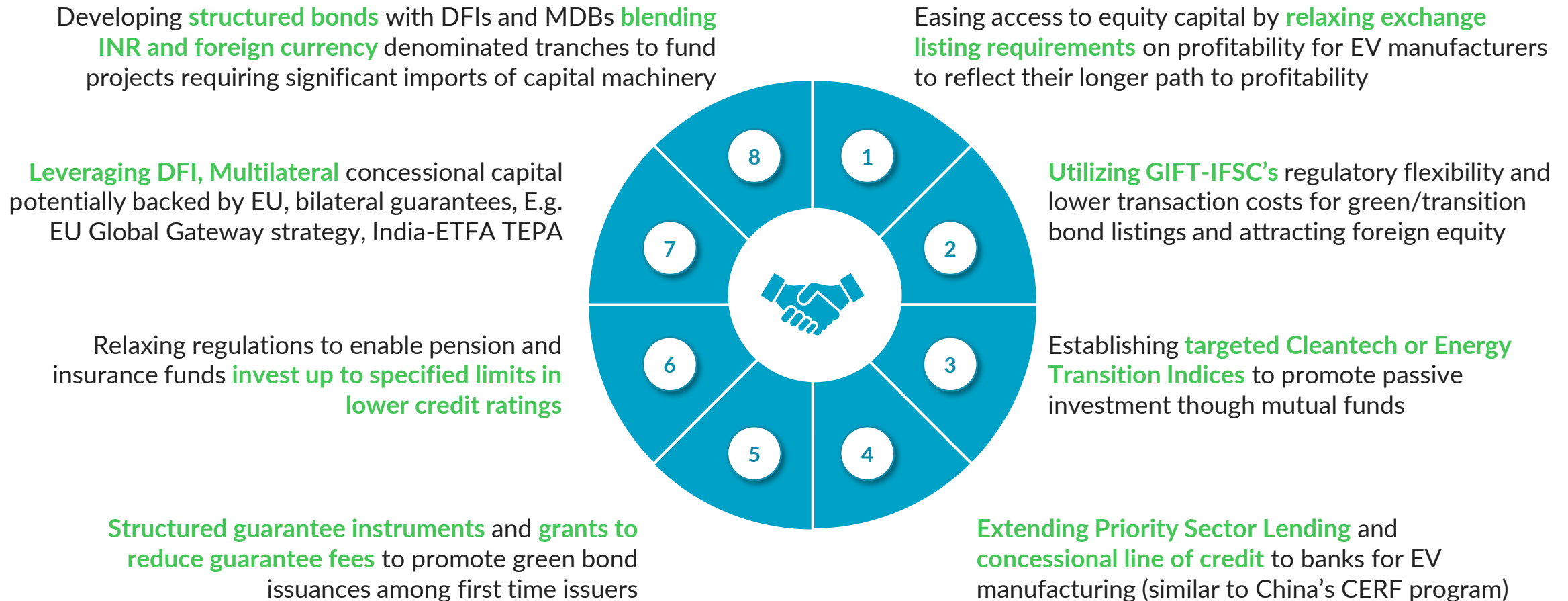
Current PLI structure is narrow in its focus on outcomes:

- Current structure of the scheme doesn't incentivize **ecosystem level development**, due to narrow focus limited to **DVA in manufactured goods**
- However, there are other, equivalently critical outcomes that can be tied to the PLIs – for e.g. R&D, Workforce, Exports)





## An enabling environment could be created to facilitate tapping of domestic and international capital sources at concessional rates – targeted policies for EV and other cleantech manufacturers required





# Thank you!

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